HASLO has returned to in-person meetings for the Board of Commissioners.

#### LOCATION: Office Hours, 1150 Laurel Lane, Suite 180, San Luis Obispo, CA 93401

The public may join in person or via the Zoom link.

<u>Join Zoom Meeting</u>: Please note: This is a new link and meeting ID. <u>https://us06web.zoom.us/j/84939270041?pwd=a4CTjUGMpA4xdVlLF8ypnE4wu3mKHi.1</u> Meeting ID: 849 3927 0041 Passcode: 975423 Dial in by phone: 253-215-8782

TIME: 12:00 P.M.

| 12:00 PM       | <b>REGULAR MEETING</b>                | 1150 Laurel Lane, Suite 180<br>Office Hours Conference Room |
|----------------|---------------------------------------|---|
| CALL TO ORDER: | Chairman Ashlea Boyer                 |   |
| ROLL CALL:     | Commissioners Boyer, Crotser, Jeffrie | es, Odenthal, Shower, Souza, Steinberg                      |

**PUBLIC COMMENT PERIOD FOR ITEMS <u>NOT</u> ON THE AGENDA** (not to exceed 15 minutes total) The Board welcomes your input. You may address the Board by completing a speaker slip and giving it to the staff clerk prior to the meeting. At this time, you may address the Board on items that are not on the agenda. Time limit is three minutes. State law does not allow the Board to discuss or take action on issues not on the agenda, except that members of the Board or staff may briefly respond to statements made or questions posed by persons exercising their public testimony rights (Gov. Code Sec. 54954.2). Staff may be asked to follow up on such items.

### **EXECUTIVE DIRECTOR REPORT**

The Executive Director's report is intended to brief the Commission on items, issues, key dates, etc., that do not require specific action, and are not "agendized" as separate items on the HASLO Commission Agenda.

### CONSENT AGENDA

A member of the public or a Commissioner may request the Board to pull an item for discussion, clarification, and/or separate action. Pulled items shall be heard at the close of the Consent Agenda unless a majority of the Board chooses another time. The public may comment on any and all items on the Consent Agenda within the three-minute time limit.

All items on the Consent Agenda are adopted by one motion.

#### **RECOMMENDED ACTION: Approve Consent Agenda Items as Presented**

# C1. <u>MINUTES OF THE BOARD OF COMMISSIONERS REGULAR MEETING OF APRIL 19, 2024</u>

- Approve the Minutes of the Regular Board of Commissioners Meeting of April 19, 2024
- C2. <u>HASLO MONTHLY DISBURSEMENT REGISTER</u> (available for review at the meeting)
- C3. HOUSING CHOICE VOUCHER (SECTION 8)
- C4. VACANCY LOSS REPORT
- C5. FAMILY SELF-SUFFICIENCY & RESIDENT SERVICES PROGRAM REPORT
- C6. <u>SUPPORTIVE HOUSING PROGRAM REPORT</u>
- C7. CONSTRUCTION AND DEVELOPMENT REPORT

# **DISCUSSION ITEM:**

#### **MID-YEAR FINANCIAL UPDATE**

See attached staff report.

**<u>RECOMMENDED ACTION</u>**: Accept the Mid-Year Financial Report.

# ADJOURNMENT

The next Regular Meeting will be held on June 20, 2024, at 12:00 p.m.

# REQUIREMENTS OF THE BROWN ACT HAVE BEEN SATISFIED AS THIS NOTICE WAS POSTED AT 5:00 P.M. ON MAY 8, 2024, PRIOR TO THE 72-HOUR NOTICING REQUIREMENT.



HASLO wishes to make all of its public meetings accessible to the public. Upon request, this agenda will be made available in appropriate alternative formats to persons with disabilities. Any person with a disability who requires a modification or accommodation in order to participate in a meeting should direct such request to the Executive Director's Assistant at (805) 594-5321 at least 48 hours before the meeting, if possible.

#### \* \* \* DRAFT \* \* \*

#### MINUTES

#### HOUSING AUTHORITY OF THE CITY OF SAN LUIS OBISPO

#### APRIL 19, 2024

#### CALL TO ORDER

The Annual Meeting of the Housing Authority of the City of San Luis Obispo was called to order on Thursday, April 19, 2024, at 12:03 p.m. at 1150 Laurel Lane, Suite 180, San Luis Obispo, by Chair Ashlea Boyer.

#### ROLL CALL

| PRESENT: | Commissioners Boyer, Crotser, Jeffries, Odenthal, Shower, Souza, Steinberg |
|----------|--|
| ABSENT:  | None   |
| STAFF:   | Scott Collins, Sandra Bourbon, Clover Robinson, and Vicky Culman           |

#### **PUBLIC COMMENT:**

Katherine Switala

#### **EXECUTIVE DIRECTOR'S REPORT**:

Scott Collins, Executive Director, reported that HASLO received an additional 20 VASH vouchers due to the work of Clover Robinson, Interim Deputy Director of Finance.

Arroyo Terrace and Monterey Senior have officially received state funding. Trees will be removed soon. Staff and Commissioners discussed regulations regarding tree removal. These projects will close in mid-November. Collins gave a presentation at the Morro Bay Chamber of Commerce. He and Commissioner Jeffries attended Uplift Central Coast regarding workforce housing. Collins met with Assemblymember Dawn Addis and other nonprofits for the SLO County Housing Roundtable. He also attended affordable housing presentations by Cal Poly's Construction and Architectural students.

Staff attended an all-day training regarding People Skills.

#### **CONSENT AGENDA:**

- C1. MINUTES OF THE BOARD OF COMMISSIONERS REGULAR MEETING OF MARCH 28, 2024
- C2. <u>HASLO MONTHLY DISBURSEMENT REGISTER</u> (available for review at the meeting)
- C3. HOUSING CHOICE VOUCHER (SECTION 8)
- C4. VACANCY LOSS REPORT
- C5. FAMILY SELF-SUFFICIENCY & RESIDENT SERVICES PROGRAM REPORT
- C6. <u>SUPPORTIVE HOUSING PROGRAM REPORT</u>
- C7. CONSTRUCTION AND DEVELOPMENT REPORT

Commissioners and staff discussed various reports in the Consent Agenda.

<u>ACTION TAKEN</u>: A motion to approve all Consent Agenda items was made by Commissioner Crotser, seconded by Commissioner Jeffries, and unanimously approved.

#### **DISCUSSION ITEMS:**

#### <u>CREATION OF THE HASLO SERVICES DEPARTMENT, NEW DIRECTOR OF</u> <u>SERVICES POSITION, AND RECLASSIFICATION OF THE SUPPORTIVE HOUSING</u> <u>PROGRAM MANAGER POSITION</u>

The Resident Services Department was created by HUD to encourage community at our sites and to offer after-school programs. The Family Self-Sufficiency (FSS) Program is administered through Resident Services. The Supportive Housing Program was initiated to support our clients with challenges in the peaceful enjoyment of their homes. The number of clients with challenging issues has grown with the addition of Paso Homekey and the anticipated completion of the Anderson Apartments and the Maxine Lewis/Orcutt Road Apartments.

Since the initiation of the Supportive Housing Program, three different managers were hired, however, none of them are still employed with HASLO. With the creation of the Services Department, the classification of the Supportive Housing Manager position would be downgraded and the new position of Director of Services would be created. Commissioners and staff discussed the proposal.

<u>ACTION TAKEN</u>: A motion to adopt <u>Resolution No. 12 (2024 Series) Authorizing the Creation</u> of the Services Department, the creation of the Director of Services Position, the <u>Reclassification of the Supportive Housing Manager Position, and unfunding the Residential</u> <u>Services Director Position</u> was made by Commissioner Souza, seconded by Commissioner Steinberg, and approved on the following roll call vote:

AYES:Commissioners Souza, Steinberg, Boyer, Crotser, Jeffries, Odenthal, ShowerNOES:NoneABSENT:NoneABSTAINED:None

There being no further business, the meeting was adjourned at 12:46 p.m.

Respectfully submitted,

Scott Collins, Secretary

# Executive Summary Housing Choice Vouchers ("Section 8")

- SEMAP Report
  - The closing for PIC was successful for April and the SEMAP report is attached.
- HOTMA Update
  - We recently attended an update presented by Yardi regarding the progress of HUD's HIP software. HUD also released their own HIP notice in April. Below are some key updates.
    - In July, Yardi anticipates updating our software to make it compliant with the HIP software. Transitioning to HIP is needed before we can transition to HOTMA since the current PIC software is not capable of applying the new regulations.
    - HUD's current software, PIC, is anticipated to shut down permanently in August.
    - There will be a period of time in between PIC shutting down in August and HIP being available in October, where no files will be uploaded to HUD. We will hold the files in our software until notified we are cleared to upload them.
    - During the downtime, HUD will be migrating our current PIC data to the HIP system.
    - When HIP goes live in October, we will submit all the data that has been processed during the downtime.
    - At this point, we will still be under pre-HOTMA guidelines, but we will be submitting to the new software. In November and December, Yardi will work on upgrading everyone to the HOTMA compliant version of their software. January 1, 2025 will be the final date to finalize our HOTMA implementation.
    - Yardi highly recommended that someone from all the housing authority agencies attend their PHA Forum to be held in Maryland in May to keep up to date on this timeline. Michelle Pedigo will be attending that training.
    - HUD's notice gave some tools to audit our current PIC data. We will be undertaking that process before PIC closes in July.
- NSPIRE Update
  - NSPIRE is HUD's new inspection procedure. Similar to HOTMA, there have been significant delays in being able to implement these procedures. A PIH notice dated September 29, 2023, gave all PHA's until October 1, 2024 to implement the new procedures. We will implement sooner if we receive notification from our software vendor that they have the software updated for these procedures, they do not yet have an anticipated release date.
  - We are currently working on a notice to landlords to advise them of the new regulations that may impact their ability to pass their next inspection so that they can make needed updates before the regulations go into effect.
- Voucher Funding Update
  - We've begun leasing some regular vouchers to replace vouchers lost through attrition. It's important to maintain our leasing levels to maximize future funding.
  - We anticipate opening our wait list in late spring/early summer because we have nearly exhausted the current wait list.
  - Attached is a graphical analysis of average family income, average rent to owner, and average HAP shows the predicted results through May 2024.
  - There are no significant changes in this report compared to last month's report.

- Emergency Housing, Mainstream Vouchers and VASH
  - The deadline for issuing new EHV vouchers was September 30, 2023. Vouchers in this program will continue to decline as people leave the program. We average a decrease of three vouchers a month.
  - HUD has allowed us to start leasing Mainstream vouchers again. We will also be applying for additional Mainstream funding as soon as HUD publishes its notice of funding availability for 2024.
  - Effective in April 2024, we have been awarded 20 additional VASH vouchers.

# Acronyms

- EHV: Emergency Housing Vouchers
- HAP: Housing Assistance Payment
- HIP: Housing Information Portal
- HOTMA: Housing Opportunity Through Modernization Act
- NSPIRE: National Standards for the Physical Inspection of Real Estate
- PIC: PIH Information Center
- PIH: Public and Indian Housing

# **SEMAP Indicators Report**

As of April 30, 2024

Housing Authority:CA064Housing Authority FYE:September 30

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Download in Excel Print Page Back to Report

**Current SEMAP Indicator Information** 

Most Recent SEMAP Indicator Information

#### Reporting Rate as of April 30, 2024

| Program Type                     | VMS Units<br>Leased | As of<br>MM/YY |    |    |      | Number of 50058s<br>Reported (#) | Reporting<br>Rate (%) |
|----------------------------------|---------------------|----------------|----|----|------|----------------------------------|-----------------------|
| All Voucher Funded<br>Assistance | 2483                | 03/24          | 19 | 41 | 2505 | 2719                             | 100                   |

Indicator 9: Annual Reexaminations

Note: For Indicators 9-12 and 14, HUD mandates for SEMAP a Reporting Rate of atleast 95 percent by the PHA's fiscal year end. If this threshold is not met, the PHA will receive zero points for these four indicators.

| Percent of Families with reexaminations overdue (%)  |   |
|--|---|
| (Percentage includes all reexaminations more than 2 months overdue. SEMAP scores: Under 5% = 10 points; 5% - |   |
| 10% = 5 points; greater than 10% = 0 points.   | ľ |
| Percentages shown as red and bold result in reduced SEMAP scores.)   |   |

| Number of Families in Current Database | Number of Late Reexaminations |
|--|-------------------------------|
| 2893                                   | 1                             |

#### [+] Families with reexaminations overdue

Indicator 10: Correct Tenant Rent Calculations

Percent of Families with incorrect rent calculation (%) (SEMAP scores zero points when more than 2 percent of the Housing Authority�s tenant rent calculations are incorrect as indicated by percentages shown in red and bold.)

| Number of Families in Current Database | Number of Rent Discrepancies |
|--|------------------------------|
| 1849                                   | 0                            |

#### [+] Families with incorrect rent calculation(s)

Indicator 11: Precontract HQS Inspections

| Percent of units that did pass HQS inspection before the beginning date of the assisted lease and HAP contract<br>‰)   |     |
|--|-----|
| SEMAP scores zero points when fewer than 98 percent of newly leased units pass the HQS inspection before the beginning | 100 |
| of the lease/HAP as indicated by percentages as shown in red and bold.)  |     |

| Number of Families in Current Database | Number of Inspections On or Before Effective Date |
|--|---|
| 393                                    | 393   |

[+] Families where HQS inspection did not pass before lease and HAP contract

Indicator 12: Annual HQS Inspections

Percent of units under contract where annual HQS inspection is overdue (%) (Percentage includes all HQS Inspections more than 2 months overdue. SEMAP scores: Under 5% = 10 points; 5% -10% = 5 points; greater than 10% = 0 points. Percentages shown as red and bold result in reduced SEMAP scores.)

| Number of Families in Current Database | Number of Late Inspections |
|--|----------------------------|
| 2347                                   | 3                          |

[+] Families with annual HQS inspections overdue

Indicator 13: Lease-Up

Note: This data is not currently available.

#### Indicator 14: Family Self-Sufficiency Enrollment

| Enrolled      | Escrow Balance | Points |
|---------------|----------------|--------|
| 80% or more   | 30% or more    | 10     |
| 60%-79%       | 30% or more    | 8      |
| 80% or more   | Less than 30%  | 5      |
| Less than 60% | 30% or more    | 5      |
| 60%-79%       | Less than 30%  | 3      |
| Less than 60% | Less than 30%  | 0      |

Percentages shown in red and bold result in reduced SEMAP scores.

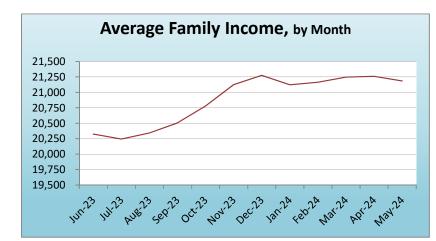
| Mandatory Slots | Families | Families |    | Percent of Families with<br>Progress Report and Escrow<br>Balances (%) |
|-----------------|----------|----------|----|--|
| 0               | 66       | 0        | 56 | 88   |

[+] Families enrolled in Voucher FSS Program

#### [+] Families completing FSS Contract

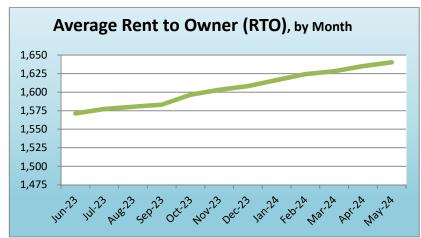
### HASLO

# Voucher Monthly Analysis (VMA) Rolling 12 months, with projections through May 2024

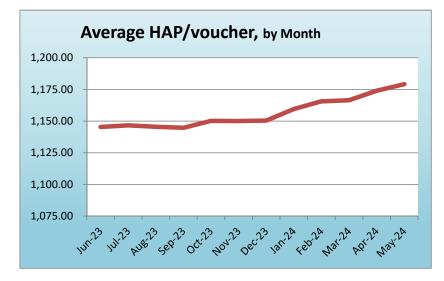


Note: includes Welcome Home Vouchers (EHV)

Average HH Income, 12 month % change: 4.2%



RTO, 12 month % change: 4.4% (including new leases)



Average HAP, 12 month % change: 2.9%

#### Notes:

- average HAP/voucher may differ from Finance submissions to HUD, due to timing/reporting differences
- represents averages across the programs/voucher types

## Housing Authority of San Luis Obispo

# Housing Choice Voucher Lease up and Funding Analysis

### May 2024

The summary at the top of the page shows the year-to-date leasing activity for our "Regular" Housing Choice Voucher program. The Regular vouchers are comprised of 2,290 general vouchers, 246 Veterans vouchers, and 47 Family Unification/Foster Youth Initiative vouchers for a total of 2,583 available vouchers. In addition, HASLO administers 183 Mainstream and 196 Emergency Housing Vouchers (EHV) that HUD considers as separate stand-alone programs for tracking and funding purposes.

We have yet to received our 2024 funding numbers but we expect to receive it any day now. We are using an estimated 3% inflation factor increase of funding for 2024 based on information we have received from HUD. We have been made aware that this year's funding may not be sufficient to renew existing vouchers upon turnover. The goal this year is to have strong leasing numbers while preparing for a potential decrease in funding for 2024.

HUD recently notified us that we received 20 additional VASH Vouchers.

Our EHV program has been fully leased-up. This program expired in September 2023 and will only provide funding for existing vouchers and will not allow any additional participants.

### Housing Authority San Luis Obispo HCV Leasing Financial Analysis May 2024

|   | Unit Months  | Unit<br>Months  | Leasing %<br>based upon                            | 1                          | ABA /HAP<br>Funding   | HA     | AP Expenses  |                                 | Funding<br>Surplus /   | Leasing %<br>based upon  | Per Unit  | t   |
|---|--|---|--|----------------------------|---|--------|--------------|---------------------------------|--|--|---|---|
|   | Available  | Leased  | units  |                            | Allocation  |        | Paid         |                                 | Shortfall)   | funding  | HAP   |   |
| January 2024  | 2,563  | 2,487   | 97.03%   |                            | 2,853,313   |        | 2,846,850    |                                 | 6,463  | 99.77%   | ,   | 5   |
| February 2024   | 2,563  | 2,509   | 97.89%   |                            | 2,853,313   |        | 2,886,852    |                                 | (33,539)   | 101.18%  |   | 1   |
| March 2024  | 2,563  | 2,498   | 97.46%   |                            | 2,853,313   | \$     | 2,881,269    |                                 | (27,956)   | 100.98%  |   |   |
| April 2024  | 2,563  | 2,475   | 96.57%   | \$                         | 2,853,313   | \$     | 2,825,120    |                                 | 28,193   | 99.01%   | \$ 1,14   | 1   |
| May 2024  | 2,563  | 2,481   | 96.80%   | \$                         | 2,853,313   | \$     | 2,854,030    | \$                              | (717)  | 100.03%  | \$ 1,15   | 0   |
| June 2024   |  |   |  |                            |   |        |              |                                 |  |  |   |   |
| July 2024   |  |   |  |                            |   |        |              |                                 |  |  |   |   |
| August 2024   |  |   |  |                            |   |        |              |                                 |  |  |   |   |
| September 2024  |  |   |  |                            |   |        |              |                                 |  |  |   |   |
| October 2024  |  |   |  |                            |   |        |              |                                 |  |  |   |   |
| November 2024   |  |   |  |                            |   |        |              |                                 |  |  |   |   |
| December 2024   |  |   |  |                            |   |        |              |                                 |  |  |   |   |
| YTD   | 12,815   | 12,450  | 97.15%   | \$                         | 14,266,566  | \$     | 14,294,121   | \$                              | (27,555)   | 100.19%  | \$ 1,14   | 8   |
| 110   | 12,015   | 12,450  |  |                            |   |        |              | φ                               | (27,555)   | 100.1970   | \$ 1,140  | 0   |
|   |  |   | Ut   | IIIZ                       | ation Per   | cen    | itages       |                                 |  |  |   |   |
| 102.00% -   |  |   |  |                            |   |        |              |                                 |  |  |   |   |
| 101.00% -   |  |   |  |                            |   |        |              |                                 |  |  | _   |   |
| 100.00%   |  |   |  |                            |   |        |              |                                 |  |  |   |   |
| 99.00%  |  |   |  |                            |   |        |              |                                 |  |  |   |   |
| 77 111/0  |  |   |  |                            |   |        |              |                                 |  |  |   |   |
|   |  |   |  |                            |   |        |              |                                 |  |  |   |   |
| 98.00%  |  |   |  |                            |   |        |              |                                 |  |  |   |   |
| 98.00% -<br>97.00% -  | Leasing  | % based upon ur   | iits   |                            |   |        |              |                                 |  |  |   |   |
| 98.00% -<br>97.00% -<br>96.00% -  | Leasing  | % based upon ur   | its  |                            |   |        |              |                                 |  |  |   |   |
| 98.00% -<br>97.00% -  |  | % based upon ur<br>% based upon fu  |  |                            |   |        |              |                                 |  |  |   |   |
| 98.00% -<br>97.00% -<br>96.00% -  |  |   |  |                            |   |        |              |                                 | 1  |  |   |   |
| 98.00% -<br>97.00% -<br>96.00% -<br>95.00% -  | Leasing  | % based upon fu   | nding  |                            | 24  |        | 24           | 24                              | 24   | 24   |   |   |
| 98.00% -<br>97.00% -<br>96.00% -<br>95.00% -  | Leasing  | % based upon fu   | nding  | 24                         | n-24  | +7-It  | g-24         | p-24                            | st-24  | v-24<br>.c-24  |   |   |
| 98.00% -<br>97.00% -<br>96.00% -<br>95.00% -  |  | % based upon fu   |  | 24                         | Jun-24  | +7-Inc | Aug-24       | Sep-24                          | Oct-24   | Nov-24<br><br>Dec-24   |   |   |
| 98.00% -<br>97.00% -<br>96.00% -<br>95.00% -<br>94.00% -  | Jan-24<br>Feb-24   | Mar-24  | Apr-24<br>May-                                     | \$ 24                      | 1,611,076   | ±∠-inc | Aug-24       | Sep-24                          | 0  | Nov-24<br>Dec-24   | YTD   |   |
| 98.00% -<br>97.00% -<br>96.00% -<br>95.00% -<br>94.00% -  | Jan-24<br>Feb-24   | Mar-24  | Apr-24<br>May-                                     | \$ 54<br>                  |   | +Z-IUC | Aug-24       | Sep-24                          | 0  | ZQ   | YTD<br>Vouchers   | S   |
| 98.00% -<br>97.00% -<br>96.00% -<br>95.00% -<br>94.00% -  | Leasing<br>Feb-24<br>Balance (Excess   | Mar-24  | Apr-24<br>May-                                     |                            | 1,611,076   |        | Aug-24       | Sep-24                          | 0  | Z D<br>YTD Voucher   |   | S   |
| 98.00% -<br>97.00% -<br>96.00% -<br>95.00% -<br>94.00% -<br>RA + Prog Reserve B<br>AP Funding YTD:<br>AP Expenditures YTI<br>AP Revenue (Fraud, J   | Leasing<br>47<br>47<br>47<br>47<br>47<br>47<br>47<br>47<br>47<br>47  | % based upon fu<br>72-JU<br>HAP) as of 1<br>FD:   | Apr-24<br>May-                                     | \$<br>\$<br>\$             | 1,611,076<br>14,266,566<br>14,294,121   | +7-INC | <br>R        | <b>N</b><br>egula               | O<br>ar Vouchers   | Z<br>YTD Voucher<br>Months<br>Available<br>11,450                                  | Vouchers<br>Leased<br>11,23                                   | 09  |
| 98.00% -<br>97.00% -<br>96.00% -<br>95.00% -<br>94.00% -<br>RA + Prog Reserve B<br>AP Funding YTD:<br>AP Expenditures YTI<br>AP Revenue (Fraud, J<br>urrent Remaining NR  | Leasing<br>to the second  | % based upon fu<br>472-July<br>HAP) as of 1<br>FD:<br>e:  | May-1/2054   | \$<br>\$                   | 1,611,076<br>14,266,566   |        | R<br>V       | egula<br>etera                  | o<br>ar Vouchers<br>nns (VASH)   | Z<br>YTD Voucher<br>Months<br>Available<br>11,450<br>1,170                         | Vouchers<br>Leased<br>11,230<br>1,017                         | 09<br>78  |
| 98.00%<br>97.00%<br>96.00%<br>95.00%<br>94.00%<br>94.00%<br>RA + Prog Reserve B<br>AP Funding YTD:<br>AP Expenditures YTI<br>AP Revenue (Fraud, J<br>urrent Remaining NR<br>tonths in Reserves at 0   | Leasing<br>TC-uref<br>Balance (Excess)<br>D:<br>FSS Forfeits) YT<br>A / Prog Reserv<br>Current Monthly   | % based upon fu<br>72-Jup<br>HAP) as of 1<br>FD:<br>e:<br>7 Expense Le  | May-1/2054   | \$<br>\$<br>\$             | 1,611,076<br>14,266,566<br>14,294,121<br>-<br>1,583,521   |        | R<br>V       | egula<br>etera<br>mily          | ar Vouchers<br>ans (VASH)<br>Unification                                   | Z A<br>YTD Voucher<br>Months<br>Available<br>11,450<br>1,170<br>235                | Vouchers<br>Leased<br>11,230<br>1,011<br>201                  | 09<br>78<br><u>3</u> 8  |
| 98.00%<br>97.00%<br>96.00%<br>95.00%<br>94.00%<br>94.00%<br>AP Funding YTD:<br>AP Expenditures YTI<br>AP Revenue (Fraud, I<br>urrent Remaining NR<br>Ionths in Reserves at 0<br>eserves as a Percentag  | Leasing<br>to Leasin | % based upon fu<br>72-Jup<br>HAP) as of 1<br>FD:<br>e:<br>7 Expense Le  | May-1/2054   | \$<br>\$<br>\$             | 1,611,076<br>14,266,566<br>14,294,121<br>-<br>1,583,521<br>4.6%   |        | R<br>V       | egula<br>etera<br>mily          | o<br>ar Vouchers<br>nns (VASH)   | Z<br>YTD Voucher<br>Months<br>Available<br>11,450<br>1,170                         | Vouchers<br>Leased<br>11,230<br>1,017                         | 09<br>78<br><u>3</u> 8  |
| 98.00%<br>97.00%<br>96.00%<br>95.00%<br>95.00%<br>94.00%<br>94.00%<br>AP Funding YTD:<br>AP Expenditures YTI<br>AP Revenue (Fraud, J<br>urrent Remaining NR<br>Ionths in Reserves at 0<br>eserves as a Percentag<br>urrent Monthly Fundi  | Leasing<br>TC-uef<br>Balance (Excess<br>D:<br>FSS Forfeits) YT<br>A / Prog Reserv<br>Current Monthly<br>ge of Budget Au<br>ng (a)  | % based upon fu<br>72-Jup<br>HAP) as of 1<br>FD:<br>e:<br>7 Expense Le  | May-1/2054   | \$<br>\$<br>\$<br>\$       | 1,611,076<br>14,266,566<br>14,294,121<br>1,583,521<br>4.6%<br>2,853,313   |        | R<br>V       | egula<br>etera<br>mily<br>Tota  | O<br>ar Vouchers<br>ans (VASH)<br>Unification<br>al Vouchers               | Z Ω<br>YTD Voucher<br>Months<br>Available<br>11,450<br>1,170<br>235<br>12,855      | Vouchers<br>Leased<br>11,230<br>1,01<br>200<br>12,450         | 0 9<br>7 8<br><u>3</u> 8<br>0 9   |
| 98.00%<br>97.00%<br>96.00%<br>95.00%<br>95.00%<br>94.00%<br>94.00%<br>AP Expenditures YTI<br>AP Revenue (Fraud, J<br>urrent Remaining NR<br>fonths in Reserves at G<br>eserves as a Percentag<br>urrent Monthly Fundi<br>urrent Average HAP   | Leasing<br>TC-uref<br>Balance (Excess)<br>D:<br>FSS Forfeits) YT<br>A / Prog Reserv<br>Current Monthly<br>ge of Budget Au<br>ng (a)<br>Payment (b)   | % based upon fu<br>72-Jup<br>HAP) as of 1<br>FD:<br>e:<br>/ Expense Le<br>thority                             | nding<br>4714<br>471/2024                          | \$<br>\$<br>\$             | 1,611,076<br>14,266,566<br>14,294,121<br>1,583,521<br>4.6%<br>2,853,313<br>1,141  |        | R<br>V<br>Fa | egula<br>Vetera<br>mily<br>Tota | O<br>ar Vouchers<br>ans (VASH)<br>Unification<br>al Vouchers<br>Mainstream | Z<br>YTD Voucher<br>Months<br>Available<br>11,450<br>1,170<br>235<br>12,855<br>915 | Voucher:<br>Leased<br>11,23(<br>1,01'<br>20:<br>12,450<br>85: | 0 9<br>7 8<br><u>3</u> 8<br>0 9<br>5 9  |
| 98.00%<br>97.00%<br>96.00%<br>95.00%<br>95.00%<br>94.00%<br>94.00%<br>AP Expenditures YTI<br>AP Revenue (Fraud, J<br>urrent Remaining NR<br>onths in Reserves at 0<br>eserves as a Percentag<br>urrent Monthly Fundi<br>urrent Average HAP 1<br>of Units the Current N  | Leasing<br>TC-uef<br>Balance (Excess)<br>D:<br>FSS Forfeits) YT<br>A / Prog Reserv<br>Current Monthly<br>ge of Budget Au<br>ng (a)<br>Payment (b)<br>Monthly Funding   | % based upon fu<br>72-Jup<br>HAP) as of 1<br>FD:<br>e:<br>/ Expense Le<br>thority                             | nding<br>4714<br>471/2024                          | \$<br>\$<br>\$<br>\$       | 1,611,076<br>14,266,566<br>14,294,121<br>1,583,521<br>4.6%<br>2,853,313<br>1,141<br>2,500   |        | R<br>V<br>Fa | egula<br>Vetera<br>mily<br>Tota | O<br>ar Vouchers<br>ans (VASH)<br>Unification<br>al Vouchers               | Z Ω<br>YTD Voucher<br>Months<br>Available<br>11,450<br>1,170<br>235<br>12,855      | Voucher:<br>Leased<br>11,23(<br>1,01'<br>20:<br>12,450<br>85: | $\begin{array}{c} 0 \\ 7 \\ 8 \\ 3 \\ 0 \\ 9 \\ 5 \\ 9 \\ 5 \\ 9 \\ 5 \\ 9 \\ 5 \\ 9 \\ 5 \\ 9 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1$   |
| 98.00%<br>97.00%<br>96.00%<br>95.00%<br>95.00%<br>94.00%<br>94.00%<br>AP Funding YTD:<br>AP Expenditures YTI<br>AP Revenue (Fraud, J<br>urrent Remaining NR<br>fonths in Reserves at 0<br>eserves as a Percentag<br>urrent Monthly Fundi<br>urrent Average HAP J<br>of Units the Current N  | Leasing<br>C-uef<br>Balance (Excess<br>D:<br>FSS Forfeits) YT<br>A / Prog Reserv<br>Current Monthly<br>ge of Budget Au<br>ng (a)<br>Payment (b)<br>Monthly Funding<br>cased  | % based upon fu<br>72-Jup<br>HAP) as of 1<br>FD:<br>e:<br>/ Expense Le<br>thority                             | nding<br>4714<br>471/2024                          | \$<br>\$<br>\$<br>\$       | 1,611,076<br>14,266,566<br>14,294,121<br>1,583,521<br>4.6%<br>2,853,313<br>1,141<br>2,500<br>2,475                                |        | R<br>V<br>Fa | egula<br>Vetera<br>mily<br>Tota | O<br>ar Vouchers<br>ans (VASH)<br>Unification<br>al Vouchers<br>Mainstream | Z<br>YTD Voucher<br>Months<br>Available<br>11,450<br>1,170<br>235<br>12,855<br>915 | Voucher:<br>Leased<br>11,23(<br>1,01'<br>20:<br>12,450<br>85: | $\begin{array}{c} 0 \\ 7 \\ 8 \\ 3 \\ 0 \\ 9 \\ 5 \\ 9 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1$ |
| 98.00%<br>97.00%<br>96.00%<br>95.00%<br>95.00%<br>94.00%<br>94.00%<br>94.00%<br>94.00%<br>94.00%<br>94.00%  | Leasing<br>TC-uef<br>Balance (Excess)<br>D:<br>FSS Forfeits) YT<br>A / Prog Reserv<br>Current Monthly<br>ge of Budget Au<br>ng (a)<br>Payment (b)<br>Monthly Funding<br>cased<br>Current Month   | % based upon fu<br>72-Jup<br>HAP) as of 1<br>FD:<br>e:<br>/ Expense Le<br>thority                             | nding<br>4714<br>471/2024                          | \$<br>\$<br>\$<br>\$<br>\$ | 1,611,076<br>14,266,566<br>14,294,121<br>1,583,521<br>4.6%<br>2,853,313<br>1,141<br>2,500<br>2,475<br>(25)                        |        | R<br>V<br>Fa | egula<br>Vetera<br>mily<br>Tota | O<br>ar Vouchers<br>ans (VASH)<br>Unification<br>al Vouchers<br>Mainstream | Z<br>YTD Voucher<br>Months<br>Available<br>11,450<br>1,170<br>235<br>12,855<br>915 | Voucher:<br>Leased<br>11,23(<br>1,01'<br>20:<br>12,450<br>85: | 0 9<br>7 8<br><u>3</u> 8<br>0 9<br>5 9  |
| 98.00% -<br>97.00% -<br>96.00% -<br>95.00% -<br>95.00% -<br>94.00% -<br>94.00% -<br>AP Funding YTD:<br>AP Expenditures YTI<br>AP Revenue (Fraud, J<br>urrent Remaining NR<br>Ionths in Reserves at G<br>eserves as a Percentag<br>urrent Monthly Fundi<br>urrent Average HAP J<br>of Units the Current M<br>of Units the Current M<br>of Units Currently Le<br>xcess Units Leased, C<br>urrent Year-to-Date F       | Leasing<br>TC-uef<br>Balance (Excess)<br>D:<br>FSS Forfeits) YT<br>A / Prog Reserv<br>Current Monthly<br>ge of Budget Au<br>ng (a)<br>Payment (b)<br>Monthly Funding<br>cased<br>Current Month<br>Funding (a)  | % based upon fu<br>72-Jup<br>HAP) as of 1<br>FD:<br>e:<br>/ Expense Le<br>thority<br>g Would Sup              | nding<br>4714<br>471/2024                          | \$<br>\$<br>\$<br>\$<br>\$ | 1,611,076<br>14,266,566<br>14,294,121<br>1,583,521<br>4.6%<br>2,853,313<br>1,141<br>2,500<br>2,475<br>(25)<br>14,266,566          |        | R<br>V<br>Fa | egula<br>Vetera<br>mily<br>Tota | O<br>ar Vouchers<br>ans (VASH)<br>Unification<br>al Vouchers<br>Mainstream | Z<br>YTD Voucher<br>Months<br>Available<br>11,450<br>1,170<br>235<br>12,855<br>915 | Voucher:<br>Leased<br>11,23(<br>1,01'<br>20:<br>12,450<br>85: | $\begin{array}{c} 0 \\ 7 \\ 8 \\ 3 \\ 0 \\ 9 \\ 5 \\ 9 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1$ |
| 98.00%<br>97.00%<br>96.00%<br>95.00%<br>95.00%<br>94.00%<br>94.00%<br>94.00%<br>94.00%<br>94.00%<br>94.00%  | Leasing<br>C-uef<br>Balance (Excess)<br>D:<br>FSS Forfeits) YT<br>A / Prog Reserv<br>Current Monthly<br>ge of Budget Au<br>ng (a)<br>Payment (b)<br>Monthly Funding<br>cased<br>Current Month<br>Funding (a)<br>Average HAP Pa   | % based upon fu<br>72-Jup<br>HAP) as of 1<br>FD:<br>e:<br>/ Expense Le<br>thority<br>g Would Sup<br>yment (b) | nding<br>PC-JdV<br>/1/2024<br>vels<br>port (a)/(b) | \$<br>\$<br>\$<br>\$<br>\$ | 1,611,076<br>14,266,566<br>14,294,121<br>1,583,521<br>4.6%<br>2,853,313<br>1,141<br>2,500<br>2,475<br>(25)                        |        | R<br>V<br>Fa | egula<br>Vetera<br>mily<br>Tota | O<br>ar Vouchers<br>ans (VASH)<br>Unification<br>al Vouchers<br>Mainstream | Z<br>YTD Voucher<br>Months<br>Available<br>11,450<br>1,170<br>235<br>12,855<br>915 | Voucher:<br>Leased<br>11,23(<br>1,01'<br>20:<br>12,450<br>85: | $\begin{array}{c} 0 \\ 7 \\ 8 \\ 3 \\ 0 \\ 9 \\ 5 \\ 9 \\ 5 \\ 9 \\ 5 \\ 9 \\ 5 \\ 9 \\ 5 \\ 9 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1$   |
| 98.00% -<br>97.00% -<br>96.00% -<br>95.00% -<br>95.00% -<br>94.00% -<br>94.00% -<br>AP Expenditures YTI<br>AP Revenue (Fraud, J<br>urrent Remaining NR<br>onths in Reserves at 0<br>eserves as a Percentag<br>urrent Monthly Fundi<br>urrent Average HAP J<br>of Units the Current M<br>of Units the Current M<br>of Units Currently Le<br>access Units Leased, C<br>urrent Year-to-Date F<br>urrent Year-to-Date A | Leasing<br>C-uef<br>Balance (Excess<br>D:<br>FSS Forfeits) YT<br>A / Prog Reserv<br>Current Monthly<br>ge of Budget Au<br>ng (a)<br>Payment (b)<br>Monthly Funding<br>cased<br>Current Month<br>Funding (a)<br>Average HAP Pa<br>ent Monthly Fur   | % based upon fu<br>72-Jup<br>HAP) as of 1<br>FD:<br>e:<br>/ Expense Le<br>thority<br>g Would Sup<br>yment (b) | nding<br>PC-JdV<br>/1/2024<br>vels<br>port (a)/(b) | \$<br>\$<br>\$<br>\$<br>\$ | 1,611,076<br>14,266,566<br>14,294,121<br>1,583,521<br>4.6%<br>2,853,313<br>1,141<br>2,500<br>2,475<br>(25)<br>14,266,566<br>1,148 |        | R<br>V<br>Fa | egula<br>Vetera<br>mily<br>Tota | O<br>ar Vouchers<br>ans (VASH)<br>Unification<br>al Vouchers<br>Mainstream | Z<br>YTD Voucher<br>Months<br>Available<br>11,450<br>1,170<br>235<br>12,855<br>915 | Voucher:<br>Leased<br>11,23(<br>1,01'<br>20:<br>12,450<br>85: | 0 9<br>7 8<br><u>3</u> 8<br>0 9   |

#### Vacancy Summary as of 3/31/24

|  | Vacancy Loss   | Vacancy Loss |                    |               |                 |            |                 |                   |              |                   |
|--|----------------|--------------|--------------------|---------------|-----------------|------------|-----------------|-------------------|--------------|-------------------|
|  | <u>Current</u> | Rolling 12   |                    | Budgeted %    |                 | Avg Days   | <u>% Annual</u> | <u># of Units</u> | <u>Total</u> | <u>% Occupied</u> |
|  | <u>Month</u>   | <u>Month</u> | <u>GPR</u>         | <u>of GPR</u> | <u>% of GPR</u> | Vacant     | Turnover        | <u>Turned</u>     | <u>Units</u> | as of 3/31        |
|  |                |              |                    |               |                 | <u>**N</u> | OTE: All day    | counts inclu      | de weeke     | ends**            |
| Tax Credit Properties (rolling 12 months)  |                |              |                    |               |                 |            |                 |                   |              |                   |
| 860 on the Wye                             | \$2,830        | \$3,641      | \$317,796          | 0.43%         | 1.15%           | 42         | 15%             | 3                 | 20           | 90%               |
| Atascadero                                 | -              | \$2,766      | \$286,452          | 1.72%         | 0.97%           | 49         | 11%             | 2                 | 19           | 100%              |
| Bishop Street Studios                      | 2,453.00       | \$18,542     | \$523,036          | 1.00%         | 3.55%           | 86         | 21%             | 7                 | 33           | 100%              |
| Brizzolara                                 | \$0            | \$2,010      | \$447,768          | 1.00%         | 0.45%           | 9          | 7%              | 2                 | 30           | 100%              |
| Carmel                                     | -              | \$4,256      | \$309,420          | 0.71%         | 1.38%           | 38         | 11%             | 2                 | 19           | 100%              |
| Courtyard                                  | \$1,820        | \$10,228     | \$696,228          | 2.80%         | 1.47%           | 54         | 29%             | 10                | 35           | 94%               |
| DRT (Johnson)                              | \$0            | \$292        | \$667,620          | 0.84%         | 0.04%           | 51         | 8%              | 3                 | 40           | 100%              |
| Halcyon                                    | \$1,021        | \$9,130      | \$312,828          | 0.40%         | 2.92%           | 49         | 30%             | 6                 | 20           | 100%              |
| Hidden Creek                               | \$0            | \$9,916      | \$1,414,344        | 0.43%         | 0.70%           | 33         | 15%             | 12                | 80           | 100%              |
| Ironworks                                  | \$3,329        | \$10,294     | \$866,508          | 2.92%         | 1.19%           | 63         | 15%             | 7                 | 46           | 93%               |
| RAD175/SLO Villages                        | 2,841.00       | \$25,087     | \$3,182,748        | 1.18%         | 0.79%           | 55         | 10%             | 17                | 175          | 99%               |
| Islay Hills (Ironbark)                     | \$0            | \$3,939      | \$385,188          | 0.66%         | 1.02%           | 56         | 10%             | 2                 | 20           | 100%              |
| Laurel (Marvin Gardens)                    | \$0            | \$3,177      | \$410,448          | 0.66%         | 0.77%           | 38         | 13%             | 3                 | 24           | 96%               |
| Pismo Buchon                               | \$1,355        | \$4,808      | \$188,436          | 0.66%         | 2.55%           | 59         | 27%             | 3                 | 11           | 91%               |
| Willow Walk                                | \$0            | \$4,869      | \$744,048          | 0.65%         | 0.65%           | 31         | 10%             | 4                 | 39           | 100%              |
| Total, Tax Credit Properties               | \$15,649       | \$112,955    | Average=           | 1.07%         | 1.31%           | 47         | 16%             | 6                 |              | 98%               |
|  |                |              |                    |               |                 |            |                 |                   |              |                   |
| SLONP Properties (rolling 12 months)       |                |              |                    |               |                 |            |                 |                   |              |                   |
| Blue Heron                                 | \$1,303        | \$2,056      | \$243,648          | 1.00%         | 0.84%           | 50         | 7%              | 1                 | 14           | 93%               |
| Empire                                     | 1,100.00       | \$6,087      | \$174,720          | 1.30%         | 3.48%           | 70         | 23%             | 3                 | 13           | 85%               |
| Ferrell                                    | -              | \$11,998     | \$194,832          | 1.00%         | 6.16%           | 137        | 38%             | 3                 | 8            | 100%              |
| Macadero                                   | \$4,000        | \$23,198     | \$370,800          | 7.54%         | 6.26%           | 70         | 32%             | 6                 | 19           | 89%               |
| Margarita                                  | \$0            | \$1,133      | \$433,644          | 1.00%         | 0.26%           | 18         | 5%              | 1                 | 21           | 100%              |
| Project HomeKey                            | \$5,228        | \$5,228      | \$1,041,600        | 1.00%         | 0.50%           | 149        | 10%             | 6                 | 62           | 100%              |
| Total, SLONP Properties                    | \$11,631       | \$49,700     | Average=           | 2.14%         | 2.92%           | 82         | 19%             | 4                 |              | 94%               |
|  |                |              |                    |               |                 |            |                 |                   |              |                   |
| EIHC Properties (rolling 12 months)        |                |              |                    |               |                 |            |                 |                   |              |                   |
| Poinsettia                                 | -              | \$713        | \$431,172          | 1.36%         | 0.17%           | 36         | 5%              | 1                 | 20           | 100%              |
| Total, EIHC Properties                     | \$0            | \$713        |                    |               |                 |            |                 |                   |              |                   |
|  |                |              |                    |               |                 |            |                 |                   |              |                   |
| 50059/Other Properties (rolling 12 months) |                |              |                    |               |                 |            |                 |                   |              |                   |
| Dan Law                                    | \$0            | \$9,287      | \$131,400          | 2.54%         | 7.07%           | 115        | 33%             | 3                 | 9            | 100%              |
| Parkwood                                   | \$3,705        | \$17,841     | \$639,948          | 4.00%         | 2.79%           | 54         | 21%             | 7                 | 34           | 94%               |
| Total, 50059/Other Properties              | \$3,705        | \$27,128     | Average=           |               | 4.93%           | 85         | 27%             | 5                 |              | 97%               |
| · · · ·                                    |                |              | 5                  |               |                 |            |                 |                   |              |                   |
|  | \$30,985       | \$190,496    | Overall Average=   |               | 2.03%           | 55         | 17%             | 5                 |              | 97%               |
| prior month                                | \$13,559       |              | ior Month Overall= |               | 1.91%           | 52         | 15%             | 4                 |              | 97%               |
| % increase/(decrease)                      | 129%           |              | net change         |               | 0.12%           | 3          | 2%              | 1                 |              | 0%                |
| 70 mereuser (uecteuse)                     | 12.570         |              | net chunge         |               | 0.12/0          | 5          | 270             | -                 |              | 070               |



#### May 8, 2024

To: HASLO Board of Commissioners From: Sandra Bourbon, Director of Resident Services Re: April 2024

#### Family Self Sufficiency Program (FSS):

Continued outreach, case management and annual assessments. The below chart is as of 04-30-2024 (2023 FSS grant).

| Active  | 66        |
|---|-----------|
| New contracts added this month  | 1         |
| Graduates this grant period   | 0         |
| Terminated for Non-Compliance/Contract Expired/Voluntary Termination          |           |
| this grant period   | 0         |
| Active participants who have ported out this grant period                     | 0         |
|   |           |
| Increase in Earned Income this month  | 1,162,584 |
| Increase in Total Tenant Payment (TTP) this month                             | 22,880    |
| Total Escrow Accounts   | 57        |
| New Escrow Accounts this grant period   | 4         |
| Percentage of participants with an Escrow Account this month                  | 86.36%    |
| Total Escrow Account balance  | 436,481   |
| Total of Escrow Account funds paid out to FSS Graduates for this grant period | 887.23    |
| Forfeited Escrow Balance 2022   | 2,496     |
| Forfeited Escrow Balance 2023   | 23,158    |
| Forfeited Escrow Funds paid to participants (2023)                            | 8,521.83  |
| Total Forfeited Escrow Account Balance  | 17,132.17 |

#### Savings Incentive Program (SIP):

We introduced another savings program for 2024 and have 36 clients participating.

#### **RESIDENT SERVICES HIGHLIGHTS:**

- Easter egg hunts at both South Hills Crossing and Courtyard at the Meadows.
- Meet and Greet at Rockview in collaboration with Property Management and Supportive Housing.
- Watercolor floral class at out senior properties.
- Watercolor and oil pastels/make your own hopscotch at Learning Centers.
- Yahtzee with Scott and Atascadero Senior Housing.
- Food Bank distributions
- Art contest voting and winners announced
- Food Bank distributions continue as usual.







Winners from 0-9 age group: #1: CS, age 8, Leff Street Apartments #2: LO, age 7, Iron Works Apartments #3: CR, age 6, South Hills Crossing





Winners from 10-17 age group: #1: JR, age 11, South Hills Crossing #2: BP, age 17, Courtyard at the Meadows #3: SJ, age 11, Poinsettia







Winner from the Adult age group: #1: GS, age 38, Iron Works Apartments #2: MC, age 68, Willow Walk #3: BP, age 83, Del Rio Terrace





May 7, 2024

To: HASLO Board of Commissioners From: Sandra Bourbon, Director of Services Re: April 2024

### Supportive Housing Program (SHP):

- SHP consists of 5 full time case managers and 1 part time case manager.
- We provided case management to 153 residents for the month of March.
- There were 12 new cases and 0 closed cases this month.
- Case Managers also conducted intake interviews for applicants across our properties for new lease ups as well as vacancies.

Success stories:

- PHK had a guest speaker come and educate residents on secondhand smoke in housing. Tobacco Free Presentation, games and snacks.
- Assisted several residents to find alternative housing.
- New employment.
- Assisted client in housekeeping and organizing unit to pass inspection.
- Budgeting.
- Driving lessons.
- Connecting residents with hospice for grief counseling.
- De-cluttering and hoarding progress.









| Developm       | ent Update                |                              |   | HASLO                            |
|----------------|---------------------------|------------------------------|---|----------------------------------|
| Date of Update | 5/7/20                    | 21                           |   | HOUSING AUTHORITY - SAM LUS OBIS |
| DEVELOPMENT    | 5/7/20.                   | 24                           |   |                                  |
|                | PROJECT                   | ACTION                       | NOTES/GOALS   |                                  |
|                | Anderson Hotel            |                              |   |                                  |
|                |                           | Construction                 | Seismic work complete   |                                  |
|                |                           |                              | Window replacement is ongoing   |                                  |
|                |                           |                              | Beginning storefront work   |                                  |
|                |                           |                              | Switchgear has been delayed until September, we have a few backup plans that we are currently vetting   |                                  |
|                | Cleaver & Clark           |                              |   |                                  |
|                |                           | Construction                 | Building A formwork has commenced, underground utilities continuing   |                                  |
|                | 1422 & 1480 Monterey      |                              |   |                                  |
|                |                           | Acquisition                  | Escrow closed on 1/11/2021  |                                  |
|                |                           | Strategy                     | Partnership with Jim Rendler, two phases. HASLO staff will need to be relocated   |                                  |
|                |                           | Entitlements                 | Project is fully entitled   |                                  |
|                |                           | Financing                    | Anticipating a TCAC award for the Senior Building, construction to commence in early November   |                                  |
|                |                           | Construction                 | PG&E process design ongoing, hoping to have resolution soon. No power plan at this time.  |                                  |
|                | The Apartments at Toscano |                              |   |                                  |
|                |                           | Grand Opening                | <u>5/9@11:30</u>  |                                  |
|                |                           |                              | Qualified occupancy underway  |                                  |
|                | Office                    |                              |   |                                  |
|                |                           | Construction                 | Second floor framing underway   |                                  |
|                |                           |                              | Rough-in MEPs starting  |                                  |
|                |                           |                              | City of SLO Planning Staff has approved our revised color scheme  |                                  |
|                | Sunset Terrace            |                              |   |                                  |
|                |                           | Construction                 | Drywall and exterior finishes 80%   |                                  |
|                |                           |                              | Switchgear delay has lengthened, anticipated turnover to PM now pushed to September at the earliest   |                                  |
|                |                           |                              | Offsite work wrapping up  |                                  |
|                | 736 Orcutt Road           |                              |   |                                  |
|                |                           | Construction                 | Demo is complete  |                                  |
|                |                           |                              | Rough grading is ongoing  |                                  |
|                |                           |                              | Encountering subsurface groundwater   |                                  |
|                | 2690 Victoria             |                              |   |                                  |
|                |                           | Strategy                     | A redesign has been authorized for the project to serve either senior, special needs, or other SRO populations                                |                                  |
|                |                           | Entitlements                 | Under new zoning regs, we will apply for Director Action. This aims to be a streamlined approach  |                                  |
|                |                           | Financing                    | TCAC application planned for 2026   |                                  |
|                | Arroyo Terrace            |                              |   |                                  |
|                |                           | Strategy                     | 63 units of large family mixed use housing  |                                  |
|                |                           | Entitlements                 | Fully approved  |                                  |
|                |                           | Financing                    | Looking good for tax credit award. Construction to commence around November if funded.  |                                  |
|                | 279 Bridge Street         | Construction                 | Daugh grade partially completed site holds water. Currently delayed, downtoring offerts are being evaluated                                   |                                  |
|                |                           | Construction                 | Rough grade partially completed, site holds water. Currently delayed, dewatering efforts are being explored.                                  |                                  |
|                | Entration Amonthments     | Financing                    | Bridge Phase 2 TCAC application scheduled for 2025  |                                  |
|                | Empire Apartments         | Stratemy                     | Penavate the existing 12 units and add 19 units   |                                  |
|                |                           | Strategy                     | Renovate the existing 13 units and add 19 units   |                                  |
|                |                           | Entitlements<br>Construction | Entitlement extension to be discussed. Competing priorities for small local funds<br>Moving forward with minor aesthetic upgrades "face lift" |                                  |
|                | Macadero Apartments       | construction                 | woving for ward with filling destrictly upgrades rate int   |                                  |
|                | Macauero Apartments       | Strategy                     | Renovate the existing 19 units and add 6 units  |                                  |
|                |                           | Entitlements                 | Entitlement extension to be discussed. Competing priorities for small local funds   |                                  |
|                |                           | Construction                 | Moving forward with "face lift," Mr. Lemus is about 96% complete  |                                  |
|                | Mesa Trails Nipomo        | construction                 | information with face int, full contains about 50% complete   |                                  |
|                |                           | Entitlements                 | Project was approved by Planning Commission on 2/22/24  |                                  |
|                |                           | Linutements                  | Community Outreach is ongoing   |                                  |
|                |                           | Financing                    | TCAC application planned for 2026   |                                  |
|                | West Branch AG            | Financing                    | reactive application plaining for 2020  |                                  |
|                | west branch AG            | Strategy                     | Partnership with PSHHC on surplus lot   |                                  |
|                |                           | Strategy                     | Potential for 80+ units of senior housing   |                                  |
|                |                           |                              |   |                                  |



# HASLO Development Outlook

|                                   |              |                       |                 |            |          |          |             |          |             |              |          |            |              |     | 20   | 025  |             |              |               |             |          |
|-----------------------------------|--------------|-----------------------|-----------------|------------|----------|----------|-------------|----------|-------------|--------------|----------|------------|--------------|-----|------|------|-------------|--------------|---------------|-------------|----------|
| Month                             | April        | May                   | June            | July       | August   | Sept.    | Oct.        | Nov.     | Dec.        | Jan.         | Feb.     | March      | April        | May | June | July | August      | Sept.        | Oct.          | Nov.        | Dec.     |
| Anderson Hotel Reno               | Construction | n                     |                 |            |          |          |             |          |             |              |          |            |              |     |      |      |             |              |               |             |          |
| 9%                                |              |                       |                 |            |          | Lease-Up |             |          |             |              |          |            | _            |     |      |      |             |              |               |             |          |
| 68 Units Special Needs            |              |                       |                 |            |          |          |             |          |             | Qualified Oc | ccupancy |            |              |     | _    |      |             |              |               |             | _        |
|                                   | Construction | n Phase               |                 |            |          |          |             |          |             |              |          |            |              |     |      |      |             |              |               |             |          |
|                                   |              |                       | _               |            | _        |          | _           |          |             |              | _        |            | Move In      |     |      |      | _           |              |               |             | _        |
| Sunset Terrace                    | Construction | n Phase<br>Switchgear | Delau           |            |          |          | -           |          |             |              |          |            |              |     |      |      |             |              |               |             |          |
| 9%                                |              | Switchgear            | Delay           |            | Lease-Up |          |             |          |             |              | _        |            |              |     | _    |      |             |              |               |             |          |
| 26 Senior Units                   |              |                       | _               |            | Lease-Op |          | Qualified O | ccupancy |             |              |          |            |              |     |      |      |             |              |               |             | _        |
| Arroyo Terrace                    | Raise Fundi  | ing/Tax Cred          | lit Application | 1          |          |          | duamou o    | ocupancy | -           |              | -        |            |              |     | _    |      |             |              |               |             | _        |
|                                   |              |                       | Award/Closin    |            |          |          |             |          |             |              |          |            |              |     |      |      |             |              |               |             |          |
|                                   |              |                       | _               |            |          |          |             |          | Constructio | n Phase      |          |            |              |     |      |      |             |              |               |             |          |
| Bridge Family Apts (Phase 1)      | Construction | n Phase               |                 |            |          |          |             |          |             |              |          |            |              |     |      |      |             |              |               |             |          |
| 9%                                |              |                       |                 |            |          |          |             |          |             |              |          |            |              |     |      |      |             | Lease-Up     |               |             |          |
| 31 Family Units                   |              |                       |                 |            |          |          |             |          |             |              |          |            |              |     |      |      |             |              |               |             | Qualifie |
|                                   |              |                       |                 | Permitting | _        |          |             |          |             |              | _        |            | _            |     | _    |      |             |              |               |             |          |
|                                   |              |                       |                 |            |          |          | _           |          | _           |              |          |            |              |     |      |      | Raise Fundi | ng/Tax Credi | t Application |             |          |
| 32 Senior Units                   |              |                       | _               |            |          |          | _           |          | _           |              |          |            | _            |     | _    |      | _           |              |               |             | -        |
| 1480 Monterey                     |              |                       | lit Application |            |          |          | _           |          | _           |              |          |            |              |     |      |      |             |              |               |             | -        |
| 9%<br>55 Senior Unit <del>s</del> |              | Tax Credit            | Award/Closir    | ıg         | _        |          |             |          | Constructio | Dhasa        |          |            |              |     |      |      |             |              |               |             |          |
| 1422 Monterey                     | Raise Fundi  | ing/Tax Cros          | lit Application | 2          |          |          |             |          | Constructio | on Phase     |          | _          |              |     |      |      |             |              |               |             |          |
|                                   | Traise Fullu | ing/Tax cred          | In Application  |            |          |          |             |          |             |              |          | Tax Credit | Award/Closin | n   |      |      |             |              |               |             | -        |
|                                   |              |                       |                 |            |          |          |             |          |             |              |          | Tax oroan  |              | 9   |      |      |             |              |               | Constructio | n Phase  |
| Maxine Lewis                      |              |                       | -               |            |          |          |             |          |             |              |          |            |              |     |      |      |             |              |               | Contractio  |          |
| 9%                                |              |                       |                 |            |          |          |             |          |             |              |          |            |              |     |      |      |             |              |               |             |          |
|                                   | Construction | n Phase               |                 |            |          |          |             |          |             |              |          |            |              |     |      |      |             |              |               |             |          |
| Mesa Trails                       |              |                       |                 |            |          |          |             |          |             |              |          |            |              |     |      |      |             |              |               |             |          |
|                                   |              |                       |                 |            |          |          |             |          |             |              |          |            |              |     |      |      |             |              |               |             |          |
| 70 Senior/Family Units            | Raise Fundi  | ing/Tax Cred          | lit Applicatior | n          |          |          |             |          |             |              |          |            |              |     |      |      |             |              |               |             |          |
|                                   |              |                       |                 |            |          |          | _           |          | _           |              |          |            |              |     |      |      |             |              |               |             |          |
| Victoria Yard Site                |              |                       |                 |            |          |          | _           |          | _           |              |          |            |              |     |      |      |             |              | Entitlements  |             |          |
| 9%                                |              |                       | _               |            |          |          | _           |          | _           |              |          |            |              |     |      |      | _           |              |               |             |          |
| 30+ Large Family Units            |              | _                     |                 |            | _        |          |             |          |             |              | _        |            | _            | _   | _    | _    | _           |              |               |             |          |
| Cleaver Park                      |              |                       |                 |            |          |          |             |          |             |              |          |            |              |     |      |      |             |              |               |             |          |
| 9%<br>53 Large Family Units       | Construction | Dhase                 |                 |            |          |          |             |          |             |              |          |            |              |     |      |      |             |              |               |             |          |
| 1708 Beach                        | Construction | n Phase               |                 |            | -        | _        |             |          |             |              |          |            |              |     |      |      |             |              | Entitlements  |             | _        |
| Office                            |              |                       | _               |            |          |          | _           |          | _           |              |          |            | _            |     | _    |      | _           |              | Entitiements  |             |          |
| 9% Seniors                        |              |                       |                 |            |          |          |             |          |             |              |          |            |              |     |      |      |             |              |               |             | -        |
| 5% Semors                         |              |                       |                 |            |          |          |             |          |             |              |          |            |              |     |      |      |             |              |               |             |          |

# HOUSING AUTHORITY OF THE CITY OF SAN LUIS OBISPO

*Mid-Year Budget Update October 2023-March 2024* 



# Housing Authority City of San Luis Obispo House Choice Voucher Program October 2023 – March 2024

### <u>Summary</u>

The Housing Choice Voucher (HCV) program administers 2,563 vouchers, consisting of 226 Veterans vouchers, 47 Family Unification Vouchers (FUP), 183 Mainstream vouchers, and also 196 Emergency Housing Vouchers, in the County of San Luis Obispo. The program receives Housing Assistance Payment (HAP) funds that are used to pay a portion of participants' rents in the open market. HASLO receives an administrative fee for each assisted participant, which funds program operations.

HUD has not yet released our 2024 HAP funding. We are currently estimating our 2024 using a conservative 2% inflation factor. We have been made aware that this year's funding may not be sufficient to renew existing vouchers upon turnover. We recently received notice that as of April 1, we will be allocated 20 additional Veterans vouchers. HASLO's Housing Choice Voucher program is considered a Major Program by HUD, which requires a full independent audit and assessment of internal controls.

Below are selected highlights from the mid-year financial statements:

### Income Statement – Unrestricted (Operations)

Operational results have been strong through the first half of the year, with net income significantly higher than budget projections. Each year, HUD issues administrative fee rates, which represent HUD's estimate of how much it should cost for an efficient housing authority to operate. However, for years, HUD has only funded a portion of this rate to housing authorities. This year, HUD has been providing an average of 92.5% of the administrative fee, versus our budget assumptions of 91%. As a result, income has exceeded our budget.

Operational expenses are lower than budget primarily related to lower salary expenses due to vacant staff positions. Salary expense will likely be closer to budget for the remainder of the year. Additional expenses have been incurred for staff training. However, overall, expenses have been lower than budgeted. We expect to continue to operate at a surplus, and complete the year with higher than projected net income.

# Income Statement – Restricted (HAP)

So far, this year we have received more HAP funding than anticipated and our HAP expenses have been lower than budgeted. However, because we have not received final funding numbers there is still some uncertainty. We will be able to strategize better when we receive our final funding numbers. Through the first half of the year, we have been successful at hitting our leasing goals and spending down reserves while keeping a healthy balance for contingencies.

### **Balance Sheet**

Restricted HAP reserves are strong at 4.1% of Budget Authority. Unrestricted cash is very strong at \$4.7M. Current liabilities are very low compared to cash and investment balances. Long term liabilities are primarily for pension liabilities which are being paid down as part of operational expenses.

# Vouchers (Unrestricted) Budget Comparison Period = Oct 2023-Mar 2024

|  | YTD Actual   | YTD Budget  | Variance   | % Var   | Annual   |
|--|--|---|--|---|--|
| INCOME   |  |   |  |   |  |
| GRANT INCOME-UNRESTRICTED  |  |   |  |   |  |
| Port-In HAP  | 349,478.00   | 0.00  | 349,478.00   | N/A   | 0.00   |
| ROSS Grant Income  | 51,698.90  | 120,499.98  | -68,801.08   | -57.10  | 240,999.96   |
| TOTAL GRANT INCOME   | 401,176.90   | 120,499.98  | 280,676.92   | 232.93  | 240,999.96   |
| ADMIN FEE & OTHER INCOME-UNRESTRICTED  |  |   |  |   |  |
| Section 8 Port-In Admin Fees   | 19,263.47  | 0.00  | 19,263.47  | N/A   | 0.00   |
| Section 8 Admin. Fee Income  | 2,010,884.00   | 1,922,947.38  | 87,936.62  | 4.57  | 3,845,894.76   |
| Section 8 Hard to House Fee Earned   | 58,511.30  | 0.00  | 58,511.30  | N/A   | 0.00   |
| TOTAL ADMIN FEE & OTHER INCOME   | 2,088,658.77   | 1,922,947.38  | 165,711.39   | 8.62  | 3,845,894.76   |
| OTHER INCOME   |  |   |  |   |  |
| Fraud Recover Income-Unrestricted  | 21,130.00  | 4,999.98  | 16,130.02  | 322.60  | 9,999.96   |
| Investment Income - Unrestricted   | 1,984.29   | 1,729.98  | 254.31   | 14.70   | 3,459.96   |
| TOTAL OTHER INCOME   | 23,114.29  | 6,729.96  | 16,384.33  | 243.45  | 13,459.92  |
| FOTAL INCOME   | 2,512,949.96   | 2,050,177.32  | 462,772.64   | 22.57   | 4,100,354.64   |
|  |  |   |  |   |  |
| EXPENSES   |  |   |  |   |  |
| EXPENSES   |  |   |  |   |  |
|  |  |   |  |   |  |
| ADMINISTRATIVE   | 911,645.19   | 1,046,762.76  | 135,117.57   | 12.91   | 2,093,525.52   |
| ADMINISTRATIVE<br>Administrative Salaries  | 911,645.19<br>367,176.94   | 1,046,762.76<br>435,207.48  | 135,117.57<br>68,030.54  | 12.91<br>15.63  |  |
| ADMINISTRATIVE<br>Administrative Salaries<br>Administrative Salaries   |  |   |  |   | 870,414.96   |
| ADMINISTRATIVE<br>Administrative Salaries<br>Administrative Salaries<br>Employee Benefit Contribution-Admin  | 367,176.94   | 435,207.48  | 68,030.54  | 15.63   | 870,414.96<br>37,433.40  |
| ADMINISTRATIVE<br>Administrative Salaries<br>Administrative Salaries<br>Employee Benefit Contribution-Admin<br>Workers Comp - Admin  | 367,176.94<br>19,054.04  | 435,207.48<br>18,716.70   | 68,030.54<br>-337.34   | 15.63<br>-1.80  | 870,414.96<br>37,433.40  |
| ADMINISTRATIVE<br>Administrative Salaries<br>Administrative Salaries<br>Employee Benefit Contribution-Admin<br>Workers Comp - Admin<br>Total Administrative Salaries   | 367,176.94<br>19,054.04  | 435,207.48<br>18,716.70   | 68,030.54<br>-337.34   | 15.63<br>-1.80  | 870,414.96<br>37,433.40<br>3,001,373.88  |
| ADMINISTRATIVE<br>Administrative Salaries<br>Administrative Salaries<br>Employee Benefit Contribution-Admin<br>Workers Comp - Admin<br>Total Administrative Salaries<br>Other Admin Expenses   | 367,176.94<br>19,054.04<br>1,297,876.17  | 435,207.48<br>18,716.70<br>1,500,686.94   | 68,030.54<br>-337.34<br>202,810.77   | 15.63<br>-1.80<br>13.51   | 870,414.96<br>37,433.40<br>3,001,373.88<br>24,000.00   |
| ADMINISTRATIVE<br>Administrative Salaries<br>Administrative Salaries<br>Employee Benefit Contribution-Admin<br>Workers Comp - Admin<br>Total Administrative Salaries<br>Other Admin Expenses<br>Staff Training   | 367,176.94<br>19,054.04<br>1,297,876.17<br>23,340.90   | 435,207.48<br>18,716.70<br>1,500,686.94<br>12,000.00  | 68,030.54<br>-337.34<br>202,810.77<br>-11,340.90   | 15.63<br>-1.80<br>13.51<br>-94.51   | 870,414.96<br>37,433.40<br>3,001,373.88<br>24,000.00<br>155.04   |
| ADMINISTRATIVE<br>Administrative Salaries<br>Administrative Salaries<br>Employee Benefit Contribution-Admin<br>Workers Comp - Admin<br>Total Administrative Salaries<br>Other Admin Expenses<br>Staff Training<br>Travel   | 367,176.94<br>19,054.04<br>1,297,876.17<br>23,340.90<br>1,085.24   | 435,207.48<br>18,716.70<br>1,500,686.94<br>12,000.00<br>77.52   | 68,030.54<br>-337.34<br>202,810.77<br>-11,340.90<br>-1,007.72  | 15.63<br>-1.80<br>13.51<br>-94.51<br>-1,299.95  | 870,414.96<br>37,433.40<br>3,001,373.88<br>24,000.00<br>155.04<br>26,084.64  |
| ADMINISTRATIVE<br>Administrative Salaries<br>Administrative Salaries<br>Employee Benefit Contribution-Admin<br>Workers Comp - Admin<br>Total Administrative Salaries<br>Other Admin Expenses<br>Staff Training<br>Travel<br>Auditing Fees  | 367,176.94<br>19,054.04<br>1,297,876.17<br>23,340.90<br>1,085.24<br>8,786.27   | 435,207.48<br>18,716.70<br>1,500,686.94<br>12,000.00<br>77.52<br>13,042.32  | 68,030.54<br>-337.34<br>202,810.77<br>-11,340.90<br>-1,007.72<br>4,256.05  | 15.63<br>-1.80<br>13.51<br>-94.51<br>-1,299.95<br>32.63   | 870,414.96<br>37,433.40<br>3,001,373.88<br>24,000.00<br>155.04<br>26,084.64<br>1,050.00  |
| ADMINISTRATIVE<br>Administrative Salaries<br>Administrative Salaries<br>Employee Benefit Contribution-Admin<br>Workers Comp - Admin<br>Total Administrative Salaries<br>Other Admin Expenses<br>Staff Training<br>Travel<br>Auditing Fees<br>Legal Expense   | 367,176.94<br>19,054.04<br>1,297,876.17<br>23,340.90<br>1,085.24<br>8,786.27<br>1,402.73   | 435,207.48<br>18,716.70<br>1,500,686.94<br>12,000.00<br>77.52<br>13,042.32<br>525.00  | 68,030.54<br>-337.34<br>202,810.77<br>-11,340.90<br>-1,007.72<br>4,256.05<br>-877.73   | 15.63<br>-1.80<br>13.51<br>-94.51<br>-1,299.95<br>32.63<br>-167.19  | 870,414.96<br>37,433.40<br>3,001,373.88<br>24,000.00<br>155.04<br>26,084.64<br>1,050.00<br>10,415.04   |
| ADMINISTRATIVE<br>Administrative Salaries<br>Administrative Salaries<br>Employee Benefit Contribution-Admin<br>Workers Comp - Admin<br>Total Administrative Salaries<br>Other Admin Expenses<br>Staff Training<br>Travel<br>Auditing Fees<br>Legal Expense<br>Port Out Admin Fee Paid  | 367,176.94<br>19,054.04<br>1,297,876.17<br>23,340.90<br>1,085.24<br>8,786.27<br>1,402.73<br>9,502.27   | 435,207.48<br>18,716.70<br>1,500,686.94<br>12,000.00<br>77.52<br>13,042.32<br>525.00<br>5,207.52  | 68,030.54<br>-337.34<br>202,810.77<br>-11,340.90<br>-1,007.72<br>4,256.05<br>-877.73<br>-4,294.75  | 15.63<br>-1.80<br>13.51<br>-94.51<br>-1,299.95<br>32.63<br>-167.19<br>-82.47  | 870,414.96<br>37,433.40<br>3,001,373.88<br>24,000.00<br>155.04<br>26,084.64<br>1,050.00<br>10,415.04<br>82,515.00  |
| ADMINISTRATIVE<br>Administrative Salaries<br>Administrative Salaries<br>Employee Benefit Contribution-Admin<br>Workers Comp - Admin<br>Total Administrative Salaries<br>Other Admin Expenses<br>Staff Training<br>Travel<br>Auditing Fees<br>Legal Expense<br>Port Out Admin Fee Paid<br>Office Rent<br>Consultants  | 367,176.94<br>19,054.04<br>1,297,876.17<br>23,340.90<br>1,085.24<br>8,786.27<br>1,402.73<br>9,502.27<br>41,256.00  | 435,207.48<br>18,716.70<br>1,500,686.94<br>12,000.00<br>77.52<br>13,042.32<br>525.00<br>5,207.52<br>41,257.50   | 68,030.54<br>-337.34<br>202,810.77<br>-11,340.90<br>-1,007.72<br>4,256.05<br>-877.73<br>-4,294.75<br>1.50  | 15.63<br>-1.80<br>13.51<br>-94.51<br>-1,299.95<br>32.63<br>-167.19<br>-82.47<br>0.00  | 870,414.96<br>37,433.40<br>3,001,373.88<br>24,000.00<br>155.04<br>26,084.64<br>1,050.00<br>10,415.04<br>82,515.00<br>24,999.96   |
| ADMINISTRATIVE<br>Administrative Salaries<br>Administrative Salaries<br>Employee Benefit Contribution-Admin<br>Workers Comp - Admin<br>Total Administrative Salaries<br>Other Admin Expenses<br>Staff Training<br>Travel<br>Auditing Fees<br>Legal Expense<br>Port Out Admin Fee Paid<br>Office Rent   | 367,176.94<br>19,054.04<br>1,297,876.17<br>23,340.90<br>1,085.24<br>8,786.27<br>1,402.73<br>9,502.27<br>41,256.00<br>18,898.27                                 | 435,207.48<br>18,716.70<br>1,500,686.94<br>12,000.00<br>77.52<br>13,042.32<br>525.00<br>5,207.52<br>41,257.50<br>12,499.98                                  | 68,030.54<br>-337.34<br>202,810.77<br>-11,340.90<br>-1,007.72<br>4,256.05<br>-877.73<br>-4,294.75<br>1.50<br>-6,398.29                                   | 15.63<br>-1.80<br>13.51<br>-94.51<br>-1,299.95<br>32.63<br>-167.19<br>-82.47<br>0.00<br>-51.19                              | 870,414.96<br>37,433.40<br>3,001,373.88<br>24,000.00<br>155.04<br>26,084.64<br>1,050.00<br>10,415.04<br>82,515.00<br>24,999.96   |
| ADMINISTRATIVE<br>Administrative Salaries<br>Administrative Salaries<br>Employee Benefit Contribution-Admin<br>Workers Comp - Admin<br>Total Administrative Salaries<br>Other Admin Expenses<br>Staff Training<br>Travel<br>Auditing Fees<br>Legal Expense<br>Port Out Admin Fee Paid<br>Office Rent<br>Consultants  | 367,176.94<br>19,054.04<br>1,297,876.17<br>23,340.90<br>1,085.24<br>8,786.27<br>1,402.73<br>9,502.27<br>41,256.00<br>18,898.27                                 | 435,207.48<br>18,716.70<br>1,500,686.94<br>12,000.00<br>77.52<br>13,042.32<br>525.00<br>5,207.52<br>41,257.50<br>12,499.98                                  | 68,030.54<br>-337.34<br>202,810.77<br>-11,340.90<br>-1,007.72<br>4,256.05<br>-877.73<br>-4,294.75<br>1.50<br>-6,398.29                                   | 15.63<br>-1.80<br>13.51<br>-94.51<br>-1,299.95<br>32.63<br>-167.19<br>-82.47<br>0.00<br>-51.19                              | 870,414.96<br>37,433.40<br>3,001,373.88<br>24,000.00<br>155.04<br>26,084.64<br>1,050.00<br>10,415.04<br>82,515.00<br>24,999.96<br>169,219.68   |
| ADMINISTRATIVE<br>Administrative Salaries<br>Administrative Salaries<br>Employee Benefit Contribution-Admin<br>Workers Comp - Admin<br>Total Administrative Salaries<br>Other Admin Expenses<br>Staff Training<br>Travel<br>Auditing Fees<br>Legal Expense<br>Port Out Admin Fee Paid<br>Office Rent<br>Consultants<br>Total Other Admin Expenses<br>Miscellaneous Admin Expenses                                | 367,176.94<br>19,054.04<br>1,297,876.17<br>23,340.90<br>1,085.24<br>8,786.27<br>1,402.73<br>9,502.27<br>41,256.00<br>18,898.27<br>104,271.68                   | 435,207.48<br>18,716.70<br>1,500,686.94<br>12,000.00<br>77.52<br>13,042.32<br>525.00<br>5,207.52<br>41,257.50<br>12,499.98<br>84,609.84                     | 68,030.54<br>-337.34<br>202,810.77<br>-11,340.90<br>-1,007.72<br>4,256.05<br>-877.73<br>-4,294.75<br>1.50<br>-6,398.29<br>-19,661.84                     | 15.63<br>-1.80<br>13.51<br>-94.51<br>-1,299.95<br>32.63<br>-167.19<br>-82.47<br>0.00<br>-51.19<br>-23.24                    | 870,414.96<br>37,433.40<br>3,001,373.88<br>24,000.00<br>155.04<br>26,084.64<br>1,050.00<br>10,415.04<br>82,515.00<br>24,999.96<br>169,219.68<br>585.00   |
| ADMINISTRATIVE<br>Administrative Salaries<br>Administrative Salaries<br>Employee Benefit Contribution-Admin<br>Workers Comp - Admin<br>Total Administrative Salaries<br>Other Admin Expenses<br>Staff Training<br>Travel<br>Auditing Fees<br>Legal Expense<br>Port Out Admin Fee Paid<br>Office Rent<br>Consultants<br>Total Other Admin Expenses<br>Miscellaneous Admin Expenses<br>Publications<br>Advertising | 367,176.94<br>19,054.04<br>1,297,876.17<br>23,340.90<br>1,085.24<br>8,786.27<br>1,402.73<br>9,502.27<br>41,256.00<br>18,898.27<br>104,271.68<br>175.00<br>0.00 | 435,207.48<br>18,716.70<br>1,500,686.94<br>12,000.00<br>77.52<br>13,042.32<br>525.00<br>5,207.52<br>41,257.50<br>12,499.98<br>84,609.84<br>292.50<br>400.02 | 68,030.54<br>-337.34<br>202,810.77<br>-11,340.90<br>-1,007.72<br>4,256.05<br>-877.73<br>-4,294.75<br>1.50<br>-6,398.29<br>-19,661.84<br>117.50<br>400.02 | 15.63<br>-1.80<br>13.51<br>-94.51<br>-1,299.95<br>32.63<br>-167.19<br>-82.47<br>0.00<br>-51.19<br>-23.24<br>40.17<br>100.00 | 870,414.96<br>37,433.40<br>3,001,373.88<br>24,000.00<br>155.04<br>26,084.64<br>1,050.00<br>10,415.04<br>82,515.00<br>24,999.96<br>169,219.68<br>585.00<br>800.04   |
| ADMINISTRATIVE<br>Administrative Salaries<br>Administrative Salaries<br>Employee Benefit Contribution-Admin<br>Workers Comp - Admin<br>Total Administrative Salaries<br>Other Admin Expenses<br>Staff Training<br>Travel<br>Auditing Fees<br>Legal Expense<br>Port Out Admin Fee Paid<br>Office Rent<br>Consultants<br>Total Other Admin Expenses<br>Miscellaneous Admin Expenses<br>Publications                | 367,176.94<br>19,054.04<br>1,297,876.17<br>23,340.90<br>1,085.24<br>8,786.27<br>1,402.73<br>9,502.27<br>41,256.00<br>18,898.27<br>104,271.68<br>175.00         | 435,207.48<br>18,716.70<br>1,500,686.94<br>12,000.00<br>77.52<br>13,042.32<br>525.00<br>5,207.52<br>41,257.50<br>12,499.98<br>84,609.84                     | 68,030.54<br>-337.34<br>202,810.77<br>-11,340.90<br>-1,007.72<br>4,256.05<br>-877.73<br>-4,294.75<br>1.50<br>-6,398.29<br>-19,661.84<br>117.50           | 15.63<br>-1.80<br>13.51<br>-94.51<br>-1,299.95<br>32.63<br>-167.19<br>-82.47<br>0.00<br>-51.19<br>-23.24<br>40.17           | 2,093,525.52<br>870,414.96<br>37,433.40<br>3,001,373.88<br>24,000.00<br>155.04<br>26,084.64<br>1,050.00<br>10,415.04<br>82,515.00<br>24,999.96<br>169,219.68<br>585.00<br>800.04<br>25,020.00<br>26,000.04 |

# Vouchers (Unrestricted) Budget Comparison Period = Oct 2023-Mar 2024

|   | YTD Actual   | YTD Budget   | Variance   | % Var     | Annual       |
|---|--------------|--------------|------------|-----------|--------------|
| Software License Fees                       | 101.45       | 0.00         | -101.45    | N/A       | 0.00         |
| Copiers                                     | 2,675.21     | 2,077.50     | -597.71    | -28.77    | 4,155.00     |
| Printer Supplies                            | 2,036.54     | 3,302.52     | 1,265.98   | 38.33     | 6,605.04     |
| Software                                    | 17,476.45    | 12,147.48    | -5,328.97  | -43.87    | 24,294.96    |
| Internet                                    | 719.66       | 627.48       | -92.18     | -14.69    | 1,254.96     |
| Cell Phones/Pagers                          | 26,485.98    | 17,400.00    | -9,085.98  | -52.22    | 34,800.00    |
| Contract-IT Contracts                       | 81,112.97    | 100,000.02   | 18,887.05  | 18.89     | 200,000.04   |
| Small Office Equipment                      | 12,299.16    | 12,000.00    | -299.16    | -2.49     | 24,000.00    |
| Other Misc Admin Expenses                   | 43,679.07    | 30,000.00    | -13,679.07 | -45.60    | 60,000.00    |
| EHV Expenses                                | 58,511.30    | 0.00         | -58,511.30 | N/A       | 0.00         |
| Membership and Fees                         | 1,773.00     | 747.48       | -1,025.52  | -137.20   | 1,494.96     |
| Total Miscellaneous Admin Expenses          | 275,748.65   | 211,427.52   | -64,321.13 | -30.42    | 422,855.04   |
| TOTAL ADMINISTRATIVE EXPENSES               | 1,677,896.50 | 1,796,724.30 | 118,827.80 | 6.61      | 3,593,448.60 |
| TENANT SERVICES                             |              |              |            |           |              |
| Tenant Services Salaries                    | 93,043.72    | 92,363.88    | -679.84    | -0.74     | 184,727.76   |
| Employee Benefit Contributions-Tenant Svcs. | 45,485.22    | 39,552.48    | -5,932.74  | -15.00    | 79,104.96    |
| Tenant Services-Workers Comp                | 1,937.80     | 132.42       | -1,805.38  | -1,363.37 | 264.84       |
| Postage                                     | 124.76       | 0.00         | -124.76    | N/A       | 0.00         |
| Office Supplies- Resident Serv              | 114.98       | 250.02       | 135.04     | 54.01     | 500.04       |
| Other Tenant Svcs.                          | 1,447.99     | 0.00         | -1,447.99  | N/A       | 0.00         |
| Special Events-Resident Serv                | 0.00         | 250.02       | 250.02     | 100.00    | 500.04       |
| Staff Training-Resident Serv                | 951.55       | 1,750.02     | 798.47     | 45.63     | 3,500.04     |
| TOTAL TENANT SERVICES EXPENSES              | 143,106.02   | 134,298.84   | -8,807.18  | -6.56     | 268,597.68   |
| UTILITIES                                   |              |              |            |           |              |
| Water                                       | 118.96       | 1,129.98     | 1,011.02   | 89.47     | 2,259.96     |
| Electricity                                 | 1,026.06     | 4,800.00     | 3,773.94   | 78.62     | 9,600.00     |
| Gas   | 0.00         | 162.48       | 162.48     | 100.00    | 324.96       |
| Sewer                                       | 104.72       | 705.00       | 600.28     | 85.15     | 1,410.00     |
| TOTAL UTILITY EXPENSES                      | 1,249.74     | 6,797.46     | 5,547.72   | 81.61     | 13,594.92    |
| MAINTENANCE AND OPERATIONS                  |              |              |            |           |              |
| General Maint Expense                       |              |              |            |           |              |
| Vehicle Gas, Oil, Grease                    | 2,665.46     | 2,215.02     | -450.44    | -20.34    | 4,430.04     |
| TOTAL General Maint Expense                 | 2,665.46     | 2,215.02     | -450.44    | -20.34    | 4,430.04     |
| Materials                                   |              |              |            |           |              |
| Supplies-Janitorial/Cleaning                | 0.00         | 137.52       | 137.52     | 100.00    | 275.04       |
| Supplies-Maint/Repairs                      | 0.00         | 47.52        | 47.52      | 100.00    | 95.04        |
| TOTAL Materials                             | 0.00         | 185.04       | 185.04     | 100.00    | 370.08       |
| Contract Costs                              |              |              |            |           |              |
| Contract-Alarm/Extinguisher                 | 0.00         | 37.50        | 37.50      | 100.00    | 75.00        |

# Vouchers (Unrestricted) Budget Comparison Period = Oct 2023-Mar 2024

|                                   | YTD Actual   | YTD Budget   | Variance    | % Var  | Annual       |
|-----------------------------------|--------------|--------------|-------------|--------|--------------|
| Contract-Alarm Monitoring         | 0.00         | 607.50       | 607.50      | 100.00 | 1,215.00     |
| Contract-Carpet Cleaning          | 0.00         | 529.98       | 529.98      | 100.00 | 1,059.96     |
| Contract-Grounds                  | 0.00         | 1,290.00     | 1,290.00    | 100.00 | 2,580.00     |
| Contract-Janitorial/Cleaning      | 4,132.97     | 10,522.50    | 6,389.53    | 60.72  | 21,045.00    |
| Contract-Vehicle Maintenance      | 209.12       | 2,460.00     | 2,250.88    | 91.50  | 4,920.00     |
| Contract Costs-Other              | 0.00         | 1,800.00     | 1,800.00    | 100.00 | 3,600.00     |
| Total Contract Costs              | 4,342.09     | 17,247.48    | 12,905.39   | 74.82  | 34,494.96    |
| TOTAL MAINTENACE EXPENSES         | 7,007.55     | 19,647.54    | 12,639.99   | 64.33  | 39,295.08    |
| GENERAL EXPENSES                  |              |              |             |        |              |
| Liability Insurance               | 10,838.52    | 11,290.02    | 451.50      | 4.00   | 22,580.04    |
| Auto Insurance Expense            | 766.50       | 850.02       | 83.52       | 9.83   | 1,700.04     |
| OPEB (GASB 45)                    | 0.00         | 791.52       | 791.52      | 100.00 | 1,583.04     |
| TOTAL GENERAL EXPENSES            | 11,605.02    | 12,931.56    | 1,326.54    | 10.26  | 25,863.12    |
| HOUSING ASSISTANCE PAYMENTS       |              |              |             |        |              |
| Port In HAP Paid                  | 352,676.00   | 0.00         | -352,676.00 | N/A    | 0.00         |
| TOTAL HOUSING ASSISTANCE PAYMENTS | 352,676.00   | 0.00         | -352,676.00 | N/A    | 0.00         |
| TOTAL OPERATING EXPENSES          | 2,193,540.83 | 1,970,399.70 | -223,141.13 | -11.32 | 3,940,799.40 |
| NON-OPERATING ITEMS               |              |              |             |        |              |
| Depreciation -Buildings           | 0.00         | 2,972.52     | 2,972.52    | 100.00 | 5,945.04     |
| TOTAL NON-OPERATING ITEMS         | 0.00         | 2,972.52     | 2,972.52    | 100.00 | 5,945.04     |
| NET INCOME                        | 319,409.13   | 76,805.10    | 242,604.03  | 315.87 | 153,610.20   |

# Vouchers - Restricted (HAP) Budget Comparison Period = Oct 2023-Mar 2024

|  | YTD Actual    | YTD Budget    | Variance      | % Var  | Annual        |
|--|---------------|---------------|---------------|--------|---------------|
| INCOME                                 |               |               |               |        |               |
| GRANT INCOME-RESTRICTED                |               |               |               |        |               |
| Section 8 HAP Received                 | 19,282,807.49 | 18,704,911.44 | 577,896.05    | 3.09   | 37,409,822.88 |
| Mainstream HAP Received                | 1,280,784.00  | 1,284,663.60  | -3,879.60     | -0.30  | 2,569,327.20  |
| TOTAL GRANT INCOME                     | 20,563,591.49 | 19,989,575.04 | 574,016.45    | 2.87   | 39,979,150.08 |
| TOTAL INCOME                           | 20,563,591.49 | 19,989,575.04 | 574,016.45    | 2.87   | 39,979,150.08 |
| EXPENSES                               |               |               |               |        |               |
| HOUSING ASSISTANCE PAYMENTS-RESTRICTED |               |               |               |        |               |
| Housing Assistance Payments            | 15,582,265.49 | 17,379,731.10 | 1,797,465.61  | 10.34  | 34,759,462.20 |
| VASH Housing Assistance Payments       | 1,143,423.65  | 0.00          | -1,143,423.65 | N/A    | 0.00          |
| Mainstream HAP                         | 1,288,209.00  | 1,261,659.54  | -26,549.46    | -2.10  | 2,523,319.08  |
| EHV - Housing Assistance Pymts         | 1,662,051.00  | 1,590,648.60  | -71,402.40    | -4.49  | 3,181,297.20  |
| Tenant Utility Payments                | 48,614.00     | 0.00          | -48,614.00    | N/A    | 0.00          |
| Port-Out HAP                           | 150,591.00    | 0.00          | -150,591.00   | N/A    | 0.00          |
| FSS Escrow Payments                    | 122,768.92    | 0.00          | -122,768.92   | N/A    | 0.00          |
| TOTAL HOUSING ASSISTANCE PAYMENTS      | 19,997,923.06 | 20,232,039.24 | 234,116.18    | 1.16   | 40,464,078.48 |
| TOTAL OPERATING EXPENSES               | 19,997,923.06 | 20,232,039.24 | 234,116.18    | 1.16   | 40,464,078.48 |
| NET INCOME                             | 565,668.43    | -242,464.20   | 808,132.63    | 333.30 | -484,928.40   |

# Vouchers Balance Sheet (With Period Change) Period = Oct 2023-Mar 2024

|                                    | Balance               | Beginning     | Net          |
|------------------------------------|-----------------------|---------------|--------------|
|                                    | <b>Current Period</b> | Balance       | Change       |
| ASSETS                             |                       |               |              |
|                                    |                       |               |              |
| CURRENT ASSETS:                    |                       |               |              |
| CASH                               |                       |               |              |
| Unrestricted Cash                  |                       |               |              |
| Cash - Checking                    | 3,183,030.84          | 3,654,027.74  | -470,996.90  |
| Total Unrestricted Cash            | 3,183,030.84          | 3,654,027.74  | -470,996.90  |
| Restricted Cash                    |                       |               |              |
| Rest. Cash - Vouchers PWB          | 551,869.11            | 80,848.19     | 471,020.92   |
| Total Restricted Cash              | 551,869.11            | 80,848.19     | 471,020.92   |
| TOTAL CASH                         | 3,734,899.95          | 3,734,875.93  | 24.02        |
|                                    |                       |               |              |
| ACCOUNTS AND NOTES RECEIVABLE      |                       |               |              |
| A/R - Fraud Recovery               | 1,162,456.59          | 1,117,846.10  | 44,610.49    |
| Allowance for Doubtful A/R - Vouch | , ,                   | -1,117,846.10 | -44,610.49   |
| A/R - HUD                          | 0.00                  | ,             | -101,885.51  |
| A/R - Other Government             | 57,629.71             |               |              |
| Accrued Interest Receivable        | 0.00                  | 5.30          | -5.30        |
| TOTAL ACCOUNTS AND NOTES RECEIVAB  | 57,629.71             | 129,870.10    | -72,240.39   |
|                                    |                       |               |              |
| OTHER CURRENT ASSETS               |                       |               |              |
| Investments-Unrestricted           | 1,574,470.44          |               | -            |
| Investments - FSS Escrow           | 438,891.84            | 355,261.69    | -            |
| Prepaid Insurance                  | 11,604.98             | 23,210.00     | -11,605.02   |
| Other Prepayments/Def Charges      | 42,857.71             | 0.00          | 42,857.71    |
| Prepaid Lease                      | 1,000,000.00          | 0.00          | 1,000,000.00 |
| TOTAL OTHER CURRENT ASSETS         | 3,067,824.97          |               | 1,156,432.33 |
| TOTAL CURRENT ASSETS               | 6,860,354.63          | 5,776,138.67  | 1,084,215.96 |
|                                    |                       |               |              |
| NONCURRENT ASSETS:                 |                       |               |              |
| FIXED ASSETS                       |                       |               |              |
| FIXED ASSETS (NET)                 | 22 010 50             |               | 0.00         |
| Furn & Equip - Admin               | 23,910.50             | 23,910.50     | 0.00         |
| Automotive Equipment               | 149,182.95            | 149,182.95    | 0.00         |
|                                    | 173,093.45            | 173,093.45    | 0.00         |
| ACCUMULATED DEPRECIATION           | 100 001 00            | 100 001 20    | 0.00         |
| Accum Depreciation                 | -109,891.26           | -109,891.26   | 0.00         |
| TOTAL Accum Depn                   | -109,891.26           | -109,891.26   | 0.00         |
| NET FIXED ASSETS                   | 63,202.19             | 63,202.19     | 0.00         |
| Deferred Outflows                  | 945,728.00            | 945,728.00    | 0.00         |
| Deferred Outflows - OPEB           | 10,597.00             | 10,597.00     | 0.00         |
| TOTAL NONCURRENT ASSETS            | 1,019,527.19          | 1,019,527.19  | 0.00         |

# Vouchers Balance Sheet (With Period Change) Period = Oct 2023-Mar 2024

|   | Balance                      | Beginning               | Net               |
|---|------------------------------|-------------------------|-------------------|
|   | <b>Current Period</b>        | Balance                 | Change            |
|   |                              |                         |                   |
| TOTAL ASSETS  | 7,879,881.82                 | 6,795,665.86            | 1,084,215.96      |
| LIABILITIES & EQUITY                                  |                              |                         |                   |
| LIABILITIES:  |                              |                         |                   |
| CURRENT LIABLITIES:                                   |                              |                         |                   |
| A/P Vendors and Contractors                           | -123,223.54                  | 15,360.00               | -138,583.54       |
| Payables to LHA                                       | 241,624.73                   | 0.00                    | 241,624.73        |
| A/P to SLONP  | 1,540.96                     | 0.00                    | 1,540.96          |
| A/P-HUD   | 15,248.45                    | 15,248.45               | 0.00              |
| Accrued Expenses                                      | 3,665.00                     | 3,665.00                | 0.00              |
| Accrued OPEB (GASB)                                   | 85,397.00                    | 85,397.00               | 0.00              |
| Accrued Compensated Absences-Curren                   | 80,366.00                    | 80,366.00               | 0.00              |
| Accrued Payroll & Payroll Taxes                       | 41,179.00                    | 41,179.00               | 0.00              |
| Unearned Grant Funds                                  | 103,577.40                   | 162,088.70              | -58,511.30        |
| TOTAL CURRENT LIABILITIES                             | 449,375.00                   | 403,304.15              | 46,070.85         |
|   |                              |                         |                   |
| NONCURRENT LIABILITIES:                               | 40 912 00                    | 40 912 00               | 0.00              |
| Accrued Compensated Absences-LT<br>FSS Escrow Payable | 40,812.00<br>412,954.95      | 40,812.00<br>329,357.23 | 0.00              |
| Deferred Inflows                                      | 298,722.00                   | 298,722.00              | 83,597.72<br>0.00 |
| Net Pension Liability                                 |                              | 1,987,466.00            | 0.00              |
| TOTAL NONCURRENT LIABILITIES                          | 1,987,466.00<br>2,739,954.95 | 2,656,357.23            | 83,597.72         |
| TOTAL NONCORRENT LIABILITIES                          | 2,739,934.93                 | 2,030,337.23            | 03,397.72         |
| TOTAL LIABILITIES                                     | 3,189,329.95                 | 3,059,661.38            | 129,668.57        |
| EQUITY  |                              |                         |                   |
| CONTRIBUTED CAPITAL:                                  |                              |                         |                   |
| Invested in Capital Assets-Net of Debt                | 71,629.15                    | 71,629.15               | 0.00              |
| TOTAL CONTRIBUTED CAPITAL                             | 71,629.15                    | 71,629.15               | 0.00              |
|   |                              |                         |                   |
| RETAINED EARNINGS:                                    |                              |                         |                   |
| Retained Earnings-Unrestricted Net Ass                | 4,618,922.72                 | 3,664,375.33            | 954,547.39        |
| TOTAL RETAINED EARNINGS:                              | 4,618,922.72                 | 3,664,375.33            | 954,547.39        |
| TOTAL EQUITY  | 4,690,551.87                 | 3,736,004.48            | 954,547.39        |
|   | .,                           |                         |                   |
| TOTAL LIABILITIES AND EQUITY                          | 7,879,881.82                 | 6,795,665.86            | 1,084,215.96      |

# Housing Authority City of San Luis Obispo Local Authority October 2023 – March 2024

#### <u>Summary</u>

Local Authority (LHA) is the non-HUD/unrestricted arm of the Housing Authority. Local Authority has three core lines of business: owned rental property, property management services, and project development. The rental property segment consists of 34 owned apartment units and 1 rental home. Property management services provides management and maintenance services for all of our affiliated non-profits, tax credit, and HUD Multifamily properties. LHA also serves as the development arm of the Housing Authority. Development has numerous projects in various stages of development. LHA also administers a number of other programs and grants.

#### Income Statement

#### **Rental Segment**

Through the first 6 months, net income is higher than budget projections. Income for this segment is mainly made up of rents from the Parkwood development. This segment plays an important role in earning and accumulating unrestricted cash that can be used to fund predevelopment costs until the projects close and we receive reimbursement. For the first half of the year, income is slightly higher than budget, due to vacancy being lower than average for this property. Overall expenses are under budget, mainly due to the limited maintenance needs at Parkwood this year.

#### Property Management

Property management performed ahead of budget. Income for this segment continues to rise as we collect property management fees on the newly placed in service tax credit projects. Maintenance salaries are over budget, however this correlates to maintenance workorder income being over budget as well. Overall, administrative and tenant services salaries were under budget. This segment continues to cash flow well.

#### **Development**

Development has been extremely active during this first six months with four active construction projects. We received more grant income than budgeted. We received grant funding from various sources for the Anderson, Maxine Lewis, and Bridge St.

Developer fee income was less than budget, but we expect to receive additional developer fee income from various projects as the required milestones are met. Development will receive payments in the next quarter from the tax credit limited partnerships based on their 2023 year cash flow.

#### **Balance Sheet**

Cash and short-term receivables is strong at over \$13 million. Local Authority's unrestricted cash is routinely used to fund construction draws on our development projects while the bank processes loan draws. This causes short term fluctuations in cash balances Local Authority also funds the acquisition and predevelopment costs for "pipe line" projects until those projects are awarded funding and begin construction. The total investment in future projects is currently over \$13 million. The strategic plan is that all of this investment is reimbursed back to Local Authority as projects are constructed and placed into service.

Three Note Receivables were added from Bridge St, Orcutt, and Cleaver & Clark. These loans were given for various reasons. For Bridge St and Orcutt they were for the land lease and for grant funds received by HASLO

and lent to the LP's. For Cleaver & Clark, HASLO issued a Public Funds loan that will be repaid with Residual Receipts.

Third party short-term liabilities are extremely low compared to cash balances. Long-term liabilities are also very low, and consist primarily of mortgages on three of our development properties, and pension liability.

# Local Authority Rentals (.1-rent) Budget Comparison

|   | Book = Accrua    | al         |                   |              |                                     |
|---|------------------|------------|-------------------|--------------|-------------------------------------|
|   | YTD Actual       | YTD Budget | Variance          | % Var        | Annual                              |
| INCOME                                      |                  |            |                   |              |                                     |
| TENANT INCOME                               |                  |            |                   |              |                                     |
| Rental Income                               |                  |            |                   |              |                                     |
| Tenant Rent                                 | 267,993.50       | 279,184.98 | -11,191.48        | -4.01        | 558,369.96                          |
| Tenant Assistance Payments                  | 127,703.00       | 112,752.48 | 14,950.52         | 13.26        | 225,504.96                          |
| Less: Vacancies                             | -3,681.00        | -8,308.98  | 4,627.98          | 55.70        | -16,617.96                          |
| Rent Income - Community Garden              | 145.00           | 300.00     | -155.00           | -51.67       | 600.00                              |
| Total Rental Income                         | 392,160.50       | 383,928.48 | 8,232.02          | 2.14         | 767,856.96                          |
| Other Tenant Income                         |                  |            |                   |              |                                     |
| Tenant Charges                              | 872.39           | 300.00     | 572.39            | 190.80       | 600.00                              |
| NSF & Late Fees                             | 175.00           | 317.52     | -142.52           | -44.89       | 635.04                              |
| Legal Fees - Tenant                         | 0.00             | 124.98     | -124.98           | -100.00      | 249.96                              |
| Tenant Owed Utilities                       | 257.05           | 242.52     | 14.53             | 5.99         | 485.04                              |
| Tenant Screening                            | 30.00            | 40.02      | -10.02            | -25.04       | 80.04                               |
| Misc Tenant Income                          | 15.00            | 0.00       | 15.00             | N/A          | 0.00                                |
| Total Other Tenant Income                   | 1,349.44         | 1,025.04   | 324.40            | 31.65        | 2,050.08                            |
| NET TENANT INCOME                           | 393,509.94       | 384,953.52 | 8,556.42          | 2.22         | 769,907.04                          |
| OTHER INCOME                                |                  |            |                   |              |                                     |
| Investment Income - Unrestricted            | 280.55           | 610.02     | -329.47           | -54.01       | 1,220.04                            |
| Miscellaneous Other Income                  | 1,346.00         | 0.00       | 1,346.00          | N/A          | 0.00                                |
| TOTAL OTHER INCOME                          | 1,626.55         | 610.02     | 1,016.53          | 166.64       | 1,220.04                            |
|   | 1/020100         | 010102     | 1,010.00          | 100101       | 1/22010 1                           |
| TOTAL INCOME                                | 395,136.49       | 385,563.54 | 9,572.95          | 2.48         | 771,127.08                          |
| EXPENSES                                    |                  |            |                   |              |                                     |
| ADMINISTRATIVE                              |                  |            |                   |              |                                     |
| Administrative Salaries                     |                  |            |                   |              |                                     |
| Administrative Salaries                     | 32,399.62        | 25,041.36  | -7,358.26         | -29.38       | 50,082.72                           |
| Employee Benefit Contribution-Admin         | 21,660.13        | 16,432.62  | -5,227.51         | -31.81       | 32,865.24                           |
| Workers Comp - Admin                        | ,<br>953.16      | 613.32     | ,<br>-339.84      | -55.41       | ,<br>1,226.64                       |
| On-Site Manager Comp                        | 14,345.85        | 13,330.26  | -1,015.59         | -7.62        | 26,660.52                           |
| Total Administrative Salaries               | 69,358.76        |            | -13,941.20        |              | 110,835.12                          |
| General Legal Expense                       | 337.50           | 0.00       | -337.50           | N/A          | 0.00                                |
|   |                  |            |                   | ,            |                                     |
| Total Legal Expense                         | 337.50           | 0.00       | -337.50           | N/A          | 0.00                                |
| Total Legal Expense<br>Other Admin Expenses | 337.50           | 0.00       | -337.50           | N/A          | 0.00                                |
| Other Admin Expenses                        | 337.50<br>274.19 | 0.00       | -337.50<br>925.81 | N/A<br>77.15 |                                     |
|   |                  |            | 925.81            | 77.15        | 2,400.00                            |
| Other Admin Expenses<br>Staff Training      | 274.19           | 1,200.00   | 925.81            |              | 0.00<br>2,400.00<br>30.00<br>500.04 |

# Local Authority Rentals (.1-rent) Budget Comparison

|                                       | Book = Accrua     | al          |             |        |                 |
|---------------------------------------|-------------------|-------------|-------------|--------|-----------------|
|                                       | <b>YTD Actual</b> | YTD Budget  | Variance    | % Var  | Annual          |
| Consultants                           | 327.73            | 0.00        | -327.73     | N/A    | 0.00            |
| Total Other Admin Expenses            | 3,963.44          | 4,591.50    | 628.06      | 13.68  | 9,183.00        |
| Miscellaneous Admin Expenses          |                   |             |             |        |                 |
| Office Supplies                       | 167.97            | 250.02      | 82.05       | 32.82  | 500.04          |
| Telephone                             | 170.44            | 214.98      | 44.54       | 20.72  | 429.96          |
| Copiers                               | 22.50             | 45.00       | 22.50       | 50.00  | 90.00           |
| Printer Supplies                      | 0.00              | 37.50       | 37.50       | 100.00 | 75.00           |
| Software                              | 71.92             | 72.48       | 0.56        | 0.77   | 144.96          |
| Internet                              | 0.00              | 34.98       | 34.98       | 100.00 | 69.96           |
| Cell Phones/Pagers                    | 448.28            | 462.48      | 14.20       | 3.07   | 924.96          |
| Temporary Administrative Labor        | 347.39            | 0.00        | -347.39     | N/A    | 0.00            |
| Contract-IT Contracts                 | 4,196.02          | 3,379.98    | -816.04     | -24.14 | 6,759.96        |
| Small Office Equipment                | 0.00              | 319.98      | 319.98      | 100.00 | 639.96          |
| Other Misc Admin Expenses             | 548.76            | 304.98      | -243.78     | -79.93 | 609.96          |
| Total Miscellaneous Admin Expenses    | 5,973.28          | 5,122.38    | -850.90     | -16.61 | 10,244.76       |
| TOTAL ADMINISTRATIVE EXPENSES         | 79,632.98         | 65,131.44   | -14,501.54  | -22.26 | 130,262.88      |
| TENANT SERVICES                       |                   |             |             |        |                 |
| Tenant Services Salaries              | 0.00              | 8,344.26    | 8,344.26    | 100.00 | 16,688.52       |
| Employee Benefit Contributions-Tenant |                   | 3,572.04    | 3,572.04    | 100.00 | 7,144.08        |
| Tenant Services-Workers Comp          | -1.96             | ,<br>102.54 | ,<br>104.50 | 101.91 | 205.08          |
| Other Tenant Svcs.                    | 8.20              | 0.00        | -8.20       | N/A    | 0.00            |
| TOTAL TENANT SERVICES EXPENSES        | 6.24              | 12,018.84   | 12,012.60   | 99.95  | 24,037.68       |
| UTILITIES                             |                   |             |             |        |                 |
| Water                                 | 1,766.46          | 1,500.00    | -266.46     | -17.76 | 3,000.00        |
| Electricity                           | 3,350.49          | 1,945.02    | -1,405.47   | -72.26 | 3,890.04        |
| Gas                                   | 1,604.39          | 2,430.00    | 825.61      | 33.98  | 4,860.00        |
| Garbage/Trash Removal                 | 1,596.04          | 1,352.52    | -243.52     | -18.00 | 2,705.04        |
| Sewer                                 | 1,507.10          | 952.50      | -554.60     | -58.23 | 1,905.00        |
| TOTAL UTILITY EXPENSES                | 9,824.48          | 8,180.04    | -1,644.44   | -20.10 | 16,360.08       |
| MAINTENANCE AND OPERATIONS            |                   |             |             |        |                 |
| General Maint Expense                 |                   |             |             |        |                 |
| Maintenance Salaries                  | 23,575.86         | 31,859.88   | 8,284.02    | 26.00  | 63,719.76       |
| Employee Benefit Contribution-Maint.  | 7,588.62          | 13,642.38   | 6,053.76    | 44.37  | 27,284.76       |
| Workers Comp - Maintenance            | 1,229.54          | 3,760.14    | 2,530.60    | 67.30  | 7,520.28        |
| Maintenance Uniforms                  | 307.24            | 210.00      | -97.24      | -46.30 | 420.00          |
| Maintenance Travel/Training           | 0.00              | 210.00      | 27.48       | 100.00 | 420.00<br>54.96 |
| Vehicle Gas, Oil, Grease              | 680.99            | 412.50      | -268.49     | -65.09 | 825.00          |
| TOTAL General Maint Expense           | 33,382.25         | 49,912.38   | 16,530.13   | 33.12  | 99,824.76       |
| Materials                             | 55,502.25         | 79,912.30   | 10,330.13   | JJ.12  | 55,027.70       |

# Local Authority Rentals (.1-rent) Budget Comparison

|                                    | Book = Accrual |            |           |         |            |  |
|------------------------------------|----------------|------------|-----------|---------|------------|--|
|                                    | YTD Actual     | YTD Budget | Variance  | % Var   | Annual     |  |
| Supplies-Appliance                 | 4,405.56       | 1,200.00   | -3,205.56 | -267.13 | 2,400.00   |  |
| Supplies-Maint/Repairs             | 13,928.12      | 23,325.00  | 9,396.88  | 40.29   | 46,650.00  |  |
| TOTAL Materials                    | 18,333.68      | 24,525.00  | 6,191.32  | 25.24   | 49,050.00  |  |
| Contract Costs                     |                |            |           |         |            |  |
| Contract-Alarm/Extinguisher        | 0.00           | 360.00     | 360.00    | 100.00  | 720.00     |  |
| Contract-Fire Sprinkler Monitoring | 0.00           | 330.00     | 330.00    | 100.00  | 660.00     |  |
| Contract-Building Repairs          | 0.00           | 330.00     | 330.00    | 100.00  | 660.00     |  |
| Contract-Carpet Cleaning           | 1,346.00       | 300.00     | -1,046.00 | -348.67 | 600.00     |  |
| Contract-Floor Covering            | 4,596.00       | 9,625.02   | 5,029.02  | 52.25   | 19,250.04  |  |
| Contract-Grounds                   | 0.00           | 505.02     | 505.02    | 100.00  | 1,010.04   |  |
| Contract-Janitorial/Cleaning       | 325.00         | 2,050.02   | 1,725.02  | 84.15   | 4,100.04   |  |
| Contract-Pest Control              | 850.00         | 2,155.02   | 1,305.02  | 60.56   | 4,310.04   |  |
| Contract-Plumbing                  | 0.00           | 1,947.48   | 1,947.48  | 100.00  | 3,894.96   |  |
| Contract-Vehicle Maintenance       | 235.97         | 300.00     | 64.03     | 21.34   | 600.00     |  |
| Contract Costs-Other               | 14,204.38      | 10,272.48  | -3,931.90 | -38.28  | 20,544.96  |  |
| Total Contract Costs               | 21,557.35      | 28,175.04  | 6,617.69  | 23.49   | 56,350.08  |  |
| TOTAL MAINTENANCE EXPENSES         | 73,273.28      | 102,612.42 | 29,339.14 | 28.59   | 205,224.84 |  |
| GENERAL EXPENSES                   |                |            |           |         |            |  |
| Property Insurance                 | 7,846.32       | 5,787.48   | -2,058.84 | -35.57  | 11,574.96  |  |
| Liability Insurance                | 381.54         | 370.02     | -11.52    | -3.11   | 740.04     |  |
| OPEB (GASB 75)                     | 0.00           | 49.98      | 49.98     | 100.00  | 99.96      |  |
| OPEB Maintenance (GASB 75)         | 0.00           | 49.98      | 49.98     | 100.00  | 99.96      |  |
| Payments in Lieu of Taxes (PILOT)  | 2,708.64       | 2,760.00   | 51.36     | 1.86    | 5,520.00   |  |
| Misc Taxes/Lic/Ins                 | 0.00           | 49.98      | 49.98     | 100.00  | 99.96      |  |
| HOA Dues                           | 60,804.00      | 60,215.70  | -588.30   | -0.98   | 120,431.40 |  |
| TOTAL GENERAL EXPENSES             | 71,740.50      | 69,283.14  | -2,457.36 | -3.55   | 138,566.28 |  |
| OTHER DISTRIBUTIONS                |                |            |           |         |            |  |
| FINANCING EXPENSE                  |                |            |           |         |            |  |
| NON-OPERATING ITEMS                |                |            |           |         |            |  |
| Depreciation -Buildings            | 0.00           | 35,524.98  | 35,524.98 | 100.00  | 71,049.96  |  |
| TOTAL NON-OPERATING ITEMS          | 0.00           | 35,524.98  | 35,524.98 | 100.00  | 71,049.96  |  |
| LP & TAX CREDIT EXPENSES           |                |            |           |         |            |  |
| TOTAL EXPENSES                     | 234,477.48     | 292,750.86 | 58,273.38 | 19.91   | 585,501.72 |  |
| NET INCOME                         | 160,659.01     | 92,812.68  | 67,846.33 | 73.10   | 185,625.36 |  |

# LHA Prop Mgt (.1-propm) Budget Comparison Period = Oct 2023-Mar 2024

| INCOME           GRANT INCOME           Other Government Grants         137,163.04         82,317.00         54,846.04         66.63         164,634.00           OTAL GRANT INCOME         1           Investment Income - Unrestricted         181.11         30.00         151.11         50.37.00         60.00           Management Fee Income         475,031.26         415,759.98         59,271.28         14.26         831,519.96           PBV Waiting List Mgt Fee Inc         50,840.00         50,712.00         128.00         0.22,971.28         1,044,840.4         -32.82         99,951.84           Maint Workorder Fee Income         128.00         22,72.00         -99.43         4,500.00           TOTAL OTHER INCOME         1,235,238.77         1,123,699.92         1,151.85         9.93         2,247,399.44           Administrative Salaries         164,044.04         2.28         9.93         2,247,399.8   |                            | YTD Actual   | YTD Budget   | Variance   | % Var  | Annual       |
|---|----------------------------|--------------|--------------|------------|--------|--------------|
| GRANT INCOME         317,163.04         82,317.00         54,846.04         66.63         164,634.00           TOTAL GRANT INCOME         137,163.04         82,317.00         54,846.04         66.63         164,634.00           OTHER INCOME         137,163.04         82,317.00         54,846.04         66.63         164,634.00           OTHER INCOME         181.11         30.00         151.11         503.70         60.00           Management Fee Income         475,031.26         415,759.98         59,271.28         14.26         631,519.96           PBV Waiting List Mgt Fee Inc         50,840.00         50,712.00         128.00         0.25         101,424.00           Miscellaneous Other Income         33,571.50         49,975.92         16,404.42         -32.82         99,951.84           TOTAL OTHER INCOME         1,098,075.73         1,041,382.92         56,692.81         5.44         2,082,765.84           TOTAL INCOME         1,235,238.77         1,123,699.92         111,538.85         9.93         2,247,399.84           EXPENSES         Administrative Salaries         161,739.10         122,079.12         -39,659.98         -32.49         244,158.24           Employee Benefit Contribution-Admin         16,856.46         6,988.94         48,866.92 <th>INCOME</th> <th></th> <th></th> <th></th> <th></th> <th></th> | INCOME                     |              |              |            |        |              |
| Other Government Grants         137,163.04         82,317.00         54,846.04         66.63         164,634.00           TOTAL GRANT INCOME         137,163.04         82,317.00         54,846.04         66.63         164,634.00           OTHER INCOME         Investment Income - Unrestricted         181.11         30.00         151.11         503.70         60.00           Management Fee Income         475,031.26         415,759.98         59,271.28         14.26         831,519.96           PBV Waiting List Mgt Fee Inc         50,840.00         50,712.00         128.00         0.25         101,424.00           Resident Services Income         33,571.50         49,975.92         -16,404.42         -32.82         99,951.84           Mint Workorder Fee Income         128.00         22,500.00         -22,372.00         -99.43         45,000.00           TOTAL OTHER INCOME         1,098,075.73         1,041,382.92         56,692.81         5.44         2,082,765.84           TOTAL INCOME         1,235,238.77         1,123,699.92         111,538.85         9.93         2,247,399.84           EXPENSES         Administrative Salaries         161,739.10         122,079.12         -39,659.98         -32.49         244,158.24           Employee Beneft Contribution-Admin         <  | TENANT INCOME              |              |              |            |        |              |
| TOTAL GRANT INCOME         137,163.04         82,317.00         54,846.04         66.63         164,634.00           OTHER INCOME         Investment Income - Unrestricted         181.11         30.00         151.11         503.70         60.00           Management Fee Income         475,031.26         415,759.98         59,271.28         14.26         831,519.96           PBV Waiting List Mgt Fee Inc         50,840.00         50,712.00         128.00         0.25         101,424.00           Maint Workorder Fee Income         33,571.50         49,975.92         16,404.42         -32.82         99,951.84           Miscellaneous Other Income         1,098,075.73         1,041,382.92         56,692.81         5.44         2,082,765.84           TOTAL OTHER INCOME         1,235,238.77         1,123,699.92         111,538.85         9.93         2,247,399.84           EXPENSES         Administrative Salaries         161,739.10         122,079.12         -39,659.98         -32.49         244,158.24           Employee Benefit Contribution-Admin         15,865.86         66,998.94         -48,866.92         -72.94         133,997.88           OD-ristre Manager Comp         108,256.55         34,756.28         -73,880.37<-214.92   | GRANT INCOME               |              |              |            |        |              |
| OTHER INCOME         Investment Income - Unrestricted         181.11         30.00         151.11         503.70         60.00           Management Fee Income         475,031.26         415,759.98         59,271.28         14.26         831,519.96           PBV Waiting List Mgt Fee Inc         50,840.00         50,712.00         128.00         0.25         101,424.00           Resident Services Income         33,571.50         49,975.92         -16,404.42         -32.82         99,951.84           Maint Workorder Fee Income         128.00         22,500.00         -22,372.00         -99.43         45,000.00           TOTAL OTHER INCOME         1,098,075.73         1,041,382.92         56,692.81         5.44         2,082,765.84           TOTAL INCOME         1,235,238.77         1,123,699.92         111,538.85         9.93         2,247,399.84           EXPENSES         Administrative Salaries         161,739.10         122,079.12         -39,659.98         -32.49         244,158.24           More Admine Expense         108,256.65         34,376.28         -73,880.37         -214.92         68,752.56           Total Administrative Salaries         1062.33         3,150.00         2,087.67         66.28         6,000.00           Gone Admine Expenses         33,950.0  | Other Government Grants    | 137,163.04   | 82,317.00    | 54,846.04  | 66.63  | 164,634.00   |
| Investment Income - Unrestricted         181.11         30.00         151.11         503.70         60.00           Management Fee Income         475,031.26         415,759.98         59,271.28         14.26         831,519.96           PBV Waiting List Mgt Fee Inc         50,840.00         50,712.00         1.28.00         0.25         101,424.00           Resident Services Income         338,571.50         49,975.92         -16,404.42         -33.82         99,951.84           Maint Workorder Fee Income         538,323.86         502,405.02         35,918.84         7.15         1,004,810.04           Miscellaneous Other Income         1.28.00         22,500.00         -22,372.00         -99.43         45,000.00           TOTAL OTHER INCOME         1,098,075.73         1,041,382.92         56,692.81         5.44         2,082,765.84           TOTAL INCOME         1,235,238.77         1,123,699.92         111,538.85         9.93         2,247,399.84           Administrative Salaries         161,739.10         122,079.12         -39,659.98         -32.49         244,158.24           Employee Benefit Contribution-Admin         6,837.31         6,656.40         -180.91         -2.72         13,312.80           On-Site Manager Comp         108,256.65         34,376.28   | TOTAL GRANT INCOME         | 137,163.04   | 82,317.00    | 54,846.04  | 66.63  | 164,634.00   |
| Investment Income - Unrestricted         181.11         30.00         151.11         503.70         60.00           Management Fee Income         475,031.26         415,759.98         59,271.28         14.26         831,519.96           PBV Waiting List Mgt Fee Inc         50,840.00         50,712.00         128.00         22.580.00         -22.372.00         -99.43         45,000.00           Maint Workorder Fee Income         1,098,075.73         1,041,382.92         56,692.81         5.44         2,082,765.84           TOTAL OTHER INCOME         1,235,238.77         1,123,699.92         111,538.85         9.93         2,247,399.84           Administrative Salaries         161,739.10         122,079.12         -39,659.98         -32.49         244,158.24           EXPENSES         44         6,637.31         6,656.40         -180.91         -2.72         13,312.80           On-Site Manager Comp         108,256.65         34,376.28         -73,880.37         -214.92         66,752.56           Total Administrative Salaries         392,698.92         230,110.74         -162,588.18         -70.66         460,221.48           Other Admin Expenses         392,698.92         230,110.74         -162,588.18         -70.66         460,221.48           Other Admin Expenses<  | OTHER INCOME               |              |              |            |        |              |
| Management Fee Income         475,031.26         415,759.98         59,271.28         14.26         831,519.96           PBV Waiting List Mgt Fee Income         50,840.00         50,712.00         128.00         0.25         101,424.00           Maint Workorder Fee Income         33,571.50         49,975.92         -16,404.42         -32.82         99,951.84           Mint Workorder Fee Income         128.00         22,500.00         -22,372.00         -99.43         45,000.00           TOTAL OTHER INCOME         1,098,075.73         1,041,382.92         56,692.81         5.44         2,082,765.84           TOTAL INCOME         1,235,238.77         1,123,699.92         111,538.85         9.93         2,247,399.84           EXPENSES         Administrative Salaries         161,739.10         122,079.12         -39,659.98         -32.49         244,158.24           Employee Benefit Contribution-Admin         6,837.31         6,656.40         -180.91         -2.72         13,312.80           On-Site Manager Comp         108,256.65         34,376.28         -73,880.37         -214.92         68,752.56           Total Administrative Salaries         106,233         3,150.00         2,087.67         66.28         6,300.00           Travel         7,211.66         1,137.48<  |                            | 181.11       | 30.00        | 151.11     | 503.70 | 60.00        |
| PBV Waiting List Mgt Fee Inc         50,840.00         50,712.00         128.00         0.25         101,424.00           Resident Services Income         33,571.50         49,975.92         -16,404.42         -32.82         99,951.84           Maint Workorder Fee Income         128.00         22,500.00         -22,372.00         -99.43         45,000.00           TOTAL OTHER INCOME         1,098,075.73         1,041,382.92         56,692.81         5.44         2,082,765.84           TOTAL INCOME         1,235,238.77         1,123,699.92         111,538.85         9.93         2,247,399.84 <b>EXPENSES</b> Administrative Salaries         161,739.10         122,079.12         -39,659.98         -32.49         244,158.24           Employee Benefit Contribution-Admin         115,865.86         66,998.94         -48,866.92         -72.94         133,997.88           Workers Comp - Admin         6,837.31         6,656.40         -180.91         -2.72         13,312.80           On-Site Manager Comp         108,256.65         34,376.28         -73.880.37         -214.92         68,752.56           Total Administrative Salaries         392,698.92         230,110.74         -162,588.18         -70.66         460,221.48           Other Admin Expenses         37,50   |                            |              |              |            |        |              |
| Resident Services Income         33,571.50         49,975.92         -16,404.42         -32.82         99,951.84           Maint Workorder Fee Income         538,323.86         502,405.02         35,918.84         7.15         1,004,810.04           Miscellaneous Other Income         1,2800         22,500.00         -22,372.00         -99.43         45,000.00           TOTAL OTHER INCOME         1,098,075.73         1,041,382.92         56,692.81         5.44         2,082,765.84           TOTAL INCOME         1,235,238.77         1,123,699.92         111,538.85         9.93         2,247,399.84           EXPENSES         Administrative Salaries         161,739.10         122,079.12         -39,659.98         -32.49         244,158.24           Employee Benefit Contribution-Admin         115,865.86         66,998.94         -48,866.92         -72.94         133,12.80           On-Site Manager Comp         108,256.65         34,376.28         -73,880.37         -214.92         68,752.56           Total Administrative Salaries         392,698.92         230,110.74         -162,588.18         -70.66         460,221.48           Other Admin Expenses         3,151.00         2,087.67         66.28         6,300.00         717avel         7,211.66         1,137.48         -6,074.18  | _                          |              |              |            |        |              |
| Maint Workorder Fee Income<br>Miscellaneous Other Income         538,323.86         502,405.02         35,918.84         7.15         1,004,810.04           TOTAL OTHER INCOME         1,098,075.73         1,041,382.92         56,692.81         5.44         2,082,765.84           TOTAL INCOME         1,235,238.77         1,123,699.92         111,538.85         9.93         2,247,399.84           EXPENSES         Administrative Salaries         161,739.10         122,079.12         -39,659.98         -32.49         244,158.24           Employee Benefit Contribution-Admin<br>Workers Comp - Admin         6,837.31         6,656.40         -180.91         -2.72         13,312.80           On-Site Manager Comp         108,256.65         34,376.28         -73,880.37         -214.92         68,752.56           Total Administrative Salaries         392,698.92         230,110.74         -162,588.18         -70.66         460,221.48           Other Admin Expenses         31,193         3,950.04         818.11         20.71         7,900.08           Legal Expense         37.50         250.02         212.52         85.00         500.04           Marketing         1,936.00         0.00         -1,980.00         12,999.96         -50.71         39,198.00         2,999.96           Total  |                            | •            |              |            |        |              |
| Miscellaneous Other Income         128.00         22,500.00         -22,372.00         -99.43         45,000.00           TOTAL OTHER INCOME         1,098,075.73         1,041,382.92         56,692.81         5.44         2,082,765.84           TOTAL INCOME         1,235,238.77         1,123,699.92         111,538.85         9.93         2,247,399.84           EXPENSES         Administrative Salaries         161,739.10         122,079.12         -39,659.98         -32.49         244,158.24           Employee Benefit Contribution-Admin         15,865.86         66,998.94         -48,866.92         -72.94         133,997.88           On-Site Manager Comp         108,256.65         34,376.28         -73,880.37         -214.92         68,752.56           Total Administrative Salaries         392,698.92         230,110.74         -162,588.18         -70.66         460,221.48           Other Admin Expenses         1         1,062.33         3,150.00         2,087.67         66.28         6,300.00           Travel         7,211.66         1,137.48         -6,074.18         -534.00         2,274.96           Auditing & Tax Fees         3,131.93         3,950.04         818.11         20.71         7,900.08           Legal Expense         37.50         250.02  | Maint Workorder Fee Income | •            |              |            |        | •            |
| TOTAL OTHER INCOME         1,098,075.73         1,041,382.92         56,692.81         5.44         2,082,765.84           TOTAL INCOME         1,235,238.77         1,123,699.92         111,538.85         9.93         2,247,399.84           EXPENSES         Administrative Salaries         161,739.10         122,079.12         -39,659.98         -32.49         244,158.24           Employee Benefit Contribution-Admin         108,256.65         34,376.28         -72.94         133,997.88           Workers Comp - Admin         0,6837.31         6,656.40         -180.91         -2.72         13,312.80           On-Site Manager Comp         108,256.65         34,376.28         -73,880.37         -214.92         68,752.56           Total Administrative Salaries         392,698.92         230,110.74         -162,588.18         -70.66         460,221.48           Other Admin Expenses         37.50         250.02         212.52         85.00         500.04           Marketing         1,936.00         0.00         -1,936.00         N/A         0.00           Office Rent         20,592.00         19,599.00         -993.00         -5.07         39,198.00           Consultants         0.00         6,499.98         100.00         12,999.96  | Miscellaneous Other Income | •            |              |            |        |              |
| EXPENSES         ADMINISTRATIVE         Administrative Salaries       161,739.10       122,079.12       -39,659.98       -32.49       244,158.24         Employee Benefit Contribution-Admin       115,865.86       66,998.94       -48,866.92       -72.94       133,997.88         Workers Comp - Admin       6,837.31       6,656.40       -180.91       -2.72       13,312.80         On-Site Manager Comp       108,256.65       34,376.28       -73,880.37       -214.92       68,752.56         Total Administrative Salaries       392,698.92       230,110.74       -162,588.18       -70.66       460,221.48         Other Admin Expenses       311,062.33       3,150.00       2,087.67       66.28       6,300.00         Travel       7,211.66       1,137.48       -6,074.18       -534.00       2,274.96         Auditing & Tax Fees       3,131.93       3,950.04       818.11       20.71       7,900.08         Legal Expense       37.50       250.02       212.52       85.00       500.04         Marketing       1,936.00       0.00       -1,936.00       N/A       0.00         Office Rent       20,592.00       19,599.00       -993.00       -50.77       39,198.00       0.00 <t< td=""><td></td><td></td><td>-</td><td>-</td><td></td><td></td></t<>   |                            |              | -            | -          |        |              |
| ADMINISTRATIVE         Administrative Salaries         Administrative Salaries         Administrative Salaries         Instruction Salaries         Administrative Salaries         Instruction Salaries         Mathematical Salaries         Administrative Salaries         Instruction Salaries         Morkers Comp - Admin         6,837.31         6,656.40         On-Site Manager Comp         108,256.65         34,376.28         -73,880.37         -214.92         68,752.56         Total Administrative Salaries         392,698.92         230,110.74         -162,588.18         -70.66         460,221.48         Other Admin Expenses         Staff Training         1,062.33         3,150.00         2,087.67         66.28         Additing & Tax Fees         3,131.93         3,950.04         Algeal Expense         37.50       2212.52         85.00         Narketing         1,936.00       0.00         -1,936.00       N/A         0.00 <td>TOTAL INCOME</td> <td>1,235,238.77</td> <td>1,123,699.92</td> <td>111,538.85</td> <td>9.93</td> <td>2,247,399.84</td>  | TOTAL INCOME               | 1,235,238.77 | 1,123,699.92 | 111,538.85 | 9.93   | 2,247,399.84 |
| Administrative Salaries       161,739.10       122,079.12       -39,659.98       -32.49       244,158.24         Employee Benefit Contribution-Admin       115,865.86       66,998.94       -48,866.92       -72.94       133,997.88         Workers Comp - Admin       6,837.31       6,656.40       -180.91       -2.72       13,312.80         On-Site Manager Comp       108,256.65       34,376.28       -73,880.37       -214.92       68,752.56         Total Administrative Salaries       392,698.92       230,110.74       -162,588.18       -70.66       460,221.48         Other Admin Expenses       31,000       2,087.67       66.28       6,300.00         Travel       7,211.66       1,137.48       -6,074.18       -534.00       2,274.96         Auditing & Tax Fees       3,131.93       3,950.04       818.11       20.71       7,900.08         Legal Expense       37.50       250.02       212.52       85.00       500.04         Marketing       1,936.00       0.00       -1,936.00       N/A       0.00         Office Rent       20,592.00       19,599.00       -993.00       -5.07       39,198.00         Consultants       0.00       6,499.98       100.00       12,999.96         Total O   | EXPENSES                   |              |              |            |        |              |
| Administrative Salaries       161,739.10       122,079.12       -39,659.98       -32.49       244,158.24         Employee Benefit Contribution-Admin       115,865.86       66,998.94       -48,866.92       -72.94       133,997.88         Workers Comp - Admin       6,837.31       6,656.40       -180.91       -2.72       13,312.80         On-Site Manager Comp       108,256.65       34,376.28       -73,880.37       -214.92       68,752.56         Total Administrative Salaries       392,698.92       230,110.74       -162,588.18       -70.66       460,221.48         Other Admin Expenses       31,103       3,150.00       2,087.67       66.28       6,300.00         Travel       7,211.66       1,137.48       -6,074.18       -534.00       2,274.96         Auditing & Tax Fees       3,131.93       3,950.04       818.11       20.71       7,900.08         Legal Expense       37.50       250.02       212.52       85.00       500.04         Marketing       1,936.00       0.00       -1,936.00       N/A       0.00         Office Rent       20,592.00       19,599.00       -993.00       -5.07       39,198.00         Consultants       0.00       6,499.98       100.00       12,999.96  | ADMINISTRATIVE             |              |              |            |        |              |
| Administrative Salaries161,739.10122,079.12-39,659.98-32.49244,158.24Employee Benefit Contribution-Admin115,865.8666,998.94-48,866.92-72.94133,997.88Workers Comp - Admin6,837.316,656.40-180.91-2.7213,312.80On-Site Manager Comp108,256.6534,376.28-73,880.37-214.9268,752.56Total Administrative Salaries392,698.92230,110.74-162,588.18-70.66460,221.48Other Admin Expenses32,698.92230,110.74-162,588.18-70.66460,221.48Other Admin Expenses3,131.933,150.002,087.6766.286,300.00Travel7,211.661,137.48-6,074.18-534.002,274.96Auditing & Tax Fees3,131.933,950.04818.1120.717,900.08Legal Expense37.50250.02212.5285.00500.04Marketing1,936.000.00-1,936.00N/A0.00Office Rent20,592.0019,599.00-993.00-5.0739,198.00Consultants0.006,499.986,499.98100.0012,999.96Total Other Admin Expenses33,971.4234,586.52615.101.7869,173.04Miscellaneous Admin Expenses1,180.020.00-1,180.02N/A0.00Office Supplies1,983.282.52-1,980.76-78,601.595.04Telephone618.141,000.02381.8838.192,000.04Post   |                            |              |              |            |        |              |
| Employee Benefit Contribution-Admin115,865.8666,998.94-48,866.92-72.94133,997.88Workers Comp - Admin6,837.316,656.40-180.91-2.7213,312.80On-Site Manager Comp108,256.6534,376.28-73,880.37-214.9268,752.56Total Administrative Salaries392,698.92230,110.74-162,588.18-70.66460,221.48Other Admin Expenses1,062.333,150.002,087.6766.286,300.00Travel7,211.661,137.48-6,074.18-534.002,274.96Auditing & Tax Fees3,131.933,950.04818.1120.717,900.08Legal Expense37.50250.02212.5285.00500.04Marketing1,936.000.00-1,936.00N/A0.00Office Rent20,592.0019,599.00-993.00-5.0739,198.00Consultants0.006,499.986,499.98100.0012,999.96Total Other Admin Expenses33,971.4234,586.52615.101.7869,173.04Miscellaneous Admin Expenses1,180.020.00-1,180.02N/A0.00Office Supplies1,983.282.52-1,980.76-78,601.595.04Telephone618.141,000.02381.8838.192,000.04Postage1,785.81685.02-1,100.79-160.691,370.04   |                            | 161.739.10   | 122.079.12   | -39.659.98 | -32.49 | 244,158,24   |
| Workers Comp - Admin6,837.316,656.40-180.91-2.7213,312.80On-Site Manager Comp108,256.6534,376.28-73,880.37-214.9268,752.56Total Administrative Salaries392,698.92230,110.74-162,588.18-70.66460,221.48Other Admin Expenses1,062.333,150.002,087.6766.286,300.00Travel7,211.661,137.48-6,074.18-534.002,274.96Auditing & Tax Fees3,131.933,950.04818.1120.717,900.08Legal Expense37.50250.02212.5285.00500.04Marketing1,936.000.00-1,936.00N/A0.00Office Rent20,592.0019,599.00-993.00-5.0739,198.00Consultants0.006,499.986,499.98100.0012,999.96Total Other Admin Expenses33,971.4234,586.52615.101.7869,173.04Miscellaneous Admin Expenses1,180.020.00-1,180.02N/A0.00Office Supplies1,283.282.52-1,980.76-78,601.595.04Telephone618.141,000.02381.8838.192,000.04Postage1,785.81685.02-1,100.79-160.691,370.04   |                            |              |              |            |        |              |
| On-Site Manager Comp         108,256.65         34,376.28         -73,880.37         -214.92         68,752.56           Total Administrative Salaries         392,698.92         230,110.74         -162,588.18         -70.66         460,221.48           Other Admin Expenses         1,062.33         3,150.00         2,087.67         66.28         6,300.00           Travel         7,211.66         1,137.48         -6,074.18         -534.00         2,274.96           Auditing & Tax Fees         3,131.93         3,950.04         818.11         20.71         7,900.08           Legal Expense         37.50         250.02         212.52         85.00         500.04           Marketing         1,936.00         0.00         -1,936.00         N/A         0.00           Office Rent         20,592.00         19,599.00         -993.00         -5.07         39,198.00           Consultants         0.00         6,499.98         100.00         12,999.96           Total Other Admin Expenses         33,971.42         34,586.52         615.10         1.78         69,173.04           Miscellaneous Admin Expenses         1,180.02         0.00         -1,180.02         N/A         0.00           Office Supplies         1,283.28         2.   |                            |              |              | •          |        |              |
| Total Administrative Salaries       392,698.92       230,110.74       -162,588.18       -70.66       460,221.48         Other Admin Expenses       1,062.33       3,150.00       2,087.67       66.28       6,300.00         Travel       7,211.66       1,137.48       -6,074.18       -534.00       2,274.96         Auditing & Tax Fees       3,131.93       3,950.04       818.11       20.71       7,900.08         Legal Expense       37.50       250.02       212.52       85.00       500.04         Marketing       1,936.00       0.00       -1,936.00       N/A       0.00         Office Rent       20,592.00       19,599.00       -993.00       -5.07       39,198.00         Consultants       0.00       6,499.98       100.00       12,999.96         Total Other Admin Expenses       33,971.42       34,586.52       615.10       1.78       69,173.04         Miscellaneous Admin Expenses       1,180.02       0.00       -1,180.02       N/A       0.00         Office Supplies       1,983.28       2.52       -1,980.76       -78,601.59       5.04         Telephone       618.14       1,000.02       381.88       38.19       2,000.04         Postage       1,785.81   | •                          |              |              |            |        |              |
| Other Admin Expenses         1,062.33         3,150.00         2,087.67         66.28         6,300.00           Travel         7,211.66         1,137.48         -6,074.18         -534.00         2,274.96           Auditing & Tax Fees         3,131.93         3,950.04         818.11         20.71         7,900.08           Legal Expense         37.50         250.02         212.52         85.00         500.04           Marketing         1,936.00         0.00         -1,936.00         N/A         0.00           Office Rent         20,592.00         19,599.00         -993.00         -5.07         39,198.00           Consultants         0.00         6,499.98         6,499.98         100.00         12,999.96           Total Other Admin Expenses         33,971.42         34,586.52         615.10         1.78         69,173.04           Miscellaneous Admin Expenses         33,971.42         34,586.52         615.10         1.78         69,173.04           Office Supplies         1,180.02         0.00         -1,180.02         N/A         0.00           Office Supplies         1,983.28         2.52         -1,980.76         -78,601.59         5.04           Telephone         618.14         1,000.02         <   | 2 1                        |              | -            |            |        |              |
| Staff Training1,062.333,150.002,087.6766.286,300.00Travel7,211.661,137.48-6,074.18-534.002,274.96Auditing & Tax Fees3,131.933,950.04818.1120.717,900.08Legal Expense37.50250.02212.5285.00500.04Marketing1,936.000.00-1,936.00N/A0.00Office Rent20,592.0019,599.00-993.00-5.0739,198.00Consultants0.006,499.986,499.98100.0012,999.96Total Other Admin Expenses33,971.4234,586.52615.101.7869,173.04Miscellaneous Admin Expenses1,180.020.00-1,180.02N/A0.00Office Supplies1,983.282.52-1,980.76-78,601.595.04Telephone618.141,000.02381.8838.192,000.04Postage1,785.81685.02-1,100.79-160.691,370.04   |                            | 552,656.52   | 200,2201, 1  | 102,000110 | , 0100 | 100/221110   |
| Travel7,211.661,137.48-6,074.18-534.002,274.96Auditing & Tax Fees3,131.933,950.04818.1120.717,900.08Legal Expense37.50250.02212.5285.00500.04Marketing1,936.000.00-1,936.00N/A0.00Office Rent20,592.0019,599.00-993.00-5.0739,198.00Consultants0.006,499.986,499.98100.0012,999.96Total Other Admin Expenses33,971.4234,586.52615.101.7869,173.04Miscellaneous Admin Expenses1,180.020.00-1,180.02N/A0.00Office Supplies1,983.282.52-1,980.76-78,601.595.04Telephone618.141,000.02381.8838.192,000.04Postage1,785.81685.02-1,100.79-160.691,370.04  | -                          | 1.062.33     | 3,150.00     | 2.087.67   | 66.28  | 6.300.00     |
| Auditing & Tax Fees3,131.933,950.04818.1120.717,900.08Legal Expense37.50250.02212.5285.00500.04Marketing1,936.000.00-1,936.00N/A0.00Office Rent20,592.0019,599.00-993.00-5.0739,198.00Consultants0.006,499.986,499.98100.0012,999.96Total Other Admin Expenses33,971.4234,586.52615.101.7869,173.04Miscellaneous Admin Expenses1,180.020.00-1,180.02N/A0.00Office Supplies1,983.282.52-1,980.76-78,601.595.04Telephone618.141,000.02381.8838.192,000.04Postage1,785.81685.02-1,100.79-160.691,370.04  | 5                          | •            |              |            |        | •            |
| Legal Expense37.50250.02212.5285.00500.04Marketing1,936.000.00-1,936.00N/A0.00Office Rent20,592.0019,599.00-993.00-5.0739,198.00Consultants0.006,499.986,499.98100.0012,999.96Total Other Admin Expenses33,971.4234,586.52615.101.7869,173.04Miscellaneous Admin Expenses1,180.020.00-1,180.02N/A0.00Office Supplies1,983.282.52-1,980.76-78,601.595.04Telephone618.141,000.02381.8838.192,000.04Postage1,785.81685.02-1,100.79-160.691,370.04  |                            |              |              |            |        |              |
| Marketing1,936.000.00-1,936.00N/A0.00Office Rent20,592.0019,599.00-993.00-5.0739,198.00Consultants0.006,499.986,499.98100.0012,999.96Total Other Admin Expenses33,971.4234,586.52615.101.7869,173.04Miscellaneous Admin Expenses1,180.020.00-1,180.02N/A0.00Office Supplies1,983.282.52-1,980.76-78,601.595.04Telephone618.141,000.02381.8838.192,000.04Postage1,785.81685.02-1,100.79-160.691,370.04   | _                          |              |              |            |        |              |
| Office Rent<br>Consultants         20,592.00         19,599.00         -993.00         -5.07         39,198.00           Consultants         0.00         6,499.98         6,499.98         100.00         12,999.96           Total Other Admin Expenses         33,971.42         34,586.52         615.10         1.78         69,173.04           Miscellaneous Admin Expenses         1,180.02         0.00         -1,180.02         N/A         0.00           Office Supplies         1,983.28         2.52         -1,980.76         -78,601.59         5.04           Telephone         618.14         1,000.02         381.88         38.19         2,000.04           Postage         1,785.81         685.02         -1,100.79         -160.69         1,370.04  |                            |              |              |            |        |              |
| Consultants0.006,499.986,499.98100.0012,999.96Total Other Admin Expenses33,971.4234,586.52615.101.7869,173.04Miscellaneous Admin Expenses1,180.020.00-1,180.02N/A0.00Office Supplies1,983.282.52-1,980.76-78,601.595.04Telephone618.141,000.02381.8838.192,000.04Postage1,785.81685.02-1,100.79-160.691,370.04  | -                          |              |              |            |        |              |
| Total Other Admin Expenses       33,971.42       34,586.52       615.10       1.78       69,173.04         Miscellaneous Admin Expenses       1,180.02       0.00       -1,180.02       N/A       0.00         Office Supplies       1,983.28       2.52       -1,980.76       -78,601.59       5.04         Telephone       618.14       1,000.02       381.88       38.19       2,000.04         Postage       1,785.81       685.02       -1,100.79       -160.69       1,370.04   |                            |              |              |            |        |              |
| Miscellaneous Admin Expenses         1,180.02         0.00         -1,180.02         N/A         0.00           Advertising         1,983.28         2.52         -1,980.76         -78,601.59         5.04           Office Supplies         618.14         1,000.02         381.88         38.19         2,000.04           Postage         1,785.81         685.02         -1,100.79         -160.69         1,370.04  | Total Other Admin Expenses |              |              |            |        |              |
| Advertising1,180.020.00-1,180.02N/A0.00Office Supplies1,983.282.52-1,980.76-78,601.595.04Telephone618.141,000.02381.8838.192,000.04Postage1,785.81685.02-1,100.79-160.691,370.04  | -                          |              |              |            |        |              |
| Office Supplies1,983.282.52-1,980.76-78,601.595.04Telephone618.141,000.02381.8838.192,000.04Postage1,785.81685.02-1,100.79-160.691,370.04   | -                          | 1,180.02     | 0.00         | -1,180.02  | N/A    | 0.00         |
| Telephone618.141,000.02381.8838.192,000.04Postage1,785.81685.02-1,100.79-160.691,370.04   | -                          | •            |              |            |        |              |
| Postage 1,785.81 685.02 -1,100.79 -160.69 1,370.04  |                            |              |              |            |        |              |
| -   | -                          |              |              |            |        |              |
|   | -                          |              |              |            |        |              |

# LHA Prop Mgt (.1-propm) Budget Comparison Period = Oct 2023-Mar 2024

|                                       | YTD Actual     | YTD Budget     | Variance         | % Var        | Annual        |
|---------------------------------------|----------------|----------------|------------------|--------------|---------------|
| Copiers                               | 2,558.26       | 717.48         | -1,840.78        | -256.56      | 1,434.96      |
| Printer Supplies                      | 725.92         | 285.00         | -440.92          | -154.71      | 570.00        |
| Software                              | 1,907.47       | 1,020.00       | -887.47          | -87.01       | 2,040.00      |
| Internet                              | 801.44         | ,<br>972.48    | 171.04           | 17.59        | ,<br>1,944.96 |
| Cell Phones/Pagers                    | 535.33         | 120.00         | -415.33          | -346.11      | 240.00        |
| Contract-IT Contracts                 | 64.17          | 1,200.00       | 1,135.83         | 94.65        | 2,400.00      |
| Small Office Equipment                | 8,938.83       | 1,800.00       | -7,138.83        | -396.60      | 3,600.00      |
| Bank Fees                             | 1,310.10       | 250.02         | -1,060.08        | -424.00      | 500.04        |
| COVID Supply Expenses                 | 2,785.76       | 0.00           | -2,785.76        | N/A          | 0.00          |
| Other Misc Admin Expenses             | 50,028.02      | 10,000.02      | -40,028.00       | -400.28      | 20,000.04     |
| Membership and Fees                   | 1,620.11       | 2,500.02       | 879.91           | 35.20        | 5,000.04      |
| Total Miscellaneous Admin Expenses    | 76,857.43      | 20,552.58      | -56,304.85       | -273.96      | 41,105.16     |
| TOTAL ADMINISTRATIVE EXPENSES         | 503,527.77     |                | -218,277.93      | -76.52       | 570,499.68    |
| TENANT SERVICES                       |                |                |                  |              |               |
| Tenant Services Salaries              | 82,265.32      | 231,728.46     | 149,463.14       | 64.50        | 463,456.92    |
| Employee Benefit Contributions-Tenant | 28,831.58      | 99,235.38      | 70,403.80        | 70.95        | 198,470.76    |
| Tenant Services-Workers Comp          | 1,594.70       | 3,083.10       | 1,488.40         | 48.28        | 6,166.20      |
| Office Supplies-Resident Serv         | 0.00           | 250.02         | 250.02           | 100.00       | 500.04        |
| Other Tenant Svcs.                    | 338.56         | 0.00           | -338.56          | N/A          | 0.00          |
| Special Events-Resident Serv          | 5.65           | 250.02         | 244.37           | 97.74        | 500.04        |
| TOTAL TENANT SERVICES EXPENSES        | 113,035.81     | 334,546.98     | 221,511.17       | 66.21        | 669,093.96    |
|                                       |                |                |                  |              |               |
| UTILITIES                             | 42 41          | 047 50         | 005 11           | 05 53        | 1 005 04      |
| Water                                 | 42.41          | 947.52         | 905.11           | 95.52        | 1,895.04      |
| Electricity                           | 1,064.75       | 3,130.02       | 2,065.27         | 65.98        | 6,260.04      |
| Gas                                   | 0.00           | 105.00         | 105.00           | 100.00       | 210.00        |
| Garbage/Trash Removal                 | 466.28         | 317.52         | -148.76          | -46.85       | 635.04        |
| Parking Expense<br>Sewer              | 22.50<br>37.33 | 0.00<br>720.00 | -22.50<br>682.67 | N/A<br>94.82 | 0.00          |
| -                                     | 1,633.27       | 5,220.06       | 3,586.79         | 68.71        | 1,440.00      |
| TOTAL UTILITY EXPENSES                | 1,055.27       | 5,220.00       | 5,500.79         | 00.71        | 10,440.12     |
| MAINTENANCE AND OPERATIONS            |                |                |                  |              |               |
| General Maint Expense                 |                |                |                  |              |               |
| Maintenance Salaries                  | 373,283.30     | 319,786.92     | -53,496.38       | -16.73       | 639,573.84    |
| Employee Benefit Contribution-Maint.  | 115,191.10     | 136,945.02     | 21,753.92        | 15.89        | 273,890.04    |
| Workers Comp - Maintenance            | 18,444.83      | 0.06           | -18,444.77       | -30,741,283  | 0.12          |
| Maintenance Travel/Training           | 0.00           | 2.52           | 2.52             | 100.00       | 5.04          |
| Vehicle Gas, Oil, Grease              | 672.21         | 252.48         | -419.73          | -166.24      | 504.96        |
| TOTAL General Maint Expense           | 507,591.44     | 456,987.00     | -50,604.44       | -11.07       | 913,974.00    |
| Materials                             |                |                |                  |              |               |
| Supplies-Appliance                    | 604.10         | 0.00           | -604.10          | N/A          | 0.00          |
| Supplies-Grounds                      | 277.61         | 0.00           | -277.61          | N/A          | 0.00          |
| Supplies-Janitorial/Cleaning          | 31.71          | 40.02          | 8.31             | 20.76        | 80.04         |

#### LHA Prop Mgt (.1-propm) Budget Comparison Period = Oct 2023-Mar 2024

|                                    | YTD Actual   | YTD Budget    | Variance     | % Var    | Annual       |
|------------------------------------|--------------|---------------|--------------|----------|--------------|
| Supplies-Maint/Repairs             | 2,018.89     | 1,459.98      | -558.91      | -38.28   | 2,919.96     |
| TOTAL Materials                    | 2,932.31     | 1,500.00      | -1,432.31    | -95.49   | 3,000.00     |
| Contract Costs                     | _,,,,        | _,            | _,           |          | 0,000100     |
| Contract-Alarm/Extinguisher        | 0.00         | 137.52        | 137.52       | 100.00   | 275.04       |
| Contract-Fire Sprinkler Monitoring | 0.00         | 970.02        | 970.02       | 100.00   | 1,940.04     |
| Contract-Carpet Cleaning           | 0.00         | 152.52        | 152.52       | 100.00   | ,<br>305.04  |
| Contract-Electrical                | 0.00         | 300.00        | 300.00       | 100.00   | 600.00       |
| Contract-Grounds                   | 0.00         | 1,032.48      | 1,032.48     | 100.00   | 2,064.96     |
| Contract-Janitorial/Cleaning       | 4,122.73     | 3,600.00      | ,<br>-522.73 | -14.52   | 7,200.00     |
| Contract-Vehicle Maintenance       | 812.47       | 0.00          | -812.47      | N/A      | 0.00         |
| Contract Costs-Other               | 1,861.00     | 667.50        | -1,193.50    | -178.80  | 1,335.00     |
| Total Contract Costs               | 6,796.20     | 6,860.04      | 63.84        | 0.93     | 13,720.08    |
| TOTAL MAINTENANCE EXPENSES         | 517,319.95   | 465,347.04    | -51,972.91   | -11.17   | 930,694.08   |
| GENERAL EXPENSES                   |              |               |              |          |              |
| Liability Insurance                | 5,454.30     | 8,882.52      | 3,428.22     | 38.60    | 17,765.04    |
| Auto Insurance Expense             | 6,386.82     | ,<br>5,284.98 | -1,101.84    | -20.85   | 10,569.96    |
| Misc Taxes/Lic/Ins                 | 183.50       | 47.52         | ,<br>-135.98 | -286.15  | , 95.04      |
| TOTAL GENERAL EXPENSES             | 12,024.62    | 14,215.02     | 2,190.40     | 15.41    | 28,430.04    |
| OTHER DISTRIBUTIONS                |              | ·             | ·            |          | ·            |
| INANCING EXPENSE                   |              |               |              |          |              |
| OTHER DISTRIBUTIONS                |              |               |              |          |              |
| Late Fees                          | 62.97        | 0.00          | -62.97       | N/A      | 0.00         |
| TOTAL FINANCING EXPENSES           | 62.97        | 0.00          | -62.97       | ,<br>N/A | 0.00         |
| LP & TAX CREDIT EXPENSES           |              |               |              |          |              |
| TOTAL EXPENSES                     | 1,147,604.39 | 1,104,578.94  | -43,025.45   | -3.90    | 2,209,157.88 |
| NET INCOME                         | 87,634.38    | 19,120.98     | 68,513.40    | 358.32   | 38,241.96    |

# LHA Development (.1-devel) Budget Comparison Period = Oct 2023-Mar 2024

|  | YTD Actual        | YTD Budget    | Variance           | % Var       | Annual           |
|--|-------------------|---------------|--------------------|-------------|------------------|
| INCOME   |                   |               |                    |             |                  |
| TENANT INCOME                                  |                   |               |                    |             |                  |
| Rental Income                                  |                   |               |                    |             |                  |
| Tenant Rent                                    | 6,000.00          | 0.00          | 6,000.00           | N/A         | 0.0              |
| Commercial Rental Income                       | 2,459.47          | 0.00          | 2,459.47           | N/A         | 0.0              |
| Ground Lease Income                            | 78,400.98         | 72,033.36     | 6,367.62           | 8.84        | 144,066.7        |
| Total Rental Income                            | 86,860.45         | 72,033.36     | 14,827.09          | 20.58       | 144,066.7        |
| NET TENANT INCOME                              | 86,860.45         | 72,033.36     | 14,827.09          | 20.58       | 144,066.7        |
| GRANT INCOME                                   |                   |               |                    |             |                  |
| ESG-CV Grant Income                            | 0.00              | -40,000.02    | 40,000.02          | 100.00      | -80,000.0        |
| Other Government Grants                        | 6,929,890.00      | 0.00          | 6,929,890.00       | N/A         | 0.0              |
| ECHO Shelter Grant                             | 122,027.87        | 0.00          | 122,027.87         | N/A         | 0.0              |
| TOTAL GRANT INCOME                             | 7,051,917.87      | -40,000.02    | 7,091,917.89       |             | -80,000.0        |
| OTHER INCOME                                   |                   |               |                    |             |                  |
| Investment Income - Unrestricted               | 5,201.95          | 19,978.02     | -14,776.07         | -73.96      | 39,956.0         |
| Investment Income - N/R                        | 872,591.89        | 694,907.04    | 177,684.85         |             | 1,389,814.0      |
| Investment Income - Help Notes                 | 13,374.84         | 13,375.02     | -0.18              | 0.00        |                  |
| Investment Income - N/R Brizzolara             | 23,246.14         | 23,310.00     | -63.86             | -0.27       |                  |
| Investment Income - 860                        | 6,869.74          | 6,888.48      | -18.74             | -0.27       |                  |
| Developer Fee Income                           | 1,117,228.00      | 1,390,706.34  | -273,478.34        |             | ,<br>2,781,412.6 |
| Bond Fee Income                                | 12,563.60         | 7,999.98      | 4,563.62           | 57.05       |                  |
| TOTAL OTHER INCOME                             |                   | 2,157,164.88  | -106,088.72        |             | 4,314,329.7      |
| TOTAL INCOME                                   | 9,189,854.48      | 2,189,198.22  | 7,000,656.26       | 319.78      | 4,378,396.4      |
| EXPENSES                                       |                   |               |                    |             |                  |
| ADMINISTRATIVE                                 |                   |               |                    |             |                  |
| Administrative Salaries                        |                   |               |                    |             |                  |
| Administrative Salaries                        | 410,969.15        | 430,579.14    | 19,609.99          | 4.55        | 861,158.2        |
| Employee Benefit Contribution-Admin            | 153,274.32        | 189,542.64    | 36,268.32          | 19.13       | 379,085.2        |
| Workers Comp - Admin                           | 6,990.37          | 5,339.52      | -1,650.85          | -30.92      | 10,679.0         |
| Total Administrative Salaries                  | 571,233.84        | 625,461.30    | 54,227.46          |             | 1,250,922.6      |
| Other Admin Expenses                           | - ,               | ,             | -,                 |             | , - ,            |
| Staff Training                                 | 0.00              | 1,902.48      | 1,902.48           | 100.00      | 3,804.9          |
| Travel   | 2,022.80          | 3,145.02      | 1,122.22           | 35.68       | 6,290.0          |
|  | 142.00            | 1,887.48      | 1,745.48           | 92.48       | 3,774.9          |
| Legal Expense                                  | 112.00            |               |                    |             |                  |
| Legal Expense<br>Management Fee                |                   | •             | •                  | N/A         | . 0.0            |
| Legal Expense<br>Management Fee<br>Office Rent | 2,550.00 8,083.50 | 0.00 8,161.02 | -2,550.00<br>77.52 | N/A<br>0.95 | 0.0<br>16,322.0  |

# LHA Development (.1-devel) Budget Comparison Period = Oct 2023-Mar 2024

|                                    | YTD Actual       | YTD Budget | Variance  | % Var     | Annual       |
|------------------------------------|------------------|------------|-----------|-----------|--------------|
| Miscellaneous Admin Expenses       |                  |            |           |           |              |
| Advertising                        | 157.00           | 107.52     | -49.48    | -46.02    | 215.04       |
| Office Supplies                    | 0.00             | 97.50      | 97.50     | 100.00    | 195.00       |
| Postage                            | 21.00            | 49.98      | 28.98     | 57.98     |              |
| Software License Fees              | 583.16           | 0.00       | -583.16   | N/A       | 0.00         |
| Software                           | 60.00            | 0.00       | -60.00    | ,<br>N/A  | 0.00         |
| Internet                           | 0.00             | 957.48     | 957.48    | 100.00    | 1,914.96     |
| Cell Phones/Pagers                 | 75.00            | 75.00      | 0.00      | 0.00      | 150.00       |
| Contract-IT Contracts              | 0.00             | 649.98     | 649.98    | 100.00    | 1,299.96     |
| Small Office Equipment             | 1,685.51         | 844.98     | -840.53   | -99.47    | 1,689.96     |
| Bank Fees                          | 31.00            | 250.02     | 219.02    | 87.60     | 500.04       |
| Other Misc Admin Expenses          | 338.03           | 250.02     | -88.01    | -35.20    | 500.04       |
| Membership and Fees                | 21.74            | 0.00       | -21.74    | N/A       | 0.00         |
| Total Miscellaneous Admin Expenses | 2,972.44         | 3,282.48   | 310.04    | 9.45      | 6,564.96     |
| TOTAL ADMINISTRATIVE EXPENSES      | 587,004.58       | 643,839.78 | 56,835.20 |           | 1,287,679.56 |
|                                    | ,                | ,          |           |           | , - ,        |
| UTILITIES                          |                  |            |           |           |              |
| Water                              | 1,014.58         | 3,292.50   | 2,277.92  | 69.19     | 6,585.00     |
| Electricity                        | 3,048.25         | 1,789.98   | -1,258.27 | -70.30    | 3,579.96     |
| Gas                                | 101.47           | 625.02     | 523.55    | 83.77     | 1,250.04     |
| Garbage/Trash Removal              | 9,577.91         | 3,786.00   | -5,791.91 | -152.98   | 7,572.00     |
| Sewer                              | 1,007.69         | 122.52     | -885.17   | -722.47   | 245.04       |
| TOTAL UTILITY EXPENSES             | 14,749.90        | 9,616.02   | -5,133.88 | -53.39    | 19,232.04    |
| MAINTENANCE AND OPERATIONS         |                  |            |           |           |              |
| General Maint Expense              |                  |            |           |           |              |
| Vehicle Gas, Oil, Grease           | 900.95           | 0.00       | -900.95   | N/A       | 0.00         |
| TOTAL General Maint Expense        | 900.95           | 0.00       | -900.95   | N/A       | 0.00         |
| Materials                          | 900.95           | 0.00       | -900.95   | N/A       | 0.00         |
| Supplies-Maint/Repairs             | 621.08           | 124.98     | -496.10   | -396.94   | 249.96       |
| TOTAL Materials                    | 621.08           | 124.98     | -496.10   | -396.94   | 249.96       |
| Contract Costs                     | 021.00           | 121.90     | 190.10    | 550.51    | 215.50       |
| Contract-Fire Sprinkler Monitoring | 165.00           | 0.00       | -165.00   | N/A       | 0.00         |
| Contract-Carpet Cleaning           | 480.00           | 0.00       | -480.00   | N/A       | 0.00         |
| Contract-Electrical                | 0.00             | 600.00     | 600.00    | 100.00    | 1,200.00     |
| Contract-Floor Covering            | 0.00             | 600.00     | 600.00    | 100.00    | 1,200.00     |
| Contract-Grounds                   | 1,005.00         | 1,857.48   | 852.48    | 45.89     | 3,714.96     |
| Contract-Janitorial/Cleaning       | 2,216.75         | 600.00     | -1,616.75 | -269.46   | 1,200.00     |
| Contract-Pest Control              | 2,210.75         | 600.00     | 306.00    | 51.00     | 1,200.00     |
| Contract-Plumbing                  | 294.00<br>144.00 | 300.00     | 156.00    | 52.00     | 600.00       |
| Contract Costs-Other               | 8,256.54         | 300.00     |           | -2,652.18 | 600.00       |
| Total Contract Costs               | 12,561.29        | 4,857.48   | -7,703.81 | -158.60   | 9,714.96     |
| TOTAL MAINTENANCE EXPENSES         | 12,301.23        | 4,982.46   | -9,100.86 | -138.00   | 9,964.92     |
| TOTAL MAINTLINAINCE EAFEINJEJ      | 17,003.32        | 7,302.40   | -9,100.00 | -102.00   | 5,504.92     |

# LHA Development (.1-devel) Budget Comparison Period = Oct 2023-Mar 2024

|                                | YTD Actual   | YTD Budget   | Variance     | % Var  | Annual       |
|--------------------------------|--------------|--------------|--------------|--------|--------------|
| GENERAL EXPENSES               |              |              |              |        |              |
| Employee Benefits              |              |              |              |        |              |
| Pension Expense                | 0.00         | 30,000.00    | 30,000.00    | 100.00 | 60,000.00    |
| TOTAL GENERAL EXPENSES         | 0.00         | 30,000.00    | 30,000.00    | 100.00 | 60,000.00    |
| OTHER OPERATING EXPENSES       |              |              |              |        |              |
| Shelter Other                  | 122,027.87   | 0.00         | -122,027.87  | N/A    | 0.00         |
| TOTAL OTHER OPERATING EXPENSES | 122,027.87   | 0.00         | -122,027.87  | N/A    | 0.00         |
| OTHER DISTRIBUTIONS            |              |              |              |        |              |
| FINANCING EXPENSE              |              |              |              |        |              |
| OTHER DISTRIBUTIONS            |              |              |              |        |              |
| Interest Expense - HELP        | 4,915.57     | 5,277.60     | 362.03       | 6.86   | 10,555.20    |
| Interest Expense-Mortgage      | 0.00         | 57,120.00    | 57,120.00    | 100.00 | 114,240.00   |
| Late Fees                      | 15.00        | 0.00         | -15.00       | N/A    | 0.00         |
| TOTAL FINANCING EXPENSES       | 4,930.57     | 62,397.60    | 57,467.03    | 92.10  | 124,795.20   |
| LP & TAX CREDIT EXPENSES       |              |              |              |        |              |
| TOTAL EXPENSES                 | 742,796.24   | 750,835.86   | 8,039.62     | 1.07   | 1,501,671.72 |
| NET INCOME                     | 8,447,058.24 | 1,438,362.36 | 7,008,695.88 | 487.27 | 2,876,724.72 |

|  | Balance               | Beginning      | Net           |
|--|-----------------------|----------------|---------------|
|  | <b>Current Period</b> | Balance        | Change        |
| ASSETS                                     |                       |                |               |
|  |                       |                |               |
| CURRENT ASSETS:                            |                       |                |               |
| CASH                                       |                       |                |               |
| Unrestricted Cash                          |                       |                |               |
| Cash - Checking                            | 3,670,529.34          |                | -1,104,030.30 |
| Cash - Checking                            | 6,671.19              | 5.13           | 6,666.06      |
| Cash - Checking                            | 63,771.21             | 8,165.31       | 55,605.90     |
| Cash on Hand                               | 250.00                | 250.00         | 0.00          |
| Total Unrestricted Cash                    | 3,741,221.74          | 4,782,980.08   | -1,041,758.34 |
| Restricted Cash                            |                       |                |               |
| Cash - Security Deposits                   | 40,550.00             | 40,550.00      | 0.00          |
| Total Restricted Cash                      | 40,550.00             | 40,550.00      | 0.00          |
| TOTAL CASH                                 | 3,781,771.74          | 4,823,530.08   | -1,041,758.34 |
| ACCOUNTS AND NOTES RECEIVABLE              |                       |                |               |
| A/R - Tenants                              | 46,426.91             | 43,283.66      | 3,143.25      |
| A/R - Collections                          | ,<br>19,420.64        | ,<br>19,420.64 | , 0.00        |
| Allowance for Doubtful Accts - Collections | -19,420.64            | -19,420.64     | 0.00          |
| A/R - Other                                | -0.50                 | -0.50          | 0.00          |
| A/R - Vouchers                             | 241,624.73            | 0.00           | 241,624.73    |
| A/R - LAA Development (Intercompany)       | 9,458,879.88          | 10,967,934.83  | -1,509,054.95 |
| A/R - Parkwood                             | 12,029.83             | 0.00           | 12,029.83     |
| A/R - Ross Grants                          | 72,957.93             | 0.00           | 72,957.93     |
| A/R - Anderson                             | 505,656.46            | 504,814.49     | 841.97        |
| A/R - Humbert                              | ,<br>343.76           | 0.00           | 343.76        |
| A/R - Law Apts                             | 48,263.58             | 10,346.75      | 37,916.83     |
| A/R - PLHA Grant                           | ,<br>8,277.76         | 0.00           | ,<br>8,277.76 |
| A/R - ARPA Grant                           | 62,946.98             | 89,336.94      | -26,389.96    |
| A/R - SLO 55                               | 24,663.84             | 0.00           | 24,663.84     |
| A/R - Anderson LP                          | 1,793,243.70          | 277,877.59     | 1,515,366.11  |
| A/R - Bridge St                            | 521,707.22            | 0.00           | 521,707.22    |
| A/R - Johnson DRT                          | 6,536.00              | 0.00           | 6,536.00      |
| A/R - Carmel                               | 6,938.85              | 0.00           | 6,938.85      |
| A/R - Brizzolara                           | 8,375.80              | 0.00           | 8,375.80      |
| A/R - RAD 175                              | 55,124.78             | 0.00           | 55,124.78     |
| A/R - Bishop St Studios                    | 12,471.90             | 0.00           | 12,471.90     |
| A/R - Hope House                           | 468.92                | 0.00           | 468.92        |
| A/R - Hope House 2                         | 148.82                | 0.00           | 148.82        |
| A/R - Toscano                              | 78,882.42             | 23,555.35      | 55,327.07     |
| A/R - Shell Beach Sr                       | 271,392.75            | 310,972.13     | -39,579.38    |
|  |                       |                |               |

|                                | Balance               | Beginning     | Net          |
|--------------------------------|-----------------------|---------------|--------------|
|                                | <b>Current Period</b> | Balance       | Change       |
| A/R - Morro Bay                | 485,638.89            | 155,535.37    | 330,103.52   |
| A/R - Orcutt Rd                | 398,418.63            | 0.00          | 398,418.63   |
| A/R - Halcyon                  | 5,345.57              | 0.00          | 5,345.57     |
| A/R - Courtyard at the Meadows | 136,912.83            | 140,999.51    | -4,086.68    |
| A/R - Project Homekey          | 663,194.23            | 702,447.37    | -39,253.14   |
| A/R - Atascadero Sr (ASH)      | 6,043.73              | 0.00          | 6,043.73     |
| A/R - Nipomo Sr                | 5,396.14              | 0.00          | 5,396.14     |
| A/R - Poinsettia               | 5,411.66              | 0.00          | 5,411.66     |
| A/R - Iron Works Commercial    | 151.41                | 0.00          | 151.41       |
| A/R - 860 on the Wye           | 20,816.30             | 0.00          | 20,816.30    |
| A/R - Iron Works               | 14,336.81             | 0.00          | 14,336.81    |
| A/R - Hidden Creek             | 29,999.07             | 0.00          | 29,999.07    |
| A/R - Macadero                 | 8,606.50              | 0.00          | 8,606.50     |
| A/R - Shared Housing Voucher   | 757.39                | 0.00          | 757.39       |
| A/R - EIHC                     | 338.70                | 0.00          | 338.70       |
| A/R - EIHC - Pension Expense   | 76,465.00             | 76,465.00     | 0.00         |
| A/R - EIHC - OPEB              | 2,786.00              | 2,786.00      | 0.00         |
| A/R - Margarita                | 113,871.22            | 0.00          | 113,871.22   |
| A/R - Ferrell                  | 6,753.21              | 0.00          | 6,753.21     |
| A/R - Empire                   | 4,282.43              | 0.00          | 4,282.43     |
| A/R - Foreman                  | 99.87                 | 0.00          | 99.87        |
| A/R - SLONP                    | 1,189.41              | 0.00          | 1,189.41     |
| A/R - SLONP - Pension Exp      | 326,886.00            | 326,886.00    | 0.00         |
| A/R - SLONP - OPEB             | 11,063.00             | 11,063.00     | 0.00         |
| A/R - Blue Heron               | 5,090.83              | 0.00          | 5,090.83     |
| Develop Fee Rec                | 512,104.20            | 512,104.20    | 0.00         |
| N/R - Brizzolara (108 Loan     | 1,000,000.00          | 1,000,000.00  | 0.00         |
| N/R - Brizzolara (CBDG/PHA)    | 259,000.00            | 259,000.00    | 0.00         |
| N/R - Johnson 2nd              | 387,000.00            | 387,000.00    | 0.00         |
| N/R - Brizzolara               | 656,429.81            | 656,429.81    | 0.00         |
| N/R - SLO 55, LP               | 3,623,549.00          | 3,623,549.00  | 0.00         |
| N/R - Anderson LP              | 19,726,203.00         | 17,726,203.00 | 2,000,000.00 |
| N/R - Bridge St                | 4,288,809.00          | 0.00          | 4,288,809.00 |
| N/R - LHA (Johnson)            | 1,550,000.00          | 1,550,000.00  | 0.00         |
| N/R - Carmel                   | 164,656.77            | 164,656.77    | 0.00         |
| N/R - Brizzolara               | 295,000.00            | 295,000.00    | 0.00         |
| N/R - RAD 175 Perm Loan        | 18,760,981.81         | 18,760,981.81 | 0.00         |
| N/R - RAD 175                  | 30,319,316.00         | 30,319,316.00 | 0.00         |
| N/R - Bishop St                | 2,626,000.00          | 2,626,000.00  | 0.00         |
| N/R - SLONP - Hope House       | 300,000.00            | 300,000.00    | 0.00         |
| N/R - EIHC - Hope House        | 300,000.00            | 300,000.00    | 0.00         |

|                                     | Balance               | Beginning      | Net           |
|-------------------------------------|-----------------------|----------------|---------------|
|                                     | <b>Current Period</b> | Balance        | Change        |
| N/R - Macadero                      | 954,249.76            | 964,936.04     | -10,686.28    |
| N/R - Toscano                       | 2,170,000.00          | 2,170,000.00   | 0.00          |
| N/R - Shell Beach Sr                | 603,500.00            | 603,500.00     | 0.00          |
| N/R - Orcutt Rd                     | 6,254,924.00          | 0.00           | 6,254,924.00  |
| N/R - Halcyon                       | 1,420,000.00          | 1,420,000.00   | 0.00          |
| N/R - Courtyard at the Meadows      | 1,440,000.00          | 1,440,000.00   | 0.00          |
| N/R - ASH                           | 250,000.00            | 250,000.00     | 0.00          |
| N/R - South St Family Apts          | 1,113,773.23          | 1,113,773.23   | 0.00          |
| N/R - PSHH (Pismo Beach RDA)        | 1,000,000.00          | 1,000,000.00   | 0.00          |
| N/R - Nipomo Senior                 | 975,000.00            | 975,000.00     | 0.00          |
| N/R - Iron Works Commercial         | 3,812,128.64          | 3,812,128.64   | 0.00          |
| N/R - Cleaver & Clark               | 1,618,000.00          | 0.00           | 1,618,000.00  |
| N/R - 860 on the Wye                | 339,713.00            | 339,713.00     | 0.00          |
| N/R - EIHC                          | 434,529.00            | 434,529.00     | 0.00          |
| N/R - SLONP                         | 2,858,575.59          | 2,858,575.59   | 0.00          |
| Deposits Paid                       | 62,760.25             | 12,760.25      | 50,000.00     |
| Accrued Interest Receivable         | 265,782.76            | 288,397.94     | -22,615.18    |
| Accrued Int - SLO 55                | 233,158.09            | 184,473.20     | 48,684.89     |
| Accrued Int - Anderson              | 313,783.98            | 313,783.98     | 0.00          |
| Accrued Int - Johnson               | 1,362,632.78          | 1,321,731.74   | 40,901.04     |
| Accrued Int - Carmel                | 50,183.44             | 47,713.60      | 2,469.84      |
| Accrued Int Rec - Brizzolara        | 418,454.69            | 399,082.91     | 19,371.78     |
| Accrued Int Rec - Brizzo CDBG       | 118,466.40            | 114,592.04     | 3,874.36      |
| Accrued Int - RAD 175               | 4,082,037.50          | 3,616,883.80   | 465,153.70    |
| Accrued Int - RAD 175 Perm          | 927,625.45            | 750,781.96     | 176,843.49    |
| Accrued Int - Shell Beach Sr        | 19,915.50             | 19,915.50      | 0.00          |
| Accrued Int - Halcyon               | 261,027.24            | 232,311.69     | 28,715.55     |
| Accrued Int - Courtyard             | 158,080.00            | 143,520.00     | 14,560.00     |
| Accrued Int - ASH                   | 204,297.20            | 197,544.74     | 6,752.46      |
| Accrued Int - Willow Walk           | 129,074.00            | 109,627.42     | 19,446.58     |
| Accrued Int - Iron Works Commerical | 356,825.48            | 356,825.48     | 0.00          |
| Accrued Int - 860                   | 87,796.87             | 80,927.13      | 6,869.74      |
| TOTAL ACCOUNTS AND NOTES RECEIVABLE | 134,569,801.34        | 117,684,812.71 | 16,884,988.63 |
|                                     |                       |                |               |
| OTHER CURRENT ASSETS                |                       |                |               |
| Investments-Unrestricted            | 239,241.25            |                | -2,364,087.67 |
| Investment - CD                     | 403,026.97            | 403,026.97     | 0.00          |
| Investment-Unrest-HELP Loan         | 7,314.42              | 7,304.19       |               |
| Investments-Restricted              | 1,006,906.28          | 6,879.86       |               |
| Investment Rest - Office Building   | 71.34                 | 71.25          | 0.09          |
| Investment Rest - Anderson          | 28,956.99             | 28,920.79      | 36.20         |

|                                | Balance               | Balance Beginning |               |
|--------------------------------|-----------------------|-------------------|---------------|
|                                | <b>Current Period</b> | Balance           | Change        |
| Prepaid Insurance              | 28,844.40             | 73,562.00         | -44,717.60    |
| Other Prepayments/Def Charges  | 115,618.33            | 412,282.34        | -296,664.01   |
| Prepaid Interest               | 82,500.00             | 82,500.00         | 0.00          |
| Inventories-Equipment          | 1,000.00              | 1,000.00          | 0.00          |
| TOTAL OTHER CURRENT ASSETS     | 1,976,240.23          | 3,631,636.57      | -1,655,396.34 |
| TOTAL CURRENT ASSETS           | 140,327,813.31        | 126,139,979.36    | 14,187,833.95 |
| NONCURRENT ASSETS:             |                       |                   |               |
| FIXED ASSETS                   |                       |                   |               |
| FIXED ASSETS (NET)             |                       |                   |               |
| Land                           | 36,986,495.32         | 36,987,845.32     | -1,350.00     |
| Land - Homeless Shelter        | 451,000.00            | 451,000.00        | 0.00          |
| Land - Ahearn                  | 750,724.50            | 750,724.50        | 0.00          |
| Land - The Wedge               | 107,000.00            | 107,000.00        | 0.00          |
| Buildings                      | 12,277,428.00         | 12,277,428.00     | 0.00          |
| Furn & Equip - Admin           | 20,202.79             | 20,202.79         | 0.00          |
| Automotive Equipment           | 757,565.93            | 757,565.93        | 0.00          |
| Capital Improve. Landscaping   | 39.12                 | 0.00              | 39.12         |
| TOTAL Fixed Assets             | 51,350,455.66         | 51,351,766.54     | -1,310.88     |
| ACCUMULATED DEPRECIATION       |                       |                   |               |
| Accum Depreciation             | -2,019,946.68         | -2,019,946.68     | 0.00          |
| TOTAL Accum Depn               | -2,019,946.68         | -2,019,946.68     | 0.00          |
| NET FIXED ASSETS               | 49,330,508.98         | 49,331,819.86     | -1,310.88     |
| CIP                            |                       |                   |               |
| CIP-Site Improvements          | 22,475.00             | 0.00              | 22,475.00     |
| CIP-Predevelopment Costs       | 165.00                | 0.00              | 165.00        |
| CIP-Demolition                 | 750.00                | 150.00            | 600.00        |
| CIP-Concrete                   | 11,983.50             | 11,983.50         | 0.00          |
| CIP-Doors&Windows              | 134,060.76            | 134,060.76        | 0.00          |
| CIP-Electrical                 | 246,763.84            | 246,763.84        | 0.00          |
| CIP-Environmental              | 32,374.06             | 38,595.31         | -6,221.25     |
| CIP-Fences                     | 671,180.11            | 669,891.10        | 1,289.01      |
| CIP-Finishes                   | 977,917.08            | 977,917.08        | 0.00          |
| CIP-General Conditions         | 1,765,679.54          | 1,761,097.87      | 4,581.67      |
| CIP-HVAC                       | 191,400.00            | 191,400.00        | 0.00          |
| CIP-Inspections - Construction | 24,831.81             | 5,081.81          | 19,750.00     |
| CIP-Irrigation&Backflow        | 1,106.94              | 1,106.94          | 0.00          |
| CIP-Mechanical                 | 1,238,667.15          | 1,238,667.15      | 0.00          |
| CIP-Other Construction         | 30,017.96             | 30,017.96         | 0.00          |
| CIP-Painting                   | 101,198.49            | 101,198.49        | 0.00          |
| CIP-Relocation                 | 3,536.64              | 3,170.57          | 366.07        |

|  | Balance Beginning     |               | Net          |
|--|-----------------------|---------------|--------------|
|  | <b>Current Period</b> | Balance       | Change       |
| CIP-Roof&Gutters                             | 500.00                | 500.00        | 0.00         |
| CIP-Sitework                                 | 513,784.10            | 441,548.64    | 72,235.46    |
| CIP-Equipment                                | 43,467.52             | 43,467.52     | 0.00         |
| CIP-Specialties                              | 217,929.63            | 217,929.63    | 0.00         |
| CIP-Thermal/Moisture                         | 892,785.77            | 892,785.77    | 0.00         |
| CIP-Utilities Onsite Improvements            | 143,987.17            | 151,923.09    | -7,935.92    |
| CIP-Utilities Usage (Water, Sewer, Electric) | 19,469.90             | 13,160.85     | 6,309.05     |
| CIP-Woods&Plastics                           | 204,408.98            | 204,408.98    | 0.00         |
| CIP-Furnishings                              | 119,432.32            | 119,432.32    | 0.00         |
| CIP-Architecture                             | 1,933,597.25          | 2,271,355.34  | -337,758.09  |
| CIP-Blueprints/Prints                        | 64.16                 | 64.16         | 0.00         |
| CIP-Consultants                              | 35,370.27             | 86,467.76     | -51,097.49   |
| CIP-Consultants - CHPC                       | 83,800.00             | 74,630.25     | 9,169.75     |
| CIP-Archaeology                              | 516.38                | 3,788.38      | -3,272.00    |
| CIP-Engineering                              | 682,226.40            | 574,752.01    | 107,474.39   |
| CIP-Inspections                              | 12,011.00             | 13,411.00     | -1,400.00    |
| CIP-Environmental                            | 3,957.50              | 21,312.50     | -17,355.00   |
| CIP-Insurance                                | 100,329.51            | 99,001.70     | 1,327.81     |
| CIP-Permits&Fees                             | 347,982.25            | 316,956.02    | 31,026.23    |
| CIP-School Fees                              | 2,686.44              | 2,686.44      | 0.00         |
| CIP-Building Permit Fees                     | 28,065.34             | 28,065.34     | 0.00         |
| CIP-Utility Fees                             | 198,131.49            | 97,499.46     | 100,632.03   |
| CIP-Surveys                                  | 204,725.43            | 214,387.93    | -9,662.50    |
| CIP-Furnishings (Soft Costs)                 | 103,946.83            | 103,946.83    | 0.00         |
| CIP-Other                                    | 1,674,583.56          | 98,647.08     | 1,575,936.48 |
| CIP-Appraisal Fees                           | 28,599.10             | 45,599.10     | -17,000.00   |
| CIP-Loan Fees                                | 27,570.00             | 47,800.00     | -20,230.00   |
| CIP-Const Loan Origination Fee               | 15,075.00             | 15,075.00     | 0.00         |
| CIP-Loan Interest                            | 338,238.44            | 282,053.65    | 56,184.79    |
| CIP-Loan Interest -HTF                       | 99,000.00             | 158,612.34    | -59,612.34   |
| CIP-Marketing                                | 788.36                | 641.64        | 146.72       |
| CIP-Property Tax                             | 19,627.00             | 19,627.00     | 0.00         |
| CIP-Title Charges                            | 2,726.95              | 2,334.00      | 392.95       |
| CIP-TCAC Application Fees                    | 2,500.00              | 4,000.00      | -1,500.00    |
| CIP-TCAC Reservation Fee/Allocation          | 0.00                  | 261,678.00    | -261,678.00  |
| CIP-TCAC Market Study                        | 9,600.00              | 0.00          | 9,600.00     |
| CIP-Landscape                                | 4,838.00              | 6,938.00      | -2,100.00    |
| CIP-Legal                                    | 45,692.64             | 37,659.40     | 8,033.24     |
| CIP-Postage                                  | 164.63                | 0.00          | 164.63       |
| TOTAL CIP                                    | 13,616,287.20         | 12,385,249.51 | 1,231,037.69 |
| Deferred Outflows                            | 1,753,146.00          | 1,753,146.00  | 0.00         |

|   | Balance               | Balance Beginning |               |
|---|-----------------------|-------------------|---------------|
|   | <b>Current Period</b> | Balance           | Change        |
| Deferred Outflows - OPEB                  | 18,310.00             | 18,310.00         | 0.00          |
| TOTAL NONCURRENT ASSETS                   | 64,718,252.18         | 63,488,525.37     | 1,229,726.81  |
| TOTAL ASSETS                              | 205,046,065.49        | 189,628,504.73    | 15,417,560.76 |
| LIABILITIES & EQUITY                      |                       |                   |               |
| LIABILITIES:                              |                       |                   |               |
| CURRENT LIABLITIES:                       |                       |                   |               |
| Payables to LHA                           | 9,542,478.21          | 11,057,271.77     | -1,514,793.56 |
| A/P to SLONP                              | 16,483.17             | 0.00              | 16,483.17     |
| Tenant Security Deposits                  | 42,100.00             | 43,107.94         | -1,007.94     |
| Security Deposit-Pet                      | 600.00                | 600.00            | 0.00          |
| A/P Other                                 | 66,976.05             | 116,517.49        | -49,541.44    |
| PAYROLL PAYABLES                          |                       |                   |               |
| Federal Inc Tax Withholding               | 0.00                  | 9,519.34          | -9,519.34     |
| FICA Withholdings                         | -57.28                | 57.28             | -114.56       |
| Medicare Withholding                      | -449.12               | 449.13            | -898.25       |
| State Inc Tax witholdings                 | 27.60                 | 3,288.88          | -3,261.28     |
| State Disability Ins (SDI)                | -27.60                | 0.00              | -27.60        |
| Workers Comp Payable                      | -36,184.05            | 0.00              | -36,184.05    |
| Health Ins Withholdings                   | -7,693.65             | 0.00              | -7,693.65     |
| Dental Ins Withholdings                   | -1,078.46             | 0.00              | -1,078.46     |
| Retirement Withholding Payable            | -433.88               | 259.18            | -693.06       |
| Supplemental Ins Payable (Aflac)          | 2,099.32              | 3,604.27          | -1,504.95     |
| Sect 125 Withholding                      | -0.18                 | 0.00              | -0.18         |
| Deferred Comp Withheld                    | -868.40               | 0.00              | -868.40       |
| Vision Ins Withholding                    | 69.39                 | 0.00              | 69.39         |
| TOTAL Payroll Payables                    | -44,596.31            | 17,178.08         | -61,774.39    |
| Accrued Expenses                          | 3,257.00              | 3,257.00          | 0.00          |
| Accrued OPEB (GASB)                       | 139,367.00            | 139,367.00        | 0.00          |
| Accrued Compensated Absences-Current      | 67,224.00             | 67,224.00         | 0.00          |
| Accrued Payroll & Payroll Taxes           | 34,541.00             | 34,541.00         | 0.00          |
| Accrued Liabilities-Other                 | 1,928,100.00          | 1,928,100.00      | 0.00          |
| Accrued PILOT                             | 13,432.95             | 10,724.31         | 2,708.64      |
| Prepaid Land Lease                        | 213,236.79            | 213,236.79        | 0.00          |
| Tenant Prepaid Rents                      | 3,708.00              | 5,277.93          | -1,569.93     |
| Tenant Recreation Fund Payable            | 12,602.60             | 12,602.60         | 0.00          |
| Undistributed Credits                     | 24,593.00             | 24,593.00         | 0.00          |
| Adv Payable - SLONP (Performance Deposit) | 100,000.00            | 100,000.00        | 0.00          |
| TOTAL CURRENT LIABILITIES                 | 12,164,103.46         | 13,773,598.91     | -1,609,495.45 |

|   | Balance Beginning     |                | Net           |
|---|-----------------------|----------------|---------------|
|   | <b>Current Period</b> | Balance        | Change        |
|   |                       |                |               |
| NONCURRENT LIABILITIES:                   |                       |                |               |
| Accrued Compensated Absences-LT           | 34,138.00             | 34,138.00      | 0.00          |
| Mortgage Payable                          | 2,941,567.51          | 2,978,940.84   | -37,373.33    |
| Loan Payable-Housing Trust Fund           | 3,800,000.00          | 5,400,000.00   | -1,600,000.00 |
| N/P - Help Loan - SRO/HOME                | 318,170.35            | 334,481.46     | -16,311.11    |
| N/P-City of AG - Courtland                | 55,500.00             | 55,500.00      | 0.00          |
| N/P - City Impact Loan                    | 495,790.00            | 0.00           | 495,790.00    |
| Prepaid Land Lease - LT                   | 27,483,061.26         | 17,993,462.24  | 9,489,599.02  |
| Deferred Inflows                          | 655,039.00            | 655,039.00     | 0.00          |
| Net Pension Liability                     | 3,905,687.00          | 3,905,687.00   | 0.00          |
| TOTAL NONCURRENT LIABILITIES              | 39,688,953.12         | 31,357,248.54  | 8,331,704.58  |
|   |                       |                |               |
| TOTAL LIABILITIES                         | 51,853,056.58         | 45,130,847.45  | 6,722,209.13  |
| EQUITY                                    |                       |                |               |
| EQUIT                                     |                       |                |               |
| RETAINED EARNINGS:                        |                       |                |               |
| Invested in Capital Assets-Net of Debt    | 15,232,841.35         | 15,232,841.35  | 0.00          |
| Retained Earnings-Unrestricted Net Assets | 137,960,167.56        | 129,264,815.93 | 8,695,351.63  |
| TOTAL RETAINED EARNINGS:                  | 153,193,008.91        | 144,497,657.28 | 8,695,351.63  |
|   |                       |                |               |
| TOTAL EQUITY                              | 153,193,008.91        | 144,497,657.28 | 8,695,351.63  |
|   |                       |                |               |
| TOTAL LIABILITIES AND EQUITY              | 205,046,065.49        | 189,628,504.73 | 15,417,560.76 |
|   |                       |                |               |

#### Housing Authority City of San Luis Obispo Law Apartments October 2023 – March 2024

#### **Summary**

Law Apartments consists of a 9-unit family project, which was acquired using a HUD backed mortgage. This project is subsidized by HUD as a Multifamily complex. Law Apartments is in a very desirable location, and historically there has been very little turnover or vacancies. During the 2013 fiscal year, the HUD backed mortgage was paid off in full. However, the regulatory agreement on the property extends for many years to come.

We did not receive a rent increase from HUD this year. Some of the repairs and upgrades to the property have begun which has increased the maintenance costs. We also had a long-term tenant move-out which resulted in substantial repairs needed for that unit. Due to high maintenance expenses, cash flow in under-budget, however we have strong reserves at this property that we can use for the high maintenance costs.

## Dan Law Apartments Budget Comparison Period = Oct 2023-Mar 2024

|                                     | YTD Actual | YTD Budget | Variance  | % Var     | Annual     |
|-------------------------------------|------------|------------|-----------|-----------|------------|
| INCOME                              |            |            |           |           |            |
| TENANT INCOME                       |            |            |           |           |            |
| Rental Income                       |            |            |           |           |            |
| Tenant Rent                         | 45,797.00  | 36,818.10  | 8,978.90  | 24.39     | 73,636.20  |
| Tenant Assistance Payments          | 18,974.00  | 28,881.90  | -9,907.90 | -34.30    | -          |
| Less: Vacancies                     | -5,454.00  | -2,741.82  | -2,712.18 | -98.92    | -5,483.64  |
| Laundry and Vending                 | 450.00     | 372.00     | 78.00     | 20.97     | 744.00     |
| Laundry - Electronic Payments       | 750.24     | 1,122.00   | -371.76   | -33.13    | 2,244.00   |
| Total Rental Income                 | 60,517.24  | 64,452.18  | -3,934.94 | -6.11     | 128,904.36 |
| Other Tenant Income                 |            | ·          |           |           | ·          |
| Tenant Charges                      | 0.00       | 2,286.00   | -2,286.00 | -100.00   | 4,572.00   |
| NSF & Late Fees                     | 25.00      | 18.00      | 7.00      | 38.89     | 36.00      |
| Total Other Tenant Income           | 25.00      | 2,304.00   | -2,279.00 | -98.91    | 4,608.00   |
| NET TENANT INCOME                   | 60,542.24  | 66,756.18  | -6,213.94 | -9.31     | 133,512.36 |
| OTHER INCOME                        |            |            |           |           |            |
| Investment Income - Unrestricted    | 30.42      | 30.00      | 0.42      | 1.40      | 60.00      |
| Investment Income - Restricted      | 182.24     | 360.00     | -177.76   | -49.38    | 720.00     |
| TOTAL OTHER INCOME                  | 212.66     | 390.00     | -177.34   | -45.47    | 780.00     |
| TOTAL INCOME                        | 60,754.90  | 67,146.18  | -6,391.28 | -9.52     | 134,292.36 |
| EXPENSES                            |            |            |           |           |            |
| ADMINISTRATIVE                      |            |            |           |           |            |
| Administrative Salaries             |            |            |           |           |            |
| Administrative Salaries             | 8,771.72   | 6,847.26   | -1,924.46 | -28.11    | 13,694.52  |
| Employee Benefit Contribution-Admin | 6,260.35   | 2,556.18   | -3,704.17 | -144.91   | 5,112.36   |
| Workers Comp - Admin                | 321.20     | 199.26     | -121.94   | -61.20    | 398.52     |
| On-Site Manager Comp                | 5,208.01   | 3,411.48   | -1,796.53 | -52.66    | 6,822.96   |
| Monitor Allowance                   | 0.00       | 150.00     | 150.00    | 100.00    | 300.00     |
| Total Administrative Salaries       | 20,561.28  | 13,164.18  | -7,397.10 | -56.19    | 26,328.36  |
| Other Admin Expenses                | ,          | ,          | ,         |           | ,          |
| Staff Training                      | 829.15     | 121.50     | -707.65   | -582.43   | 243.00     |
| Travel                              | 187.01     | 6.00       |           | -3,016.83 | 12.00      |
| Accounting Fees                     | 2,608.56   | 2,172.84   | -435.72   | -20.05    | 4,345.68   |
| Auditing & Tax Fees                 | 35.92      | 78.00      | 42.08     | 53.95     | 156.00     |
| Legal Expense                       | 0.86       | 6.00       | 5.14      | 85.67     | 12.00      |
| Management Fee                      | 5,010.48   | 5,492.52   | 482.04    | 8.78      | 10,985.04  |
| Consultants                         | 77.26      | 0.00       | -77.26    | N/A       | 0.00       |
| Total Other Admin Expenses          | 8,749.24   | 7,876.86   | -872.38   | -11.08    | 15,753.72  |
| Miscellaneous Admin Expenses        |            |            |           |           | -          |

# Dan Law Apartments Budget Comparison Period = Oct 2023-Mar 2024

|  | YTD Actual    | YTD Budget    | Variance          | % Var        | Annual        |
|--|---------------|---------------|-------------------|--------------|---------------|
| Advertising  | 0.00          | 156.00        | 156.00            | 100.00       | 312.00        |
| Office Supplies                                    | 209.35        | 60.00         | -149.35           | -248.92      | 120.00        |
| Telephone  | 47.22         | 66.00         | 18.78             | 28.45        | 132.00        |
| Postage  | 58.57         | 96.00         | 37.43             | 38.99        | 192.00        |
| Software License Fees                              | 0.16          | 0.00          | -0.16             | N/A          | 0.00          |
| Copiers  | 12.04         | 18.00         | 5.96              | 33.11        | 36.00         |
| Printer Supplies                                   | 8.30          | 12.00         | 3.70              | 30.83        | 24.00         |
| Software   | 38.84         | 36.00         | -2.84             | -7.89        | 72.00         |
| Internet   | 782.78        | 888.00        | 105.22            | 11.85        | 1,776.00      |
| Cell Phones/Pagers                                 | 106.60        | 120.00        | 13.40             | 11.17        | 240.00        |
| Temporary Administrative Labor                     | 81.92         | 0.00          | -81.92            | N/A          | 0.00          |
| Contract-IT Contracts                              | 989.51        | 942.00        | -47.51            | -5.04        | 1,884.00      |
| Small Office Equipment                             | 34.24         | 162.00        | 127.76            | 78.86        | 324.00        |
| Other Misc Admin Expenses                          | 469.53        | 258.00        | -211.53           | -81.99       | 516.00        |
| Membership and Fees                                | 7.25          | 6.00          | -1.25             | -20.83       | 12.00         |
| Total Miscellaneous Admin Expenses                 | 2,846.31      | 2,820.00      | -26.31            | -0.93        | 5,640.00      |
| TOTAL ADMINISTRATIVE EXPENSES                      | 32,156.83     | 23,861.04     | -8,295.79         | -34.77       | 47,722.08     |
| TENANT SERVICES                                    |               |               |                   |              |               |
|  | 0.00          | 1 562 94      | 1 562 04          | 100.00       | 2 127 60      |
| Tenant Services Salaries                           | 0.00<br>0.00  | 1,563.84      | 1,563.84          | 100.00       | 3,127.68      |
| Employee Benefit Contributions-Tenant              |               | 583.80        | 583.80            | 100.00       | 1,167.60      |
| Tenant Services-Workers Comp<br>Other Tenant Svcs. | -0.26<br>0.66 | 21.00         | 21.26             | 101.24       | 42.00<br>0.00 |
| TOTAL TENANT SERVICES EXPENSES                     | 0.80          | 0.00 2,168.64 | -0.66<br>2,168.24 | N/A<br>99.98 | 4,337.28      |
|  | 0110          | 2,200101      | 2/100121          | 55150        | 1,007120      |
| UTILITIES  |               |               |                   |              |               |
| Water  | 3,609.21      | 4,158.00      | 548.79            | 13.20        | 8,316.00      |
| Electricity  | 701.97        | 594.00        | -107.97           | -18.18       | 1,188.00      |
| Gas  | 2,568.71      | 4,746.00      | 2,177.29          | 45.88        | 9,492.00      |
| Garbage/Trash Removal                              | 3,345.56      | 2,977.98      | -367.58           | -12.34       | 5,955.96      |
| Sewer  | 3,010.61      | 3,276.00      | 265.39            | 8.10         | 6,552.00      |
| TOTAL UTILITY EXPENSES                             | 13,236.06     | 15,751.98     | 2,515.92          | 15.97        | 31,503.96     |
| MAINTENANCE AND OPERATIONS                         |               |               |                   |              |               |
| General Maint Expense                              |               |               |                   |              |               |
| Maintenance Salaries                               | 15,360.13     | 1 237 44      | -14,122.69        | -1 141 28    | 2,474.88      |
| Employee Benefit Contribution-Maint.               | 4,870.33      | 461.94        | -4,408.39         | -954.32      | 923.88        |
| Workers Comp - Maintenance                         | 965.87        | 145.80        | -820.07           | -562.46      | 291.60        |
| Maintenance Uniforms                               | 72.45         | 54.00         | -820.07<br>-18.45 | -34.17       | 108.00        |
| Vehicle Gas, Oil, Grease                           | 204.70        | 114.00        | -10.45            | -79.56       | 228.00        |
| TOTAL General Maint Expense                        | 21,473.48     |               | -19,460.30        | -966.64      | 4,026.36      |
| Materials  | 21,77,3.70    | 2,013.10      | 1,700.00          | 500.04       | 7,020.30      |
| Supplies-Appliance                                 | 543.70        | 2,220.00      | 1,676.30          | 75.51        | 4,440.00      |
| Supplies-Appliance<br>Supplies-Janitorial/Cleaning | 0.00          | 48.00         | 48.00             | 100.00       | 96.00         |
| Supplies-Janitonal/Cleaning                        | 0.00          | 40.00         | 40.00             | 100.00       | 90.00         |

# Dan Law Apartments Budget Comparison Period = Oct 2023-Mar 2024

|                              | YTD Actual | YTD Budget | Variance   | % Var     | Annual     |
|------------------------------|------------|------------|------------|-----------|------------|
| Supplies-Maint/Repairs       | 15,641.34  | 4,782.00   |            | -227.09   | 9,564.00   |
| Supplies-Work Order          | 0.00       | 600.00     | 600.00     | 100.00    | 1,200.00   |
| TOTAL Materials              | 16,185.04  | 7,650.00   | -8,535.04  | -111.57   | 15,300.00  |
| Contract Costs               |            | ,          | 0,000101   |           | _0,000100  |
| Contract-Alarm/Extinguisher  | 0.00       | 30.00      | 30.00      | 100.00    | 60.00      |
| Contract-Building Repairs    | 0.00       | 1,750.02   | 1,750.02   | 100.00    | 3,500.04   |
| Contract-Carpet Cleaning     | 680.00     | 108.00     | -572.00    | -529.63   | 216.00     |
| Contract-Decorating/Painting | 0.00       | 700.02     | 700.02     | 100.00    | 1,400.04   |
| Contract-Electrical          | 0.00       | 2,400.00   | 2,400.00   | 100.00    | 4,800.00   |
| Contract-Floor Covering      | 5,172.27   | 1,800.00   | -3,372.27  | -187.35   | 3,600.00   |
| Contract-Grounds             | 490.00     | 1,770.00   | 1,280.00   | 72.32     | 3,540.00   |
| Contract-Janitorial/Cleaning | 1,336.87   | 360.00     | -976.87    | -271.35   | 720.00     |
| Contract-Pest Control        | 360.00     | 0.00       | -360.00    | N/A       | 0.00       |
| Contract-Plumbing            | 3,878.80   | 1,200.00   | -2,678.80  | -223.23   | 2,400.00   |
| Contract-Window Covering     | 338.00     | 0.00       | -338.00    | N/A       | 0.00       |
| Contract-Vehicle Maintenance | 68.16      | 60.00      | -8.16      | -13.60    | 120.00     |
| Contract Costs-Other         | 168.00     | 570.00     | 402.00     | 70.53     | 1,140.00   |
| Total Contract Costs         | 12,492.10  | 10,748.04  | -1,744.06  | -16.23    | 21,496.08  |
| TOTAL MAINTENANCE EXPENSES   | 50,150.62  | 20,411.22  | -29,739.40 | -145.70   | 40,822.44  |
| GENERAL EXPENSES             |            |            |            |           |            |
| Property Insurance           | 1,108.20   | 1,165.50   | 57.30      | 4.92      | 2,331.00   |
| Liability Insurance          | 90.60      | 100.80     | 10.20      | 10.12     | 201.60     |
| Property Taxes               | 0.00       | 271.98     | 271.98     | 100.00    | 543.96     |
| TOTAL GENERAL EXPENSES       | 1,198.80   | 1,538.28   | 339.48     | 22.07     | 3,076.56   |
| OTHER DISTRIBUTIONS          |            |            |            |           |            |
| FINANCING EXPENSE            |            |            |            |           |            |
| NON-OPERATING ITEMS          |            |            |            |           |            |
| Depreciation -Buildings      | 0.00       | 6,044.94   | 6,044.94   | 100.00    | 12,089.88  |
| TOTAL NON-OPERATING ITEMS    | 0.00       | 6,044.94   | 6,044.94   | 100.00    | 12,089.88  |
| LP & TAX CREDIT EXPENSES     |            |            |            |           |            |
| TOTAL EXPENSES               | 96,742.71  | 69,776.10  | -26,966.61 | -38.65    | 139,552.20 |
| NET INCOME                   | -35,987.81 | -2,629.92  | -33,357.89 | -1,268.40 | -5,259.84  |

#### Dan Law Apartments Balance Sheet Period = Mar 2024

ASSETS

#### **Current Balance**

| CURRENT ASSETS:                      |             |
|--------------------------------------|-------------|
| CASH                                 |             |
| Unrestricted Cash                    |             |
| Cash - Checking                      | 11,176.09   |
| Total Unrestricted Cash              | 11,176.09   |
| Restricted Cash                      | 11/1/ 0.00  |
| Cash - Security Deposits             | 3,965.00    |
| Cash - Replacement Reserves          | 83,705.98   |
| Cash - Painting Reserve              | 14,881.95   |
| Cash - Residual Receipts Reserve     | 144,794.23  |
| Total Restricted Cash                | 247,347.16  |
| TOTAL CASH                           | 258,523.25  |
|                                      | 200,020120  |
| ACCOUNTS AND NOTES RECEIVABLE        |             |
| A/R - Tenants                        | 402.69      |
| A/R - Collections                    | 3,437.19    |
| Allowance for Doubtful Accts - Colle | ,           |
| A/R - Affordable Housing Subsidies   | 384.00      |
| TOTAL ACCOUNTS AND NOTES RECEIVAB    |             |
|                                      |             |
| OTHER CURRENT ASSETS                 |             |
| Investments-Unrestricted             | 1,734.09    |
| Prepaid Insurance                    | 1,199.20    |
| Other Prepayments/Def Charges        | 662.49      |
| TOTAL OTHER CURRENT ASSETS           | 3,595.78    |
| TOTAL CURRENT ASSETS                 | 262,905.72  |
|                                      | ,           |
| NONCURRENT ASSETS:                   |             |
| FIXED ASSETS                         |             |
| FIXED ASSETS (NET)                   |             |
| Land                                 | 456,000.00  |
| Buildings                            | 147,042.33  |
| Buildings Improvement Costs          | 93,700.10   |
| Furn & Equip - Dwelling              | 23,469.81   |
| Capital Improve.(Mio): Law Apts      | 133,339.08  |
| Capital Improve. Landscaping         | 15,031.90   |
| TOTAL Fixed Assets                   | 868,583.22  |
| ACCUMULATED DEPRECIATION             |             |
| Accum Depreciation                   | -294,987.00 |
| TOTAL Accum Depn                     | -294,987.00 |
| NET FIXED ASSETS                     | 573,596.22  |
| Deferred Outflows                    | 27,025.00   |
|                                      |             |

#### Dan Law Apartments Balance Sheet Period = Mar 2024

|  | Current Balance |
|--|-----------------|
| Deferred Outflows - OPEB               | 281.00          |
| TOTAL NONCURRENT ASSETS                | 600,902.22      |
| TOTAL ASSETS                           | 863,807.94      |
| LIABILITIES & EQUITY                   |                 |
| LIABILITIES:                           |                 |
| CURRENT LIABLITIES:                    |                 |
| Payables to LHA                        | 48,263.58       |
| A/P to SLONP                           | 84.67           |
| Tenant Security Deposits               | 4,212.00        |
| Security Deposit-Pet                   | 600.00          |
| Accrued Expenses                       | 62.00           |
| Accrued OPEB (GASB)                    | 2,554.00        |
| Accrued Compensated Absences-Currer    | 1,312.00        |
| Accrued Payroll & Payroll Taxes        | 674.00          |
| Accrued PILOT                          | 939.01          |
| Tenant Prepaid Rents                   | 2,932.20        |
| TOTAL CURRENT LIABILITIES              | 61,633.46       |
| NONCURRENT LIABILITIES:                |                 |
| Accrued Compensated Absences-LT        | 666.00          |
| Deferred Inflows                       | 4,817.00        |
| Net Pension Liability                  | 78,839.00       |
| TOTAL NONCURRENT LIABILITIES           | 84,322.00       |
| OTHER LIABILITIES                      |                 |
| HUD Capital Grant                      | 581,937.00      |
| HUD Project Imp Grant                  | 123,008.00      |
| TOTAL OTHER LIABILITIES                | 704,945.00      |
| TOTAL LIABILITIES                      | 850,900.46      |
| EQUITY                                 |                 |
| RETAINED EARNINGS:                     |                 |
| Retained Earnings-Unrestricted Net Ass | 12,907.48       |
| TOTAL RETAINED EARNINGS:               | 12,907.48       |
| TOTAL EQUITY                           | 12,907.48       |
| _                                      |                 |
| TOTAL LIABILITIES AND EQUITY           | 863,807.94      |